



2022 ANNUAL MEETING

AGENDA

9:00 a.m. - 9:30 a.m.	Arrivals & Breakfast
9:30 a.m. - 10:00 a.m.	The Macallan Group
10:00 a.m. - 11:00 a.m.	Doug Grady – Guest Speaker
11:00 a.m. - 11:15 a.m.	Break & Game
11:15 a.m. - 11:30 a.m.	Aidant Technologies
11:30 a.m. - 11:45 a.m.	Human Resources
11:45 a.m. - 12:00 p.m.	Marketing
12:00 p.m. - 12:15 p.m.	Liteworks Window & Door
12:15 p.m. - 12:30 p.m.	Macallan Real Estate
12:30 p.m. - 1:00 p.m.	Lunch Break
1:00 p.m. - 1:15 p.m.	Group Photo – Balloon Arch
1:15 p.m. - 1:30 p.m.	Game
1:30 p.m. - 1:45 p.m.	Accounting
1:45 p.m. - 2:00 p.m.	Macallan Homes
2:00 p.m. - 2:15 p.m.	Macallan Construction
2:15 p.m. - 2:20 p.m.	Macallan Properties
2:20 p.m. - 2:35 p.m.	Macallan Capital
2:35 p.m. - 2:50 p.m.	1642 Powers Ferry Office Renovation
2:50 p.m. - 3:05 p.m.	Future / Wrap Up
3:15 p.m.	Main Event Happy Hour / Fun Starts

- Please silence your devices.
- Restrooms are located to the right when you exit the room.
- Help yourself to beverages throughout the day.
- This is an interactive presentation, please ask questions at any time.
- Lunch break is at 12:30 and YES we have dessert!
- When the meeting is over, please walk next door to Main Event for our bowling competition.
- Lastly, PLEASE HAVE FUN!



MISSION & VISION



MISSION

To improve the quality of life of our people, partners, and clients.

VISION

A portfolio of companies made successful through synergy and empowerment of our people, enabling them to achieve their personal and professional goals.

THE POWER OF TEAMWORK

ONE TEAM, ONE GOAL.

20

YEARS IN BUSINESS

11

OPERATING
COMPANIES

\$54,072,912

OPERATING
REVENUE

88

ASSOCIATES

14

INVESTMENT
COMPANIES

\$66,835,187

INVESTMENT
REVENUE

24

TRANSACTIONS

\$209,468,198

TRANSACTIONAL
ACTIVITY

41

ENTITIES

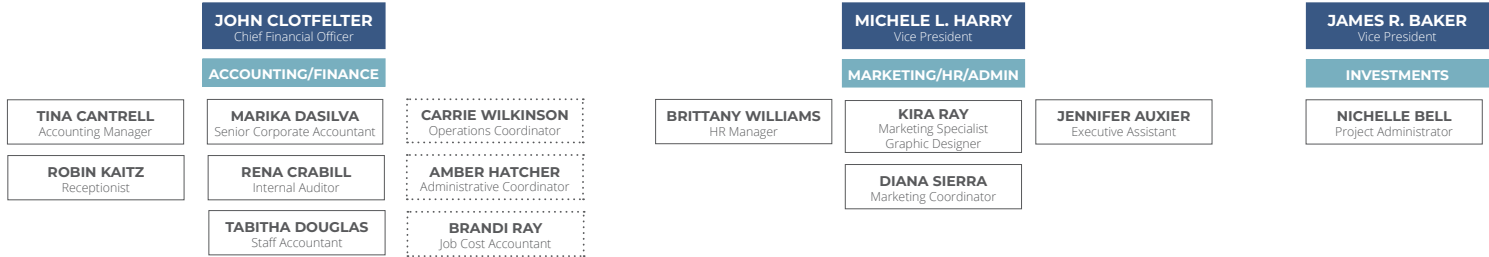
THANK YOU
FOR A GREAT YEAR!

JAMES L. RHODEN III
Managing Partner

MICHAEL S. MINUTELLI
Managing Partner

DEAN de FREITAS
Managing Partner

CORPORATE SERVICES TEAM



DEAN DE FEITAS
Managing Principal



DAVID CHILDERS
Principal



JAMES L. RHODEN III
Managing Broker

HEATH MILLIGAN
Principal



JAMES L. RHODEN III
Managing Broker



LITEWORKS
WINDOW & DOOR LLC

SCOTT BARR
Principal

PETER MORRISON
Chief Operating Officer



AMIT KUMAR
Managing Principal



BRAEMAR PARTNERS

CLIFF STANFIELD
Principal

CHRISTOPHER WADE
Director of Investments & Acquisitions

10 NEW TEAM MEMBERS



Thomas Barr
LITEWORKS



CHAD RICKS
MACALLAN CONSTRUCTION



MARK VAN TILBURG LITE-
WORKS



PETER MORRISON
LITEWORKS



MEGAN ROBERTSON
MACALLAN HOMES



JESSICA RODRIGUEZ
MACALLAN HOMES



KEVIN RODRIGUEZ
LITEWORKS



JAMES ROBERTSON
MACALLAN HOMES



CODY CHUPP
LITEWORKS



JEFF GERDES
LITEWORKS

PROMOTIONS

Congratulations!



KERRI LINSOTT | PROJECT MANAGER
MACALLAN CONSTRUCTION

UP NEXT

BRAND VISION



BRAND VISION



BRAND VISION

- A brand is a distinctive identity that differentiates a relevant, enduring, and credible **PROMISE OF VALUE** associated with a product, service, or organization and indicates **THE SOURCE** of that promise.

Source: S. Ward, L. Light, and J. Goldstine, What High-Tech Managers Need to Know About Brands, Harvard Business review, July-August, 1999.

- Volvo = Safety
- Wal-Mart = Value
- Publix = Service
- Disney = Magic
- Apple = Innovation
 - Pepsi = Youth
 - Hallmark = Caring
- Healthy Choice = Low Fat

BRAND VISION



“Think different”



“Open happiness”



“Go further”



“Just do it”



“I’m lovin’ it”



*“Can you hear
me now?”*

- **BRAND POSITIONING** is the place a product occupies in the minds of target market consumers relative to competitive alternatives.
- **BRAND VISION** is a statement of the future brand and includes:
 - What the brand will be known for.
 - Performance and relationship benefits.
 - Attributes to strengthen and to weaken.
- **BRAND EQUITY** (brand value) comes from keeping the promise of the brand.

BRAND VISION

For choosy consumers in a hurry, Chick-fil-A is the best alternative to a hamburger because it offers the highest quality chicken sandwich & other chicken products.



- Brand Vision (aka Brand Positioning Statement) is an **INTERNAL** statement that defines:
 - The target market
 - The vision for our position in that market
 - The proof of that position
- It is used to provide a consistent guide for internal and messaging such as:
 - The “elevator pitch”
 - Printed collaterals
 - Websites & social media
 - PR and Advertising
- Everyone should know and understand the Brand Vision for their respective Business Unit.



“

BRAND POSITIONING

For entrepreneurs and investors seeking to establish or grow their business rapidly, The Macallan Group is the most agile and effective partner to achieve their goals by leveraging The Macallan Group operational platform, shared services model, and expertise in real estate, construction, and investment.

”

PLEASE
WELCOME:
DOUG GRADY



A background collage of various sports-related images, including people playing soccer, basketball, and other activities, all in a light blue, semi-transparent style.

BREAK

GAME: JENGA

- Each row has their own set of Jenga with action items written on the pieces.
- Each player must complete the action on the Jenga piece they pulled before placing the piece back on the tower.
- The table that has the highest tower in **5 minutes** wins.
- In case of a tie, the tables will compete in a second round.

UP NEXT



AIDANT
TECHNOLOGIES





“

BRAND POSITIONING

For customers who want to drive efficiency by optimizing their data across the enterprise, Aidant Technologies offers solutions to achieve their goals through customized toolkits and platforms that have been developed in-house leveraging decades of combined experience of the Aidant Team.

”

THIS PAST YEAR

- Completed Projects:
 - HealthSmart
 - Flender Corporation
 - New Aidant Website
 - New Consultant – Tapan Dhivar
- Current Clients:
 - Occidental Petroleum
 - OFS Optics

LOOKING FORWARD

- D.I. Platform:
 - Continue working on the D.I. Platform. OFS agreed to use the new version. This will help the Aidant team to finalize the release for future customers.
- Marketing Efforts / Sales Pipeline:
 - We are looking for the right timing and person to help us with marketing efforts and to build our sales pipeline.
- Strategic Partnerships:
 - The Aidant team is actively looking to work with partners with complimentary technology offerings where Aidant can help them create more value for their customers.
- VC interest.
- New Business Development.
- Mike, Dean and Jay continue to provide strategic direction by bringing new opportunities and connections to Aidant.



HEALTHSMART

COMPLETED PROJECT

- HealthSmart is a data exchange (like a post office) that connects doctors, hospitals, pharmacies, and dental practices with major insurance companies. They process millions of claims per month and enable payments made by Insurance Companies to healthcare providing firms/doctors etc...
- Aidant upgraded HealthSmart's 20-year-old health and dental claims processing system to a secure modern platform. The previous system was unsupported by Microsoft and was a security and business risk to continue to use. This upgrade involved modifying the logic accessing thousands of data fields for each type of claim without changing their business functionality. These necessary changes were difficult for them to achieve without our service.
- With Brad's leadership and strategy, we were able to implement new systems while old systems were still running in parallel. This prevented downtime that would disrupt their day-to-day operations.



TEAM:

Brad Ricketson - Lead Architect and Developer

Santosh Kumar - Senior Developer

Amit Kumar - Client Engagement & Project Manager



COMPLETED PROJECT

- Flender Corp. is based in Germany and is a company formed from a heavy equipment business spin off from Siemens.
- Aidant helped carve out a \$25MM revenue customer from Siemens and enabled them in a new Flender Environment. This work was completed in record time - 4 months! Prior implementations at Siemens for the same customer took more than 24 months.



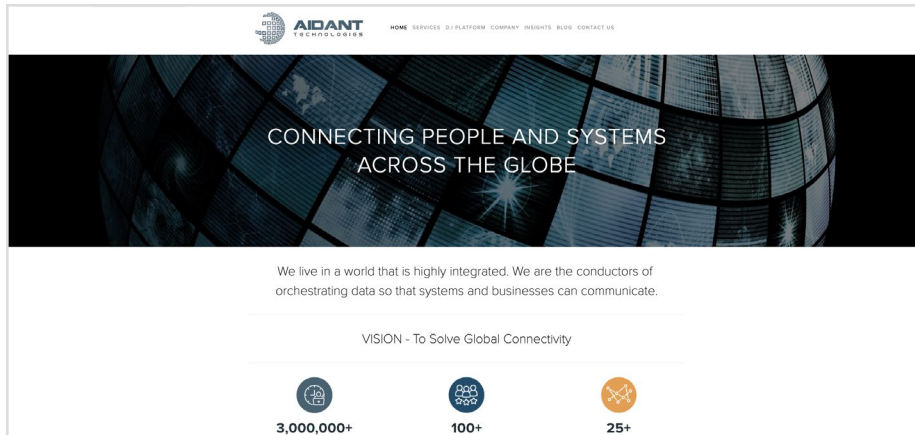
TEAM:

Santosh Kumar - Project Guidance

Amit Kumar- Implementation Developer & Project Manager



NEW AIDANT WEBSITE



COMPLETED PROJECT

- The Macallan Marketing team designed and relaunched the new Aidant Website.



TEAM:

Michele Harry, Kira Ray, Diana Sierra

OCCIDENTAL PETROLEUM (OXY)



COMPLETED PROJECT

- Completed integration with major SAP upgrade and a spin-off of the Columbia business into a new entity.



TEAM:

Amit Kumar- Client Management and Consultant



CURRENT CLIENT

PROJECT #1:

- Implementing multiple systems in Qatar and US to support new oil market and drilling operations.



TEAM:

Amit Kumar - Client Management and Consultant.

PROJECT #2:

- GlobalScape Implementation. Oxy is replacing a critical file management process with a dedicated and centralized platform. Brad and Tapan will assist with implementation and process improvement. They will guide the customer team with technical documentation and cross training to maintain file management.
- This project has high visibility as it impacts Oxy treasury, finance, and senior management reports.



TEAM:

Brad Ricketson – Chief Architect and Developer

Tapan Dhivar - Senior Consultant / Developer

CURRENT CLIENT

OFS EDI:

- Successfully onboarded multiple partners from manual to automated processes.
- Completed migration of two partners from VAN to AS2, significantly reducing the transactional cost for OFS.
- Upgrade to BizTalk 2020 in progress.
- On-boarding new OFS processes with BizTalk.



TEAM:

Paul Jones – Chief Software Architect

Nar Kasala - Senior BizTalk Developer

OFS CARROLTON:

- Started the process of modernizing the Carrolton factory's reporting systems.
- The initial phase consists of updating the software to run on modern hardware and operating systems.
- Later phases will work on integrating these reports into PTS using modern development platforms.



TEAM:

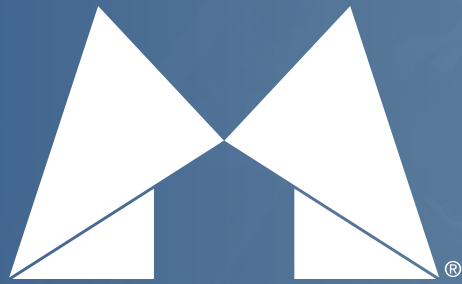
Paul Jones - Chief Architect and Client Manager

Wayne van Voorhis - Senior Developer

Nar Kasala - Sr. EDI Developer



UP NEXT



MACALLAN
HUMAN RESOURCES



THIS PAST YEAR

- Facilitated the transition of payroll, benefits and simple IRA for the Macallan Works merger to Macallan Construction.
- Completed annual employee satisfaction survey in Q1.
- As a result of this survey, we added the wellness program reimbursement, upped employer contribution for health insurance, and added Christmas Eve to company holidays in the handbook.
- Successful 2022 Open Enrollment.
- Re-started in-person Macallan University lunch & learn and field trips.
- Successful wellness programs (chair massages and chiropractor adjustments in office).
- Consolidated all benefit information for new employee benefit brochure to use during recruiting process.
- New announcement format for new hires to include photo and fun facts.
- 2022 BPTW submission information.
- Assisted in planning The Macallan Group 20 year anniversary celebration.
- Annual Philanthropy Day at Camp Twin Lakes was a success.
- Recruited for, on-boarded and hired 14 new employees.
- Continued to streamline payroll.
- Recruited for 2022 interns and attended KSU Career Fair.
- Tuesday News Day Host (voluntold).



BIGGEST 2021 ACCOMPLISHMENT



LOOKING FORWARD

- Work closely with BUL's on pathways to growth for employee development.
- Ideal Team Player interview panel for interviews going forward.
- Proactively meet with BUL quarterly to cover HR and staffing needs.
- Coordinate flu clinic.
- 2023 Open Enrollment.
- Intern recruiting and KSU Career Fair for 2023.
- Continue to assist and promote company events.
- Attend in-person networking and recruiting events.
- Humana 365 re-engagement.
- Maintaining a recruiting pipeline.



TRANSFORMATION CHALLENGE



1st Place Winner
Karen Brown



2nd Place Winner
Clay Lillard

PHILANTHROPY DAY



GO365 PRIZES

Ready. Set.



CAPTURE LIFE REWARDS

Earn plenty of Points.

<p>Trek FX1 Fitness Hybrid Bike Starting at 57,900</p> <p>View Details</p>	<p>Trek FX1 WSD Women's Fitness Hybrid Bike Starting at 57,900</p> <p>View Details</p>	<p>Trek 820 Mountain Bike Starting at 50,100</p> <p>View Details</p>	<p>Trek 820 WSD Women's Mountain Bike Starting at 50,100</p> <p>View Details</p>	<p>Nike Brasilia Duffel Starting at 7,000</p> <p>View product</p>	<p>Nike Dri-FIT Women's Half-Zip Cover Up Starting at 6,700</p> <p>View product</p>	<p>Nike Therma Core Men's Half-Zip Cover Up Starting at 6,700</p> <p>View product</p>	<p>Garmin vivofit Jr. 3 Starting at 6,300</p> <p>View product</p>
<p>Garmin Venu 2 Plus Starting at 32,800</p> <p>View product</p>	<p>Garmin Venu 2 Starting at 29,500</p> <p>View product</p>	<p>Garmin Venu 2S Starting at 29,500</p> <p>View product</p>	<p>Garmin Venu Starting at 29,000</p> <p>View product</p>	<p>CamelBak Rogue Light Biking Hydration Pack Starting at 6,200</p> <p>View Details</p>	<p>Topoak - Bike Pump - Joe Blow Sport Starting at 6,000</p> <p>View Details</p>	<p>Garmin vivofit 4 Starting at 5,600</p> <p>View product</p>	<p>Bontrager Solstice Bike Helmet Starting at 5,000</p> <p>View Details</p>
<p>Fitbit Sense Starting at 26,100</p> <p>View product</p>	<p>Garmin Forerunner 245 Music Starting at 25,000</p> <p>View product</p>	<p>Garmin vivoactive 4 Starting at 25,000</p> <p>View product</p>	<p>Garmin vivoactive 4S Starting at 25,000</p> <p>View product</p>	<p>Delta Airlines e-Gift Card Starting at 5,000</p> <p>View e-gift card</p>	<p>OGIO ENDURANCE Pulcurn Pants Starting at 5,000</p> <p>View product</p>	<p>OGIO ENDURANCE Ladies Laser Tech Leggings Starting at 5,000</p> <p>View product</p>	<p>Royal Caribbean e-Gift Card Starting at 5,000</p> <p>View e-gift card</p>
<p>Saris Indoor Fluid 2 Trainer Starting at 25,000</p> <p>View Details</p>	<p>Samsung Galaxy Watch4 Starting at 24,500</p> <p>View product</p>	<p>Garmin Forerunner 245 Starting at 21,500</p> <p>View product</p>	<p>Saris Bones 2 Bike Trunk Rack Starting at 21,000</p> <p>View Details</p>	<p>Southwest Airlines e-Gift Card Starting at 5,000</p> <p>View e-gift card</p>	<p>Topoak - Bike Multi Tool Starting at 5,000</p> <p>View Details</p>	<p>Nike Dri-FIT Micro Pique Men's Polo Starting at 4,900</p> <p>View product</p>	<p>Nike Women's Short Sleeve Polo Starting at 4,900</p> <p>View product</p>
<p>Fitbit Versa 3 Starting at 20,300</p> <p>View product</p>	<p>Garmin Venu Sq Music Starting at 18,500</p> <p>View product</p>	<p>Garmin vivomove 3 Starting at 18,000</p> <p>View product</p>	<p>Garmin vivomove 3S Starting at 18,000</p> <p>View product</p>	<p>3-Month Audible.com Gold Gift Membership Starting at 4,500</p> <p>View e-gift card</p>	<p>Bontrager G0Time Starting at 4,000</p> <p>View Details</p>	<p>Topoak - HighLite Combo Starting at 4,000</p> <p>View Details</p>	<p>BarkBox e-Gift Card Starting at 3,500</p> <p>View e-gift card</p>
<p>Fitbit Versa 2 Starting at 17,100</p> <p>View product</p>	<p>Saris Indoor Mag Bike Trainer Starting at 17,000</p> <p>View Details</p>	<p>Saris Grand Slam Hitch Bike Rack Starting at 16,750</p> <p>View Details</p>	<p>Fitbit Charge 5 Starting at 15,200</p> <p>View product</p>	<p>Nike Men's Core Cotton Tee Starting at 3,400</p> <p>View product</p>	<p>Nike Women's Core Cotton Tee Starting at 3,400</p> <p>View product</p>	<p>Nike Adjustable Cap Starting at 3,000</p> <p>View product</p>	<p>Nike Brasilia Gym Sack Starting at 3,000</p> <p>View product</p>

REMINDERS



Please utilize HR or our insurance broker for any insurance/billing questions



You have until the end of November to utilize any FSA funds



If you have Allstate supplemental insurance be sure to submit your wellness receipts



Track your wellness with Go365!



Open Enrollment is right around the corner- be on the lookout for communication starting this process!

UP NEXT



MACALLAN
MARKETING



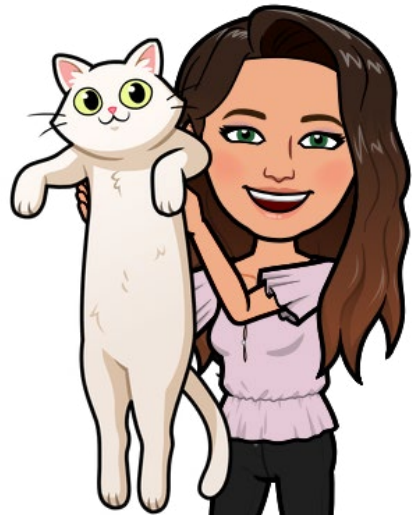


Jennifer

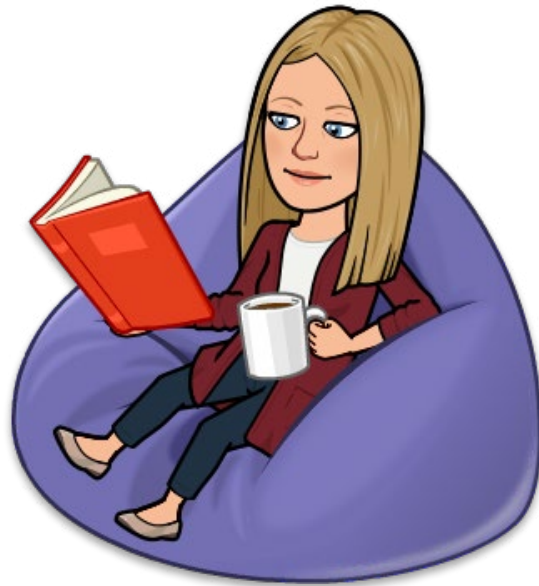
Thank
You!



Diana



Kira



Brittany

Michele



THIS PAST YEAR

- Best Places to Work Top Ten
- TMG 20 Year Anniversary Party
- Successful Philanthropy Day
- Aidant Technologies New Website
- The Macallan Group New/Refreshed Website
- Beautiful Project Photography/Videos from our in-house Team and Drone Vendor, allowing us to more content for Websites and Social Media
- Increased Social Media campaigns across all Companies (more traffic – more likes/follows)
- More Press for The Macallan Group and its Portfolio Companies
- Vehicle graphics for Liteworks new box truck and Macallan truck
- Successful Marketing/HR Team Offsite Strategy Meeting
- Each Team has a WIKI page for information sharing and Smartsheets for Project tracking (acts as agenda for meetings)
- Worked closely with Network 1 to streamline internal processes and switch fiber provider vendor for higher-speed service (100 Mbps to 400 Mbps)
- 1642 Powers Ferry Tenant Satisfaction (including TMG) – thank you Jen!





Published **20** press releases/articles



161
Client gifts ordered, packaged and tagged



Designed **52** packages/RFQ's/presentations



Designed & ordered **1023** Promo Items/Apparel



Executed drone photos/videos for **19** Projects



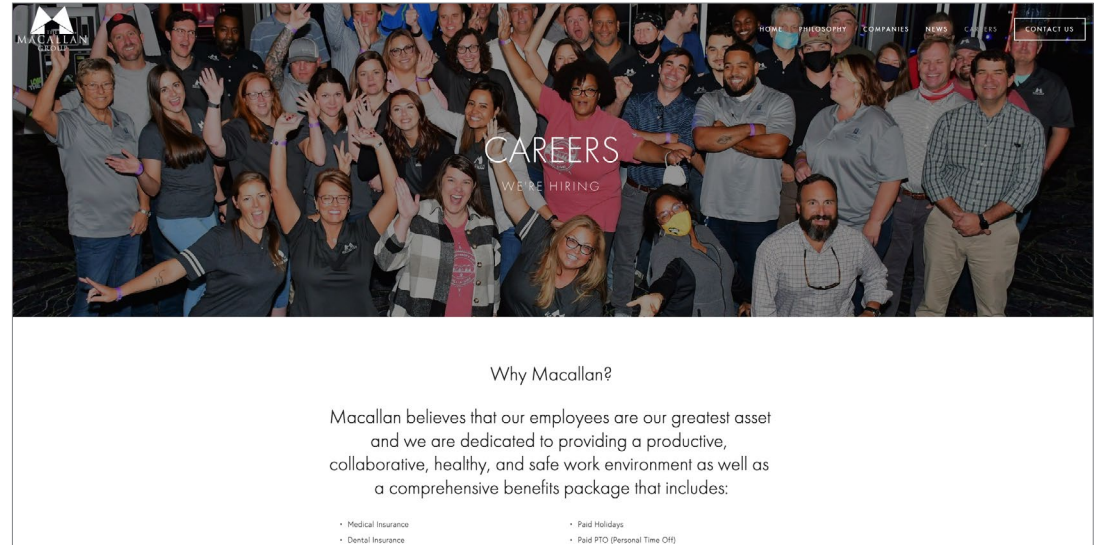
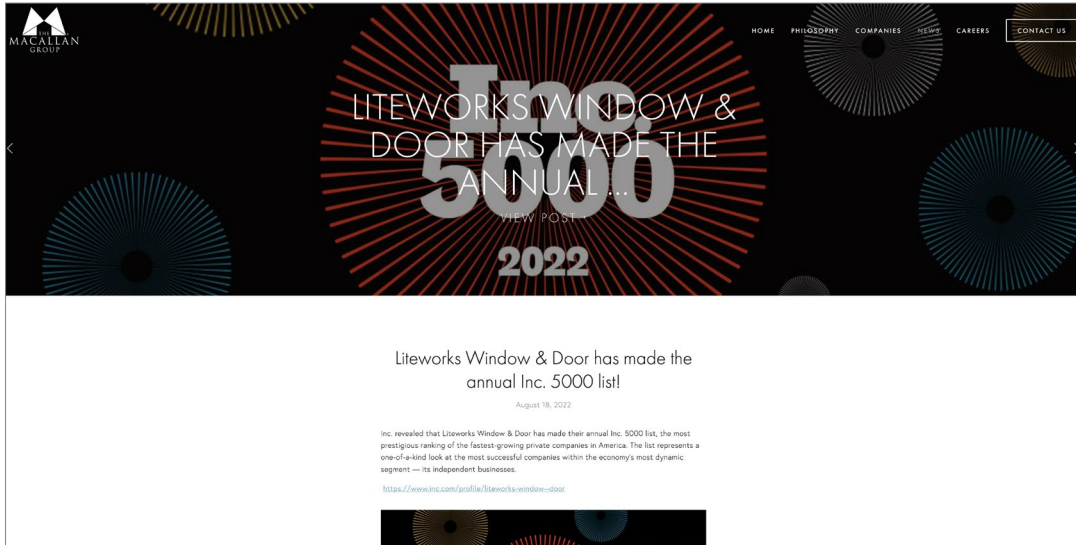
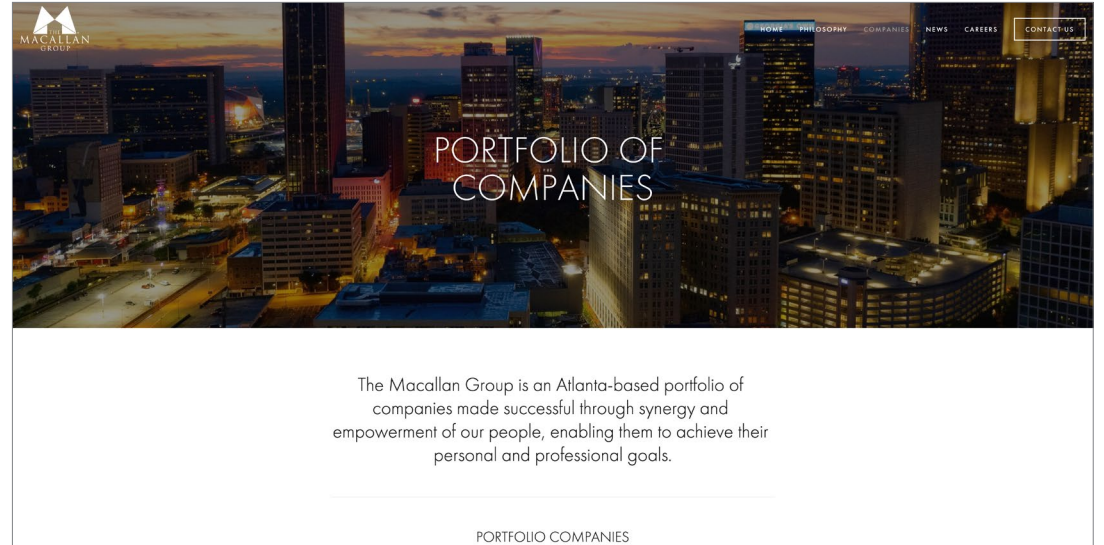
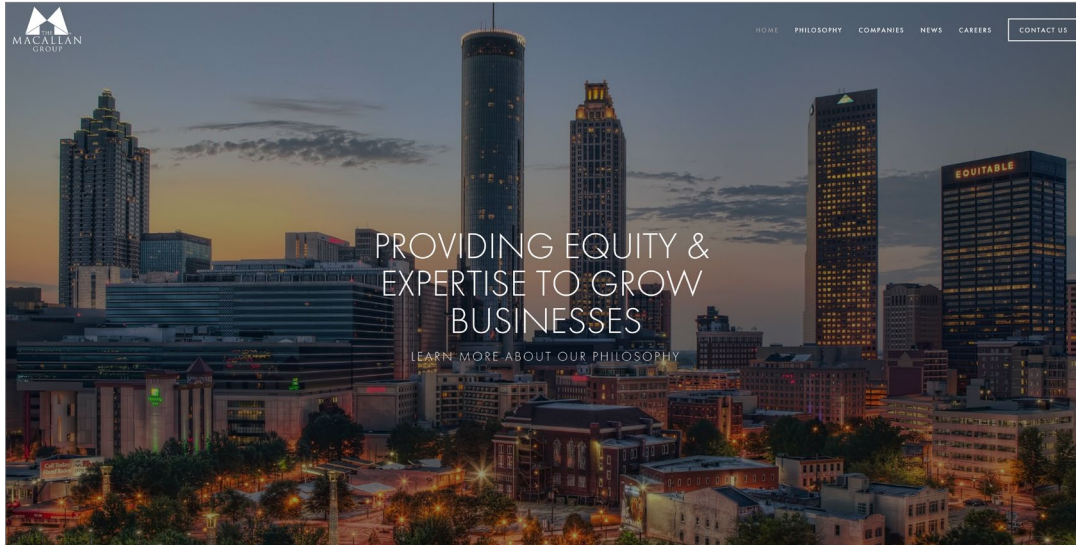
Created **8** custom designed logos and specialty graphics



In-person & virtual events
79



Shot progress/final photography for **23** projects



LOOKING FORWARD

- 2023 Best Places to Work – Top 5
- New Websites
 - Macallan Capital, Randall Mill Way, Paces Walk, and Macallan Homes (Spec Home Site)
- Refresh TMG Sharepoint Landing Page and Documents
- Grand Opening of 3rd Floor Space at TMG
- New Headshots for Entire Team – October 2022
- Work Closely with each Business Unit for Future Marketing Strategies
- More Press
- Team Training and Best Practices



UP NEXT



LITEWORKS™

WINDOW & DOOR LLC





LITEWORKS™
WINDOW & DOOR LLC

“

BRAND POSITIONING

For custom home builders, discerning homeowners, multifamily and light commercial contractors in need of window and door orders exceeding \$50,000, Liteworks will provide the best value for window and door solutions due to our sole focus on window and door supply, detailed product knowledge, and decades of industry experience.

”



Inc. 5000 2022

Company Profile

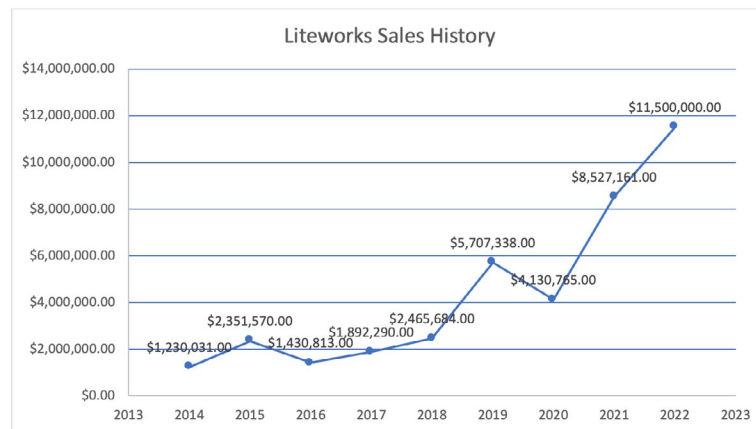
246% 3-Year Growth

No.2,376 LITEWORKS WINDOW & DOOR

Window and door supplier specializing in the distribution and retail sales of custom products for high-end residential and commercial projects

THIS PAST YEAR

- We completed the build out of our showroom in Norcross. Our showroom showcases our primary wood window brands: Sierra Pacific Windows, Lincoln Wood Products, and Windsor Windows and Doors.
- Added Peter Morrison as our Chief Operating Officer. Peter has over 25 years of experience in the window business as former president of the local Marvin Window distributor.
- Added Thomas Barr as part time warehouse and back-office associate.
- Added Kevin Rodriguez as warehouse associate.
- Added Jeff Gerdes as independent sales representative.
- Added Mark Van Tilburg as sales representative.
- Added Cody Chupp (started Tuesday) as our second driver.
- 2021 sales increased 123% over 2020. Our 2022 revenue is expected to increase to \$11.5 million, 35% over last year.



- Expanded our product offerings-added Western Window Systems, Quaker, and PGT.
- We are in the process of implementing a new ERP system, ECI/Spruce. We thought it would be painful, and it has been. I am convinced that when it works, it will work very well. Carrie has taken the lead on the implementation and has done an outstanding job.
- Rob Wasserman continues to be our estimating guru and is a key team member helping us grow our light commercial/multi-family business, which represents over half of our revenue.
- Purchased our second delivery truck-a new 2022 Ford F750.

LOOKING FORWARD

- We already have a great team but are quickly reaching our capacity. Continued success comes from supporting our current team and appropriately adding great people to the sales team and operations team. We are always looking to add sales personnel.
- Continue to grow sales. We are looking to expand: Lake Oconee, North Georgia, Southeast Coast.
- We are all trying to manage customer expectations in a most difficult environment. Our suppliers continue to have material, labor, and transportation shortages. Current lead times are unprecedented-30+ weeks in some instances. In many cases, we are ordering windows and doors before grading starts.
- We have identified and established strong relationships with industry leading vendors who manufacture products that can meet everything from traditional to modern – and commercial to residential construction.



LAKE SPIVEY



CURRENT RESIDENTIAL PROJECT
Clayton, GA

Hybrid package of Windsor Windows & Sierra Pacific lift & slide doors.

Architect: PLEXUS

Builder: Steven Gilliam Homes

Sales Person: Steven Fortson

Value: \$340,000

LOFTS AT
HAMILTON



CURRENT MULTIFAMILY PROJECT
Dalton, GA

1,349 Total PlyGem windows & sliding glass doors

Builder: Classic Plains Construction

Sales Person: Karen Brown

Value: \$462,000

ACCENT AT
MORNINGSIDE



CURRENT MULTIFAMILY PROJECT

Atlanta, GA

1,525 Total PlyGem Windows

Builder: Classic Plains Construction

Sales Person: Karen Brown

Value: \$156,000

POPULUS



CURRENT MULTIFAMILY PROJECT

Pooler, GA

2,943 Total PlyGem Windows

Builder: Classic Plains Construction

Sales Person: Karen Brown

Value: \$370,000

PORT
WENTWORTH



CURRENT MULTIFAMILY PROJECT

Port Wentworth, GA

1,692 Total PlyGem Windows

Builder: Classic Plains Construction

Sales Person: Karen Brown

Value: \$549,000

WINDY HILL



CURRENT MULTIFAMILY PROJECT

Smyrna, GA

858 Total PlyGem Windows

Builder: Fortune-Johnson Construction

Sales Person: Ronnie Lippert

Value: \$505,000

ASHLEY SCHOLARS



CURRENT MULTIFAMILY PROJECT Atlanta, GA

349 Total PlyGem Windows

Builder: Fortune-Johnson Construction

Sales Person: Ronnie Lippert

Value: \$84,000

THE WORKS



CURRENT MULTIFAMILY PROJECT Atlanta, GA

688 Total PlyGem Windows & Sliding Glass Doors
and 297 Fiberglass Patio Doors

Builder: Brasfield & Gorrie Construction

Sales Person: Ronnie Lippert

Value: \$1,112,000

HIGH STREET



CURRENT MULTIFAMILY PROJECT Dunwoody, GA

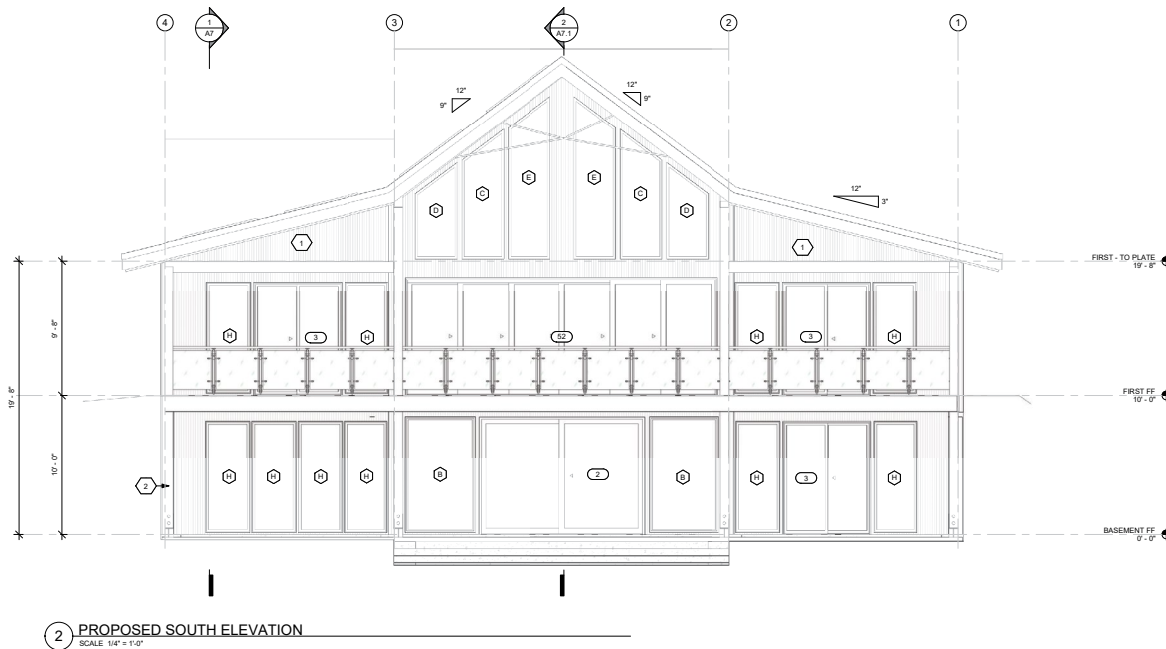
1,637 Total PlyGem Windows & Sliding Glass Doors and 283 Fiberglass Patio Doors

Builder: Brasfield & Gorrie Construction

Sales Person: Ronnie Lippert

Value: \$1,415,000

WEAVER RESIDENCE



CURRENT RESIDENTIAL PROJECT Morganton, GA

4,846 SF Custom Home. Sierra Pacific Windows and Doors

Architect: Simon Talago

Sales Person: Karen Brown

Value: \$112,000

208 WALTON
STREET



CURRENT RESIDENTIAL PROJECT

Monroe, GA

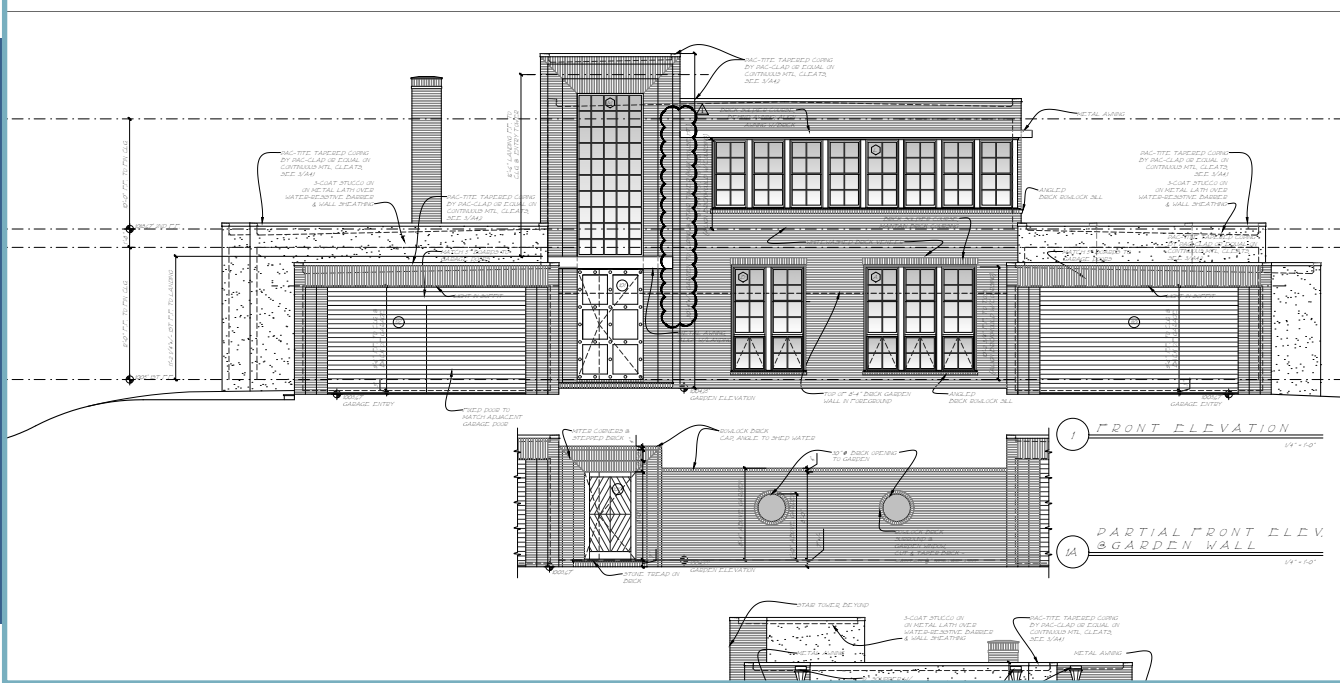
Sierra Pacific - Diamond Lites with Historical Trim. My new neighbors three houses down the street are getting a 4,000 SF Remodel. There was no architect of record on this project. The builder recommended inexpensive shop-built windows. I reached out to the owner and invited him to our showroom. As soon as they saw our windows, they were sold on Liteworks and Sierra Pacific.

Sales Person: Scott Barr

Value: \$60,000

**WE WILL START 2023 WITH ALMOST \$4 MILLION
IN BOOKED SALES!**

3770 PEACHTREE ROAD



UPCOMING RESIDENTIAL PROJECT
Atlanta, GA

Sierra Pacific Windows and Doors. This is the last undeveloped lot on Peachtree Road.

Architect: Pak Heydt

Builder: Ladisic Fine Homes

Sales Person: Steven Fortson

Value: \$?

GATEWAY NORCROSS



UPCOMING MULTIFAMILY PROJECT
Norcross, GA

285 Total Ply Gem Windows and Sliding Glass Doors

Builder: Fortune-Johnson Construction

Sales Person: Ronnie Lippert

Value: \$215,000

RENDER
SARASOTA



UPCOMING MULTIFAMILY PROJECT
Sarasota, FL

1,124 Total Ply Gem Windows (Impact Rated)

Builder: Kaufman-Lynn Construction

Sales Person: Ronnie Lippert

Value: \$1,435,000

RENDER
COVINGTON



UPCOMING MULTIFAMILY PROJECT
Covington, GA

802 Total Ply Gem Windows

Builder: Fortune-Johnson Construction

Sales Person: Ronnie Lippert

Value: \$408,000

LUMSDEN
RESIDENCE



UPCOMING RESIDENTIAL PROJECT
Woodbury, GA

50 Total Sierra Pacific Windows & Eurowall
Specialty Doors

Architect: T.S. Adams Studio

Sales Person: Ronnie Lippert

Value: \$120,000

LUMEN
BRIARCLIFF



UPCOMING MULTIFAMILY PROJECT
Atlanta, GA

880 Total PlyGem Windows & Sliding Glass Doors

Builder: Fortune-Johnson Construction

Sales Person: Ronnie Lippert

Value: \$941,000

ACCENT AT PIB



UPCOMING MULTIFAMILY PROJECT
Norcross, GA

717 Total PlyGem Windows
Builder: Classic Plains
Sales Person: Karen Brown
Value: \$317,000

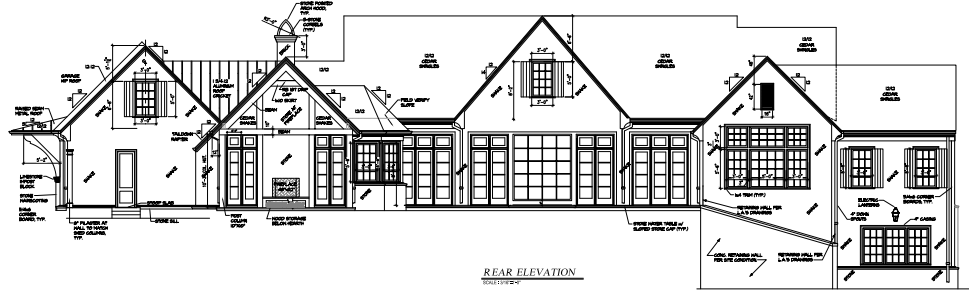
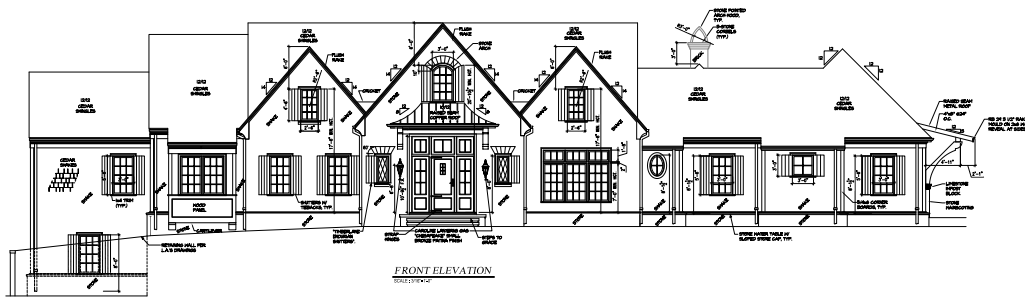
THE VUE



UPCOMING MULTIFAMILY PROJECT
Atlanta, GA

561 Total PlyGem Windows
Builder: Classic Plains Construction
Sales Person: Karen Brown
Value: \$415,118

JAMES RESIDENCE



William T. Baker
 5050 PACIFIC FRONT CIRCLE, SUITE 200
 ATLANTA, GEORGIA 30306
 TEL: 770-646-0798

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 verify all dimensions and
 conditions before beginning
 construction. All work shall
 be done in accordance with
 the applicable building code
 and local ordinances and
 the AIA Code of Ethics.

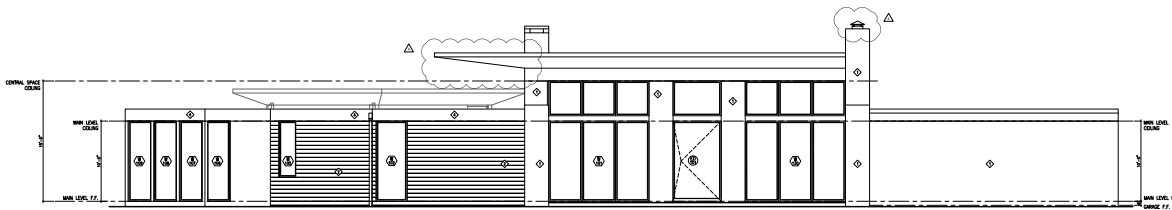
UPCOMING RESIDENTIAL PROJECT Sandy Springs, GA

8,400 SF Custom Home. Sierra Pacific Aluminum
 Clad Push-out Casement Windows Exterior
 Coating Upgrade.

Builder: Dooley Custom Homes
 Architect: William T. Baker

Sales Person: Scott Barr
 Value: \$197,000

SNYDER RESIDENCE



SNYDER RESIDENCE
 4450 HUNTINGBROOK DRIVE, NW
 ATLANTA, GEORGIA

UPCOMING RESIDENTIAL PROJECT Sandy Springs, GA

10,200 SF Modern Home. Lincoln Aluminum
 Clad Windows and EuroWall Multislide Windows
 and Doors.

Builder: Craft Custom Homes
 Sales Person: Scott Barr

Value: \$186,000

BROADSTONE
SOUTH END



UPCOMING MULTIFAMILY PROJECT
Charlotte, NC

1,200 Ply Gem Windows
Builder: Alliance Residential
Sales Person: Scott Barr
Value: \$550,000

Inc.
5000



UP NEXT



MACALLAN
REAL ESTATE





“

BRAND POSITIONING

For land users in need of real estate brokerage solutions, Macallan Real Estate is the best alternative in the Southeast to large brokerage firms because it offers expert market knowledge, superior client service, and the ability to add value to any transaction through our creative strategies and direct principal involvement.

”

THIS PAST YEAR

- Ended 2021 with a record year of \$31.5MM in Sales!
- \$16.7MM in total sales year to date, with another \$40MM++ under contract.
- 50%+ of the deals closed year-to-date were by new brokers.
- Pursued new ways to reach prospective clients by using email, post cards, client gifts, etc.
- Made our first foray into Industrial Outdoor Storage and have several sites under contract, more than 400+ contacts made in GA, FL, SC and NC.
- Purchased a John Deere 5045E tractor to help with maintaining and improving various properties we are marketing.
- Welcomed our second summer intern, Tanner Delaney, who was a huge help in property searches.

LOOKING FORWARD

- Continue to “out-hustle” the competition by using videos, aerial photography, property branding, and other marketing tools to gain more exposure for listings.
- Continue to support our team and help grow their pipeline of deals.
- Continue to pursue quality development deals that fit our criteria (residential lots, industrial, mixed-use).
- Continue to work with quality buyers, and looking for development sites across the southeast.
- Continue to get new listings and assignments that enable MRE to serve our clients.



BANKS FARM WEST



CLOSED | LARGE RECREATIONAL LAND SALE

Morgan County, GA

- 430-Acre recreational property
- Sold at \$6,350/acre

HURRICANE CREEK



CLOSED | LARGE RECREATIONAL LAND SALE

Douglas County, GA

- 650-Acres sold for residential development
- Sold at \$6,150/acre

MEAD ROBERTS



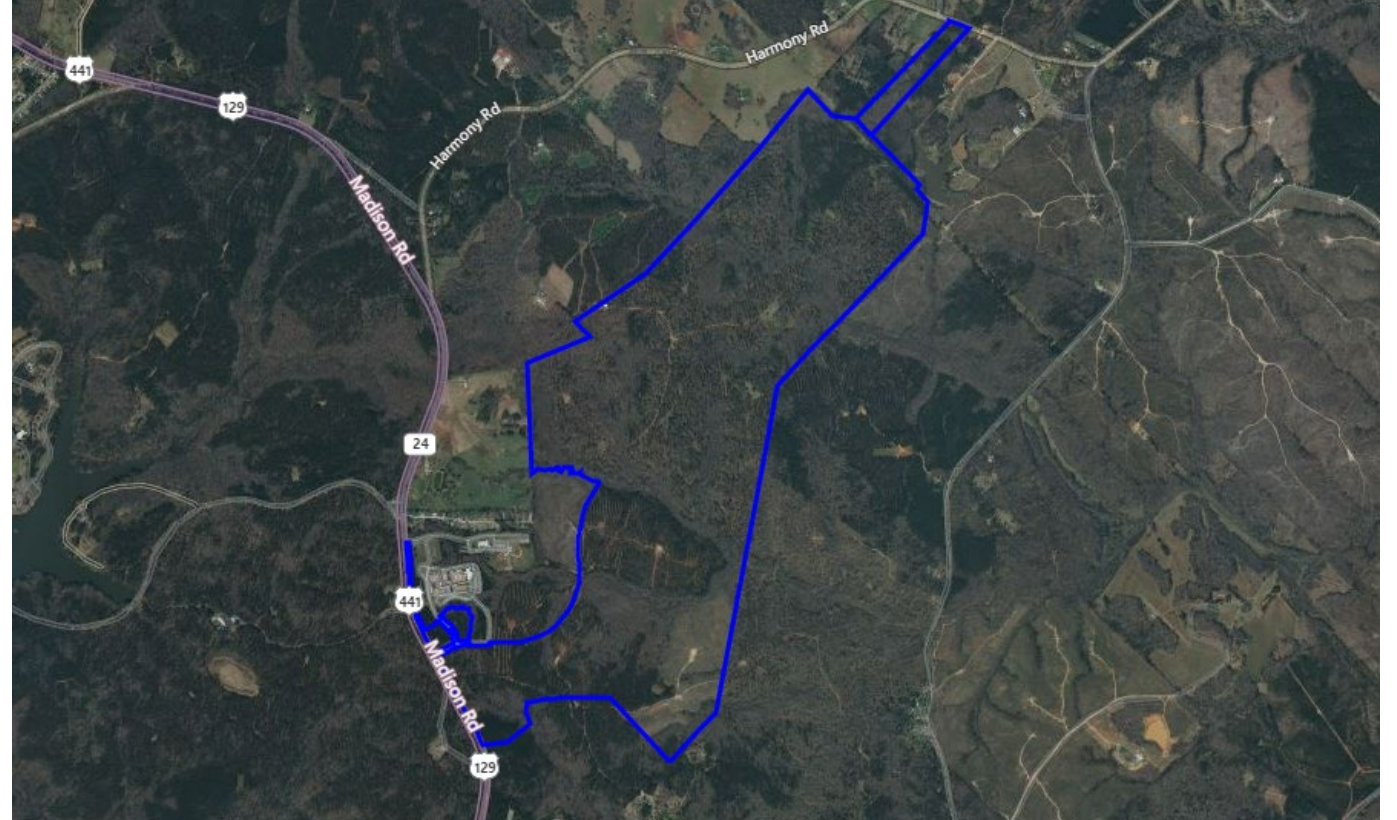
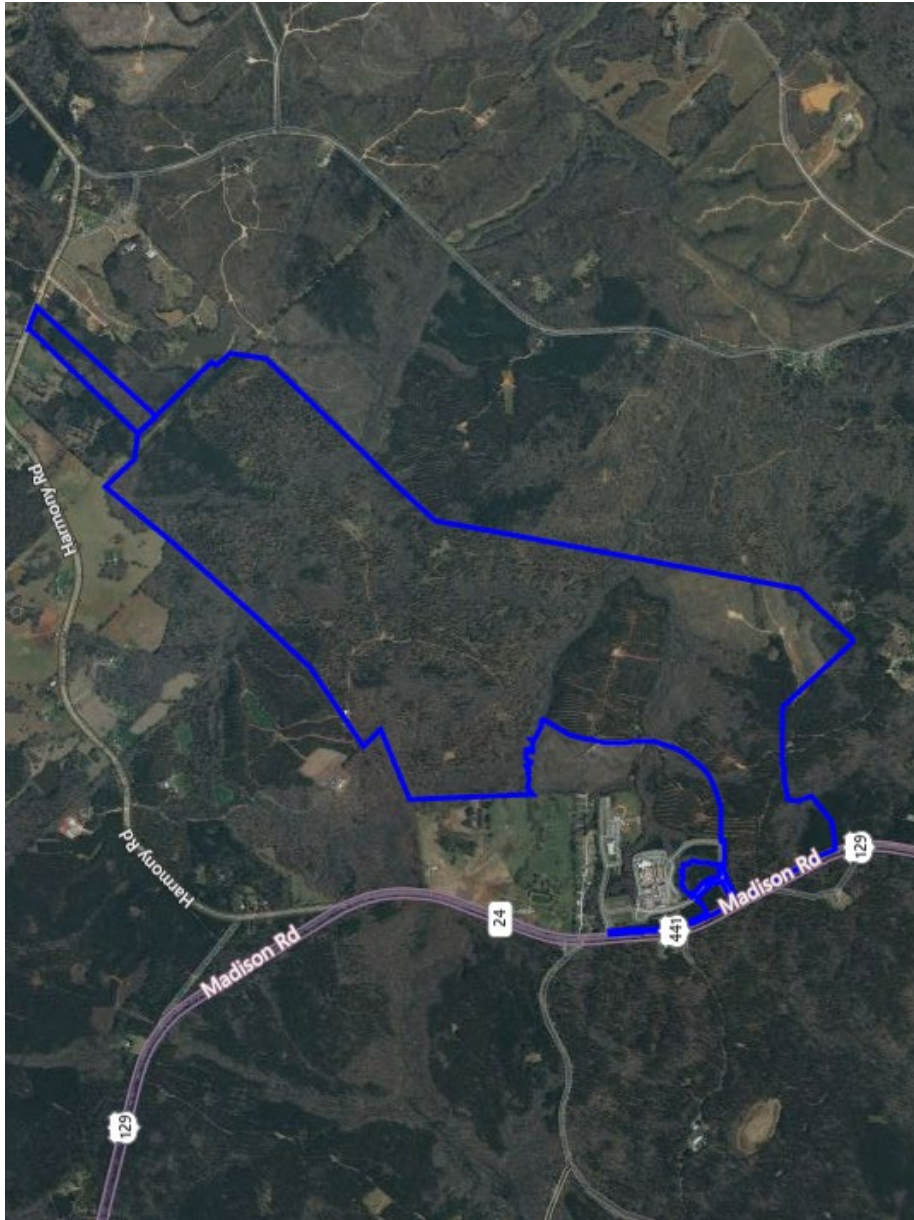
UNDER CONTRACT | LARGE RECREATIONAL LAND SALE

Monroe County, GA

- 1,959-Acre timber tract
- Under Contract at list price



ROCK EAGLE



NEW LISTING | LARGE RECREATIONAL LAND SALE

Putnam County, GA

- 884-Acre recreational property

HIGHWAY 92 LAND



UNDER CONTRACT | DEVELOPMENT DEAL

Cherokee County, GA

- 17.8-Acres
- 196 Multifamily units and one retail outparcel
- Set to close November 2022

ALCOVY ROAD



DEVELOPMENT DEAL

Lawrenceville, GA

- 10.57-Acres
- 25 Single-family lots

PEEPLER VALLEY



DEVELOPMENT DEAL

Cartersville, GA

- 20-Acres
- 50 Single-family lots

CLOVERLEAF



DEVELOPMENT DEAL

Cartersville, GA

- 10.27-Acres
- 90 Townhome lots

JOE FRANK HARRIS

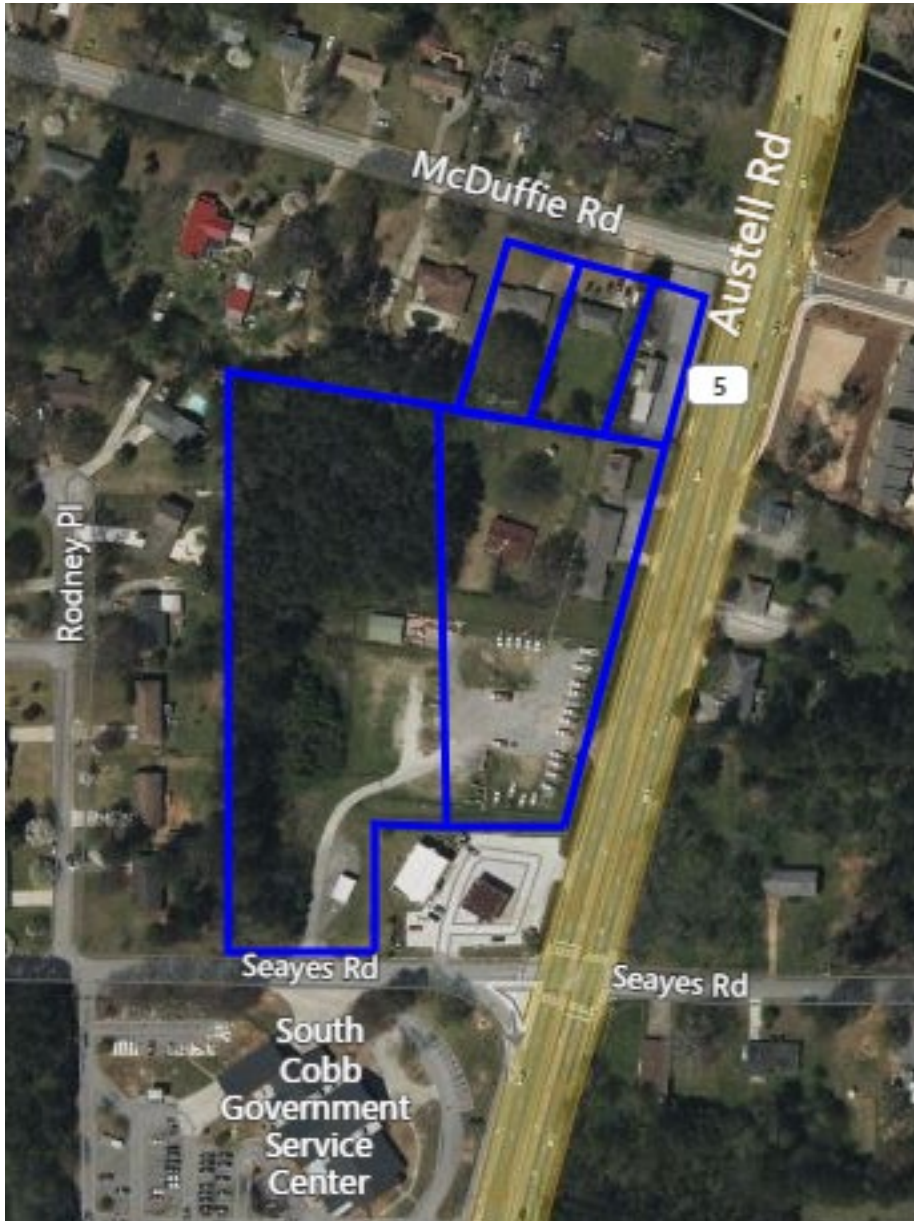


DEVELOPMENT DEAL

Cartersville, GA

- 17.7-Acres
- 210 Units, 3 Stories

AUSTELL

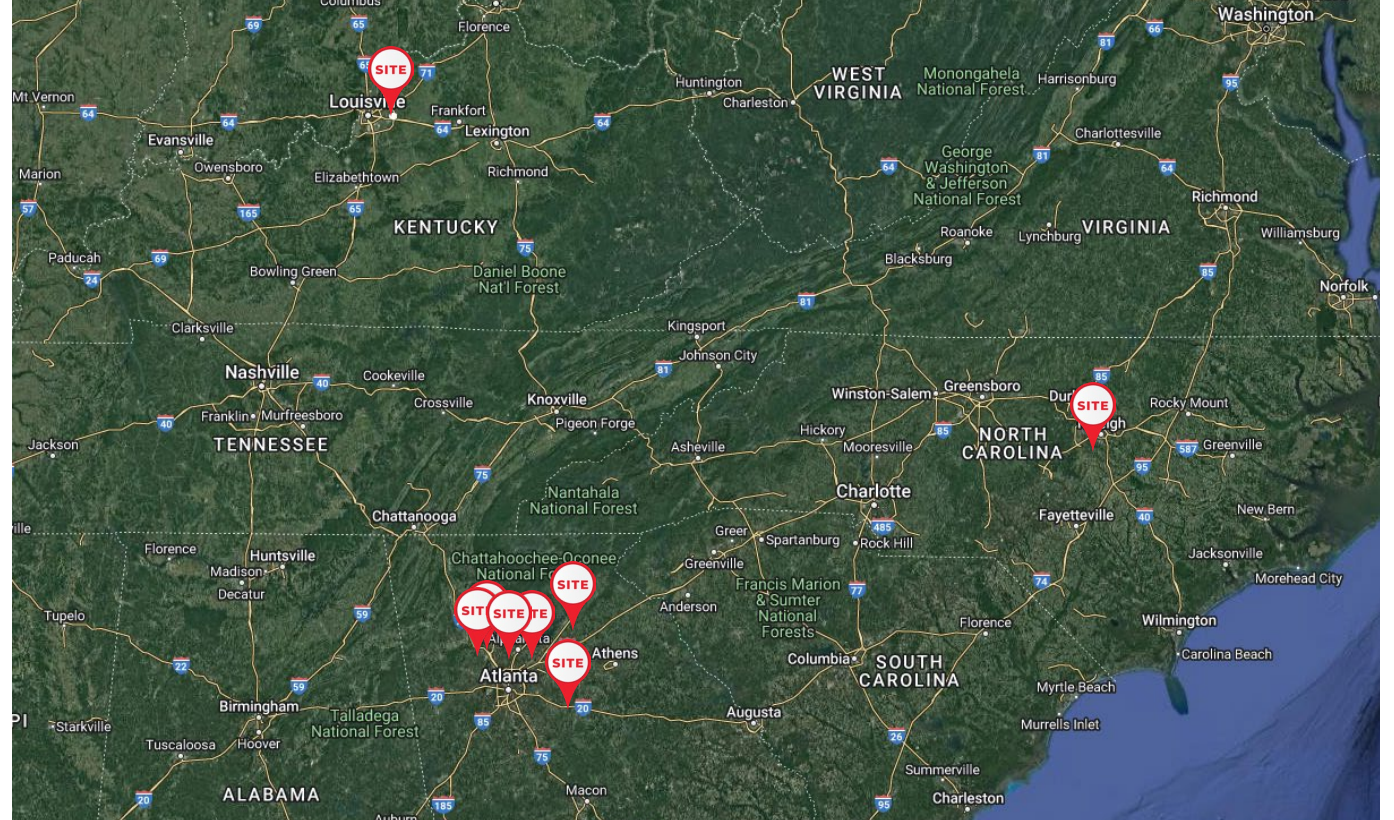


DEVELOPMENT DEAL

Austell, GA

- 4.6-Acres
- Multifamily Development Site

CARWASH SITES



LOCATIONS

- TOP Wash Dacula, GA
- Shelbyville – Louisville, KY
- Wieuca Road – Atlanta, GA
- Covington Town Center – 10000 City Pond Road, Newton, GA
- Holly Springs – 8781 Holly Springs Road, Apex, NC



PLANT ATKINSON

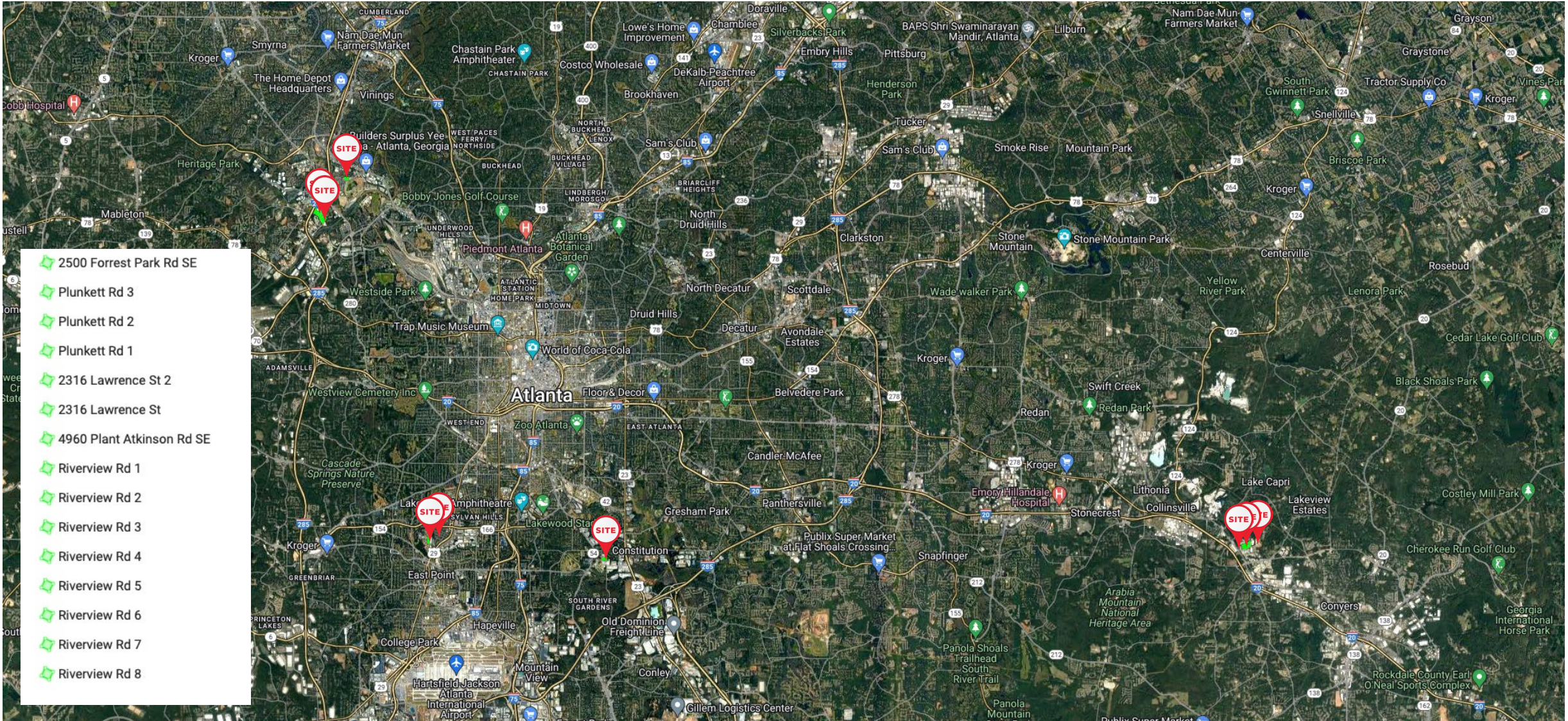


INDUSTRIAL OUTDOOR STORAGE

Atlanta, GA

- 6.4-Acres
- Equipment Yard
- Compressed Natural Gas Dispensing Facility

PROSPECTS





LUNCH



BREAK

GAME: Pictionary

- Each row has a set of topic cards to draw from.
- Each player must take turns drawing out the topic card without speaking or writing words/phrases.
- The group that gets through the most amount of cards in **5 minutes or finishes all 10 cards first**, wins!
- In case of a tie, the tables will compete in a second round, guessing as many topics as they can in a minute.

UP NEXT



MACALLAN
ACCOUNTING



THIS PAST YEAR

- Team continued delivering timely and accurate monthly financials and supported accounting services for over ten new entities.
- Originated 5 EIDL loans with the Small Business Administration.
- Went live with Spruce implementation in mid-April. Significant investment of time and still a work in progress.
- Implemented Amex AP One for multiple companies. This effort makes payment processing more efficient and secure.
- Continued cross training and expanded employee professional development.
- 100% team retention over past two years.

LOOKING FORWARD

- Continue Spruce implementation to optimize product features.
- Expand Amex One platform to continue fraud risk and automate payments functions of all operating companies.
- Develop a more formal monthly reporting package inclusive of more detailed job performance and key indicators.
- Formulate forecasting to update monthly as opposed to end of year/mid year.
- Rollout campaign to increase payments to companies via ACH payment acceptance.



UP NEXT



MACALLAN
CUSTOM HOMES





“

BRAND POSITIONING

For discerning high net worth individuals interested in building or renovating a high-end custom home, Macallan Homes delivers the highest quality home at a competitive price due to our stable of expert craftsmen and subcontractors, creative approach, our professionalism, and decades of experience working closely with the most sought-after architects in the Southeast.

”

THIS PAST YEAR

IN CONSTRUCTION:

- Personnel: Hired James Robertson as Construction Manager, and Megan Robertson as Construction Manager.
- Challenges: Long lead times and price increases on materials created a difficult environment to build in.
- Growth: The average cost of our homes has increased by about 17% in the last year.
- SOLD!: Rilman Lot 5 and Randall Mill Way Lot 5 both sold, allowing us to complete both neighborhoods.
- Acquisitions: Purchased 2 lots on Valley Rd, 1 lot on Glen Devon, and 1 lot on Parian Ridge.

IN OPERATIONS:

- Personnel: Hired Jessica Rodriguez as Project Coordinator
- Challenges: Managing client expectations with time and money during price hikes and extended lead times.
- Growth: Better communication with clients throughout their build via pay apps, weekly reports/schedule updates, change orders, and selection decision due dates/delays.
- Work in Progress: fine tuning schedules to allow for lead times that are always changing, treating every job like a GMAX, and working on best practices to support the field as much as possible.

LOOKING FORWARD

- Project Completions: Kepano, Wadsworth, Morgan Farm
- Spec Homes: Glen Devon, Parian Ridge, and 2 homes on Valley will all be built and available for sale



RANDALL MILL
LOT 5



COMPLETED SPEC HOME - 10,770 SF

The final lot was developed and sold. Randall Mill Development began in 2017.

Architect: T.S. Adams

Designer: Tyler Colgan

Project Manager: Mike Dempsey

Operations Team: Chris Keith, Rachel Rountree, Danica Buckley, Amber Hatcher

Sold for \$4.7M

RILMAN - LOT 5



COMPLETED SPEC HOME - 9,283 SF

Final lot developed and sold on Rilman Road. Development began in 2019.

Architect: T.S. Adams

Designer: Tyler Colgan

Project Manager: Dave Hickman/David Pocklington

Operations Team: Chris Keith, Rachel Rountree, Danica Buckley, Amber Hatcher

Sold for \$2.9M

3380 PINESTREAM



COMPLETED CUSTOM RENOVATION 4,300 SF

Architect: Amanda Orr

Designer: Wendy Haunn

Project Manager: David Pocklington

Operations Team: Chris Keith, Rachel Rountree, Danica Buckley, Amber Hatcher

CAC: \$1.5M

382 SINCLAIR
AVENUE



COMPLETED HISTORIC RENOVATION & ADDITION - 4,800 SF

Architect: Pritchett & Dixon

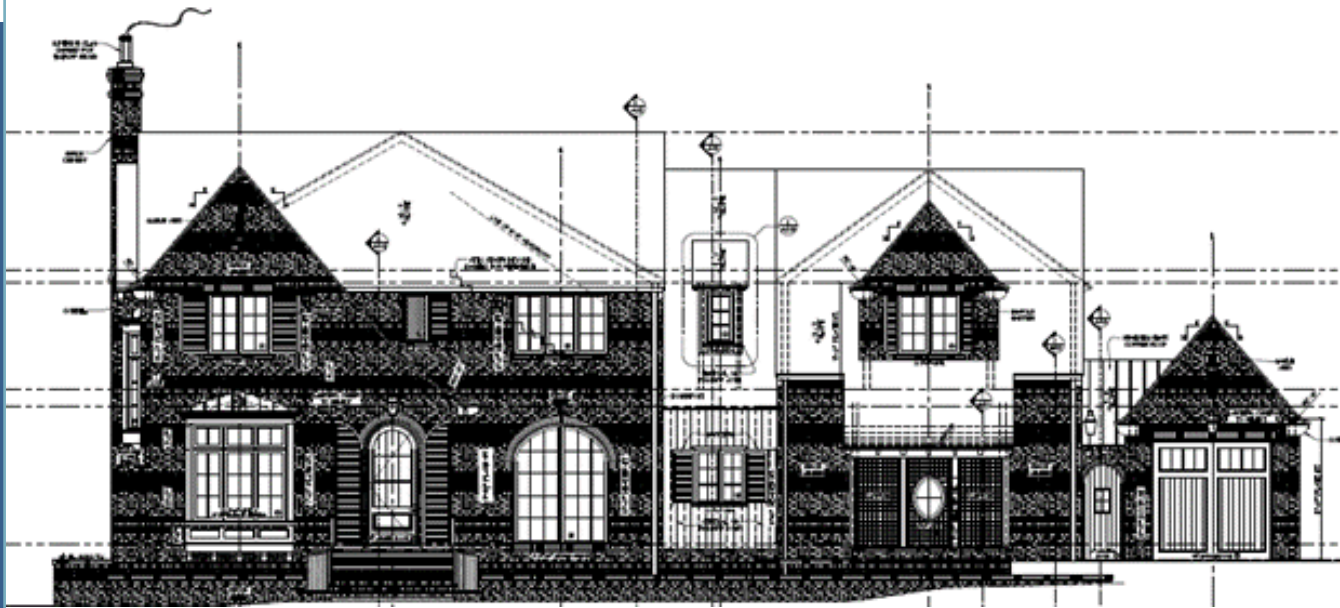
Designer: Gordon Dunning

Project Manager: David Pocklington

Operations Team: Chris Keith, Rachel Rountree, Danica Buckley, Amber Hatcher

CAC: \$1.5M

4598 COLUMNS
DRIVE



CUSTOM HOME - IN PROGRESS 7,400 SF

Architect: T.S. Adams

Designer: Courtney Dickey

Project Manager: Steve Howson/James Robertson

Operations Team: Chris Keith, Rachel Rountree, Danica Buckley, Amber Hatcher

Estimated CAC: \$3.9M

710 BURNING
TREE



CUSTOM HOME - IN PROGRESS 12,000 SF

Architect: T.S. Adams

Designer: Courtney Dickey

Project Manager: Steve Howson/James Robertson

Operations Team: Chris Keith, Rachel Rountree, Danica Buckley, Amber Hatcher

Estimated CAC: \$5.5M

221 BLALOCK RD



CUSTOM FARMHOUSE WITH TWO ACCESSORY BUILDINGS - IN PROGRESS

13,000 SF

Architect: D. Stanley Dixon

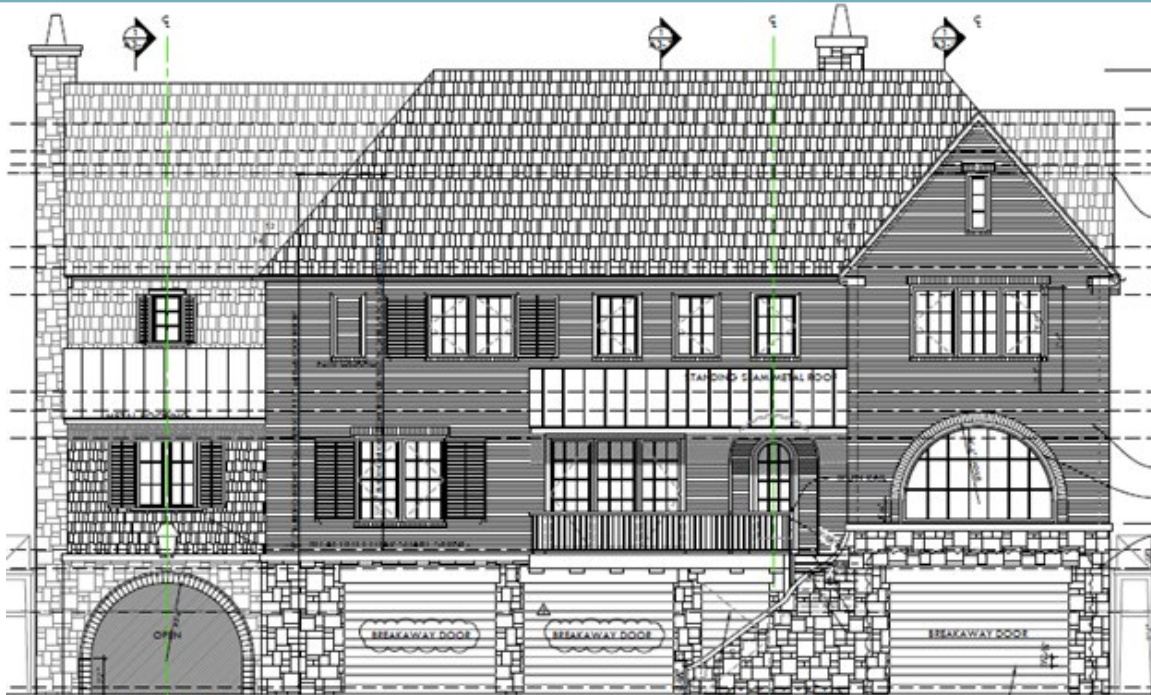
Designer: Tammy Connor

Project Manager: Dave Hickman

Operations Team: Chris Keith, Rachel Rountree, Danica Buckley, Amber Hatcher

Estimated CAC: \$5.9M

3637 COCHISE DRIVE



CUSTOM HOME - IN PROGRESS

8,000 SF

Architect: Amanda Orr

Designer: Means & Carney

Project Manager: Mike Dempsey

Operations Team: Chris Keith, Jessica Rodriguez, Danica Buckley, Amber Hatcher

Estimated CAC: \$2.6M

4045 GLEN DEVON



SPEC HOME - IN PROGRESS

10,746 SF

Architect: T.S. Adams

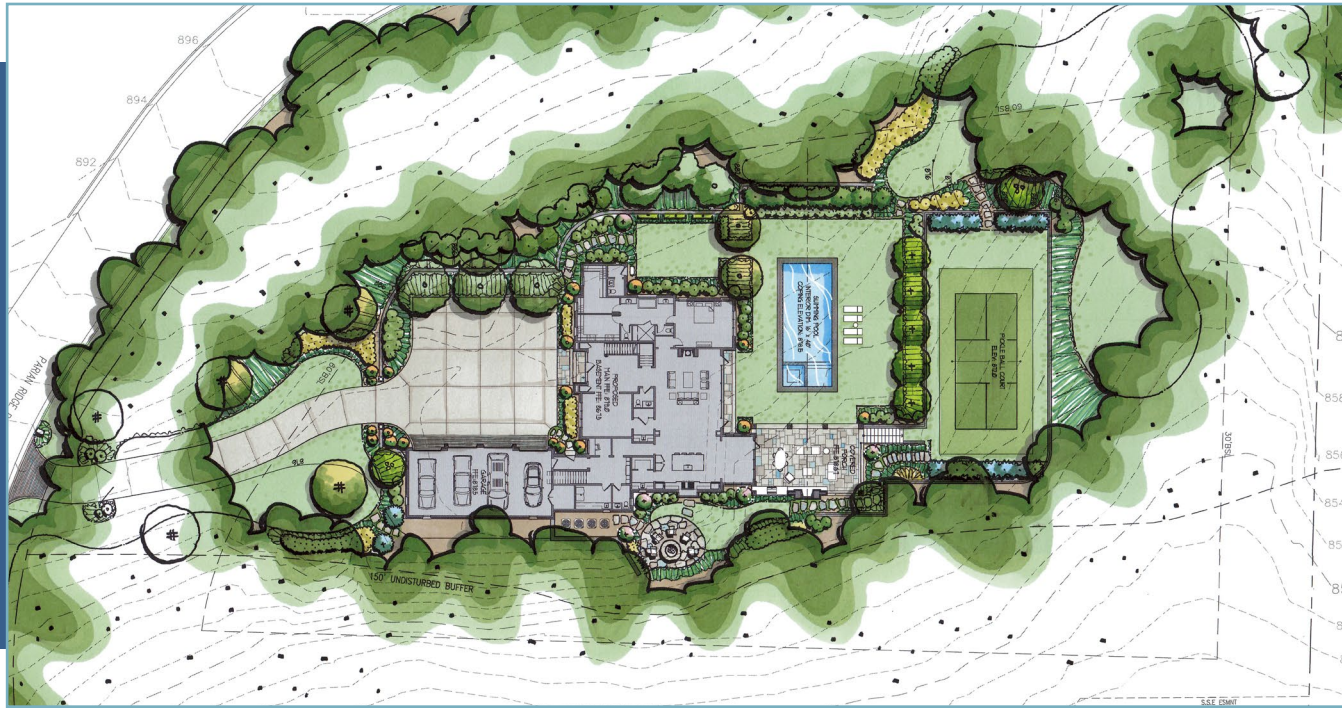
Designer: Liz Godwin

Project Manager: Chris Keith

Operations Team: Rachel Rountree, Jessica Rodriguez,
Danica Buckley, Amber Hatcher

Estimated CAC: \$2.7M

3876 PARIAN
RIDGE



SPEC HOME - IN PROGRESS

12,538 SF

Architect: T.S. Adams

Project Manager: Mike Dempsey

Operations Team: Rachel Rountree, Jessica Rodriguez,
Danica Buckley, Amber Hatcher

Estimated CAC: \$2.9M

3355 VALLEY RD



SPEC HOME - IN PROGRESS 10,772 SF

Architect: T.S. Adams

Project Manager: David Pocklington

Operations Team: Rachel Rountree, Jessica Rodriguez,
Danica Buckley, Amber Hatcher

Estimated CAC: \$2.7M

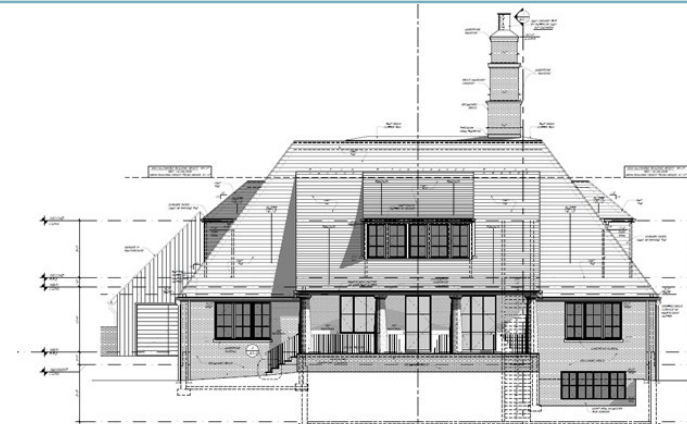
UPCOMING
PROJECTS



3365 VALLEY RD SPEC HOME - 5,800 SF

Architect: Amanda Orr

Estimated CAC: TBD



2411 MONTVIEW DR CUSTOM HOME - 5,800 SF

Architect: Ryan Duffey

Designer: Nancy Duffey

Estimated CAC: \$2.5M

UP NEXT



MACALLAN
CONSTRUCTION





“

BRAND POSITIONING

For commercial owners and program services for \$1 to \$10 million dollar projects, Macallan Construction executes complex projects more efficiently than anyone else because of our unwavering client advocacy.

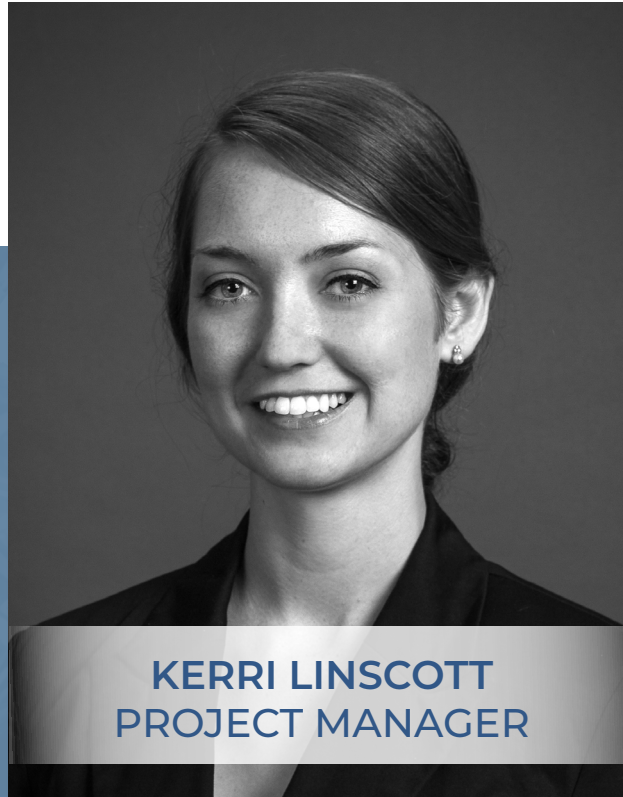
”

10 YEAR ANNIVERSARIES

Congratulations!



DAVID HOWARD
CONSTRUCTION MANAGER



KERRI LINSOTT
PROJECT MANAGER



OSCAR MEDINA
FIELD

SAFETY



Our Macallan Construction team received the 2022 Associated Builders and Contractors of Georgia (ABC) Diamond level STEP recognition award and the 2022 Georgia Award of Safety Excellence.

Congratulations Macallan Construction!

THIS PAST YEAR

- New Hire – Chad Ricks
- Kerri Linscott promoted to Project Manager
- Brandi Ray – transitioned from Macallan Group Accounting to Macallan Construction
- Remained on the “campus” of Ponce City Market continuously since September 2020 (2 years)
- Remained on the “campus” of Canterbury Court continuously since 2011 (11 years)

LOOKING FORWARD

- Projects we are chasing:
 - Eastlake Pump House
 - Broad Street - Block C Adaptive Re-Use
 - Broad Street - Block D Adaptive Re-Use
 - Park Place
 - 285 Auburn Av SE
 - Truck & Tap
 - Powder Springs Municipal Facility
 - Viral Solutions Howell Mill



CANTERBURY COURT



COMPLETED | 36 UNITS RENOVATION

Atlanta, GA

- Renovation of Units

 Kerri Linscott | David Howard



Sept 2021

Sept 2022

CANTERBURY COURT



COMPLETED | FIRST FLOOR RENOVATION

Atlanta, GA

- Lobby front desk upgrade

 Kerri Linscott | David Howard



Sept 2021

March 2022

JOHN'S HOMESTEAD



COMPLETED | TEMPORARY SHORING

Tucker, GA

- Structural improvements to John's Homestead Park

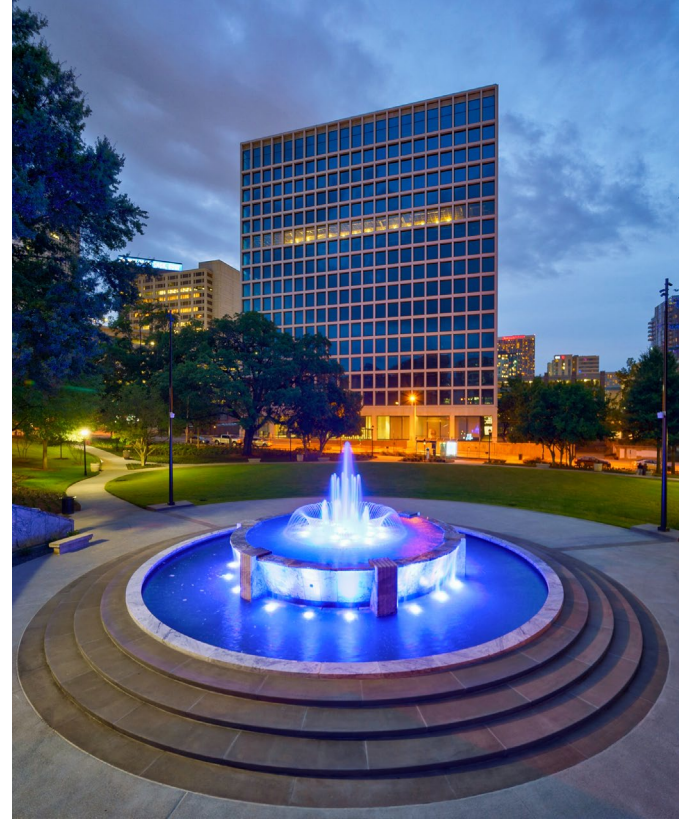
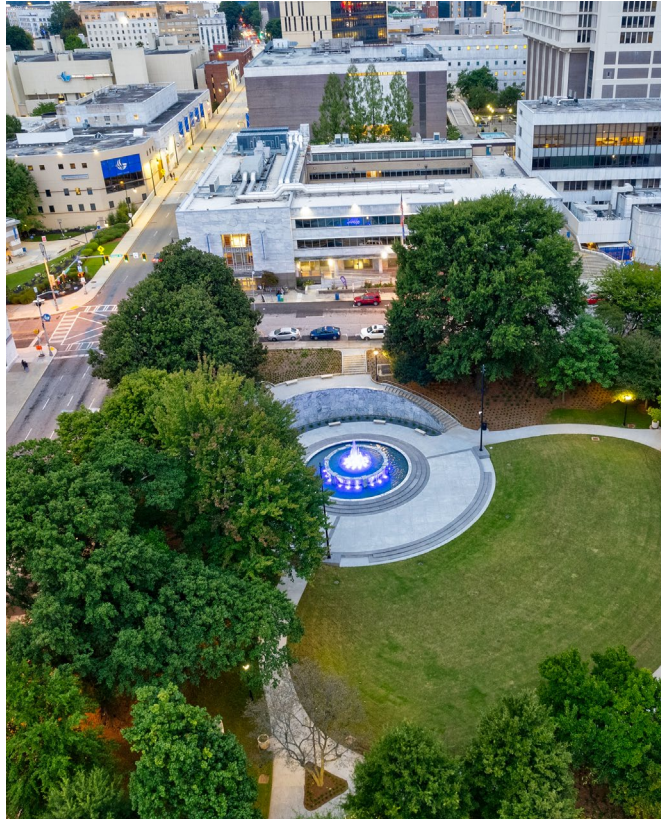
 Nathan Harbison | Will Anderson



March 2021

May 2021

GSU HURT PARK



COMPLETED | HIGHER EDUCATION RENOVATION

Atlanta, GA

- Update of an old historic fountain in the park.



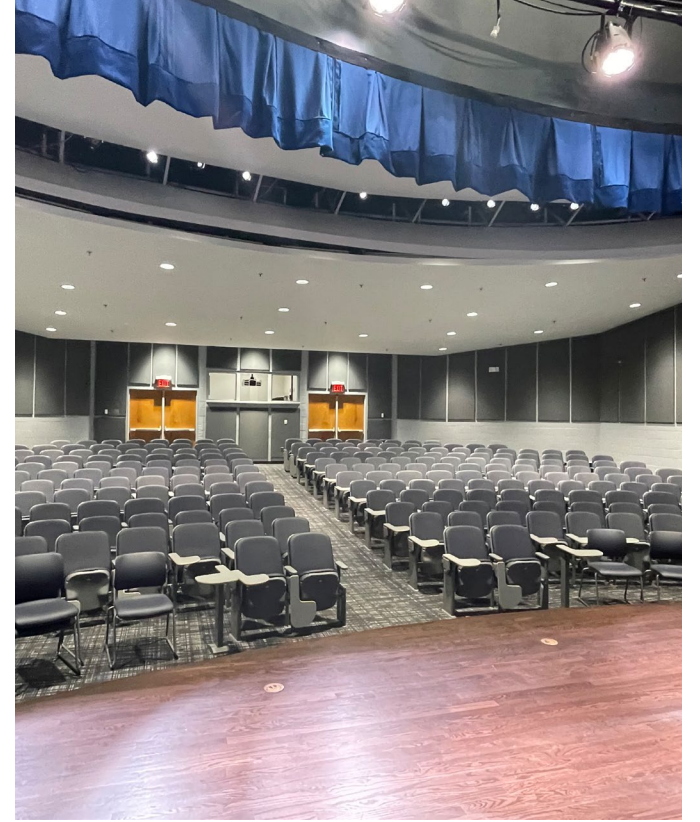
Sam King | Bevan Cobbs
Samantha Wilson



Jan 2021

Aug 2022

GSU AUDITORIUMS



COMPLETED | DUNWOODY & CLARKSTON AUDITORIUM RENOVATIONS

Clarkston, GA & Dunwoody, GA

- 4,000 SF renovation total to both auditoriums

 Sam King | Bill Tracy



June 2021

March 2022

PROJECTS FOR AFFILIATE COMPANIES

**LITWORKS
SHOWROOM**



**FARM STORES
HOLLY SPRINGS**



**1642 POWERS FERRY
ALL NATIONS CHURCH**



**1642 POWERS FERRY
3RD FLOOR**



OBSTACLE COURSE



COMPLETED | CITY OF ATLANTA OBSTACLE COURSE

Atlanta, GA

- Construction of a new obstacle course for the Police Department's training program.

 Bill Tracy | Alfred Caldwell



Feb 2022

March 2022


CHASTAIN HORSE PARK



ONGOING | NEW THERAPEUTIC HORSE BARN

Atlanta, GA

- New build of (3) horse barns, including demolition of existing.

 Sam King | Tad Glasscock
Samantha Wilson



June 2022

June 2023

PLAZA TOWERS



ONGOING | RESIDENTIAL CONDO BUILDING RENOVATION

Atlanta, GA

- Renovation of two 25-story condominium towers.

 Sam King | Bevan Cobbs
Samantha Wilson



Jan 2022

Sept 2022

HEAD HOUSE



ONGOING | HISTORIC RENOVATION

Dahlonega, GA

- Interior and exterior renovation of the house. Stabilizing it and moving it onto a new foundation on the other side of the site.

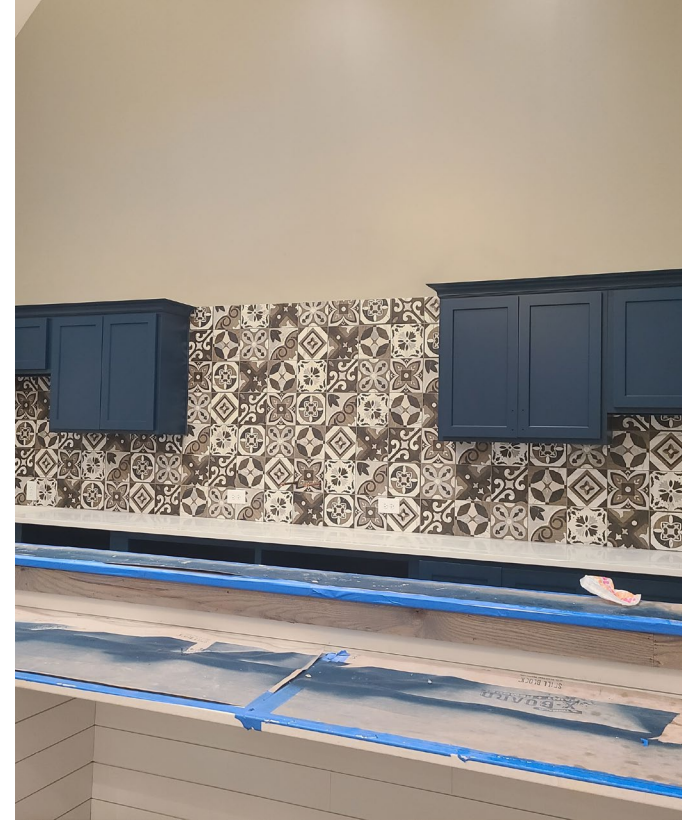
 Kerri Linscott | Will Anderson



Jan 2022

Sept 2022

ADVANCED RECOVERY SYSTEMS



ONGOING | INTERIOR RENOVATION

Alpharetta, GA

- Interior renovation with exterior site and landscape improvements.

 Nathan Harbison | Alfred Caldwell



Dec 2021

Sept 2022

CAPITAL CITY BANK



ONGOING | NEW CONSTRUCTION BANK BUILDING

Marietta, GA

- 6,110 sqft new construction building, 1.98 Acres total land improvement with a new building.

 Sam King | Bill Tracy
Samantha Wilson



Oct 2021

Oct 2022

PONCE CITY MARKET



VIETVANA



NANI'S ROTISSERIE CHICKEN



SPICEWALLA



KOREAN KNIGHT MARKET



ELEVATOR LOBBY



EAST PASSAGE STAIRWELL

UPCOMING PROJECTS



CHARLIE YATES CLUBHOUSE

Atlanta, GA

- Interior Renovation of the Club House.



THE CHIMNEYS AT BIG CANOE

Jasper, GA

- Preconstruction Services and Potential Renovations of one or both buildings.



JEWISH FAMILY & CAREER SERVICES

Dunwoody, GA

- 2,900 sqft interior renovations of office spaces.



CITY OF ACWORTH CITY HALL & PUBLIC WORKS

Acworth, GA

- Design services related to renovations to Acworth City Hall and the Acworth Power/Public Works Building.

UP NEXT



MACALLAN
PROPERTIES



THIS PAST YEAR

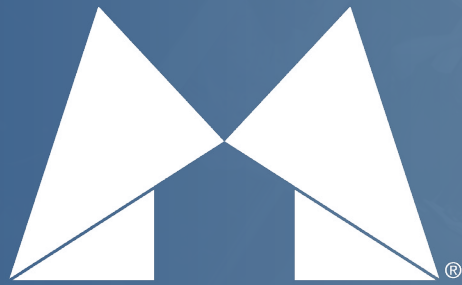
- 10 total agents (including several Macallan employees) who have their license with Macallan Properties but who do not focus on residential real estate full time.
- Significant role in Macallan Capital rental portfolio – acquisition brokerage and property management.

LOOKING FORWARD

- Continued work on expansion of Macallan Capital rental portfolio
- Opportunistic residential acquisitions and sales



UP NEXT



MACALLAN
CAPITAL





“

BRAND POSITIONING

For real estate investors and developers seeking an execution partner and capital in the Southeast, Macallan Capital is a unique real estate firm due to our breadth of experience, extensive industry relationships, established construction management systems, and shared corporate services platform.

”

BUCKHEAD DEVELOPMENT

- Closed on final spec home at Randall Mill.
- Closed on final spec home at Rilman Road (Paces Walk).
- Began construction on four new spec homes in Buckhead.
- Bought and sold 11 acres in the heart of Buckhead.



PACES WALK



RILMAN ROAD | SPEC HOMES

Atlanta, GA

- Five-lot assemblage in Buckhead on Rilman Road close to Pace Academy.
- Final home was sold in early 2022 .
- Average sales price per home of over \$3 million.
- Total sales of over \$15 million.

RANDALL MILL



RANDALL MILL WAY | SPEC HOMES

Atlanta, GA

- Five-lot assemblage in Buckhead.
- Final home was sold in early 2022.
- \$25 million in total value of homes completed at Randall Mill.

WEST PACES & NORTHSIDE



11 ACRE LOT

Atlanta, GA

- Assembled 11 acres at the corner of West Paces Ferry Rd & Northside Dr.
- Considered multiple redevelopment options, but ultimately sold the land to an individual buyer.
- Total sale price of \$9 million.

OTHER INVESTMENTS

- Managed our single-family rental portfolio.
- Closed on the disposition of Northwest Drive to a national homebuilder in February 2022.
- Closed on the sale of the first Braemar Senior Living project, Longleaf at Liberty Park in Vestavia Hills, AL.
- Completed construction and received a CO on our Braemar Senior Living project in Bee Cave, TX.
- Completed construction on both Farm Stores buildings. Sold the Holly Springs location.
- Purchased three new land opportunities in Cartersville, GA, and subsequently sold one of them to a regional homebuilder.



LONGLEAF AT LIBERTY PARK



SENIOR HOUSING

Vestavia Hills, AL

- Braemar Partners project.
- First institutional equity partnership for Macallan.
- Sold the property to PGIM in July 2022 for \$39.6 million.



LONGLEAF AT BEE CAVE



SENIOR HOUSING

Bee Cave, TX

- Braemar Partners project.
- Obtained the Certificate of Occupancy in late 2021.
- Continuing lease up, currently at ~60% occupied.
- Will begin marketing for sale in 2023.





RENTAL PROPERTIES

- Macallan currently owns six single-family rental properties (including townhomes and condos) to buy and hold long-term; may occasionally flip properties as well.
- Vertically integrated structure utilizing Macallan Properties as broker to acquire properties and to provide property management services and using Macallan Construction to perform needed renovations and repairs.
- Our intent was to grow/expand this portfolio but we have not had any acquisitions in the past year given the current state of the market and lack of attractive buying opportunities. We anticipate that changing at some point.

FARM STORES

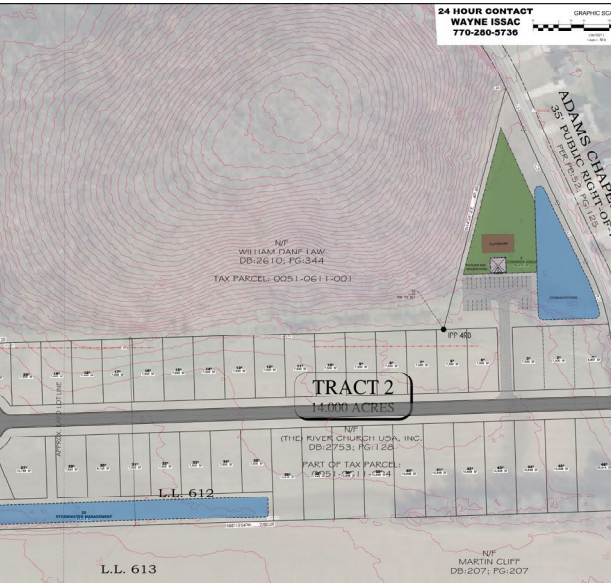


DRIVE-THROUGH CONVENIENCE STORES



- Farm Stores is a business venture Macallan is pursuing with external partners Grant Petersen and Alex Sanchez.
- It is a double drive-through-only convenience store concept based in South Florida. These are “last mile” convenience retail locations with no gas and specific regional food products.
- We have completed the first two stores in Georgia and are determining how to move forward in the market.
- Farm Stores Harmony – Holly Springs, GA
 - Finished construction and subsequently sold the store in July 2022.
- Farm Stores Cedarcrest – Dallas, GA
 - Finished construction and currently marketing for sale.

LAND COMMITTEE



ADAMS CHAPEL

Bartow County, GA

- A 9-acre site that we rezoned for 45 single family lots and sold to a regional homebuilder who is developing the land as a build for rent community.



PEEPLER VALLEY

Bartow County, GA

- A 19-acre site that we redesigned as 50 single-family lots and for which we obtained the LDP.
- Closed on purchase of the land in November 2021.
- Macallan Real Estate is marketing the project for sale to a homebuilder or build for rent buyer.



ALCOVY ROAD

Gwinnett County, GA

- A 10-acre site we currently have under contract and are projected to close at the end of 2022.
- We have engineered this site for 25 single-family lots and have submitted LDP plans for approval.
- Macallan Real Estate is currently marketing the project for sale to a homebuilder.



CLOVERLEAF

Bartow County, GA

- A 10-acre site near The Massell that we have under contract to close by the end of 2022.
- The property was previously an elementary school that was vacated several years ago.
- We have submitted LDP plans to redevelop the site for 90 townhome lots.
- Macallan Real Estate is currently marketing this site for sale and it is under contract to a homebuilder.

MIDLAND GAINESVILLE MCNEAL/MACALLAN JV



MULTIFAMILY DEVELOPMENT

Gainesville, GA

- This is a 214 unit Class A apartment development project located in an opportunity zone in downtown Gainesville.
- Co-developer partnership with William Norris of McNeal Development.
- Closed on land acquisition and financing in Spring 2022.
- New equity partner Capitol Square.
- The sitework is underway on the first two buildings and we are projecting to deliver our first units in 2023.



THE MASSELL MCNEAL/MACALLAN JV



MULTIFAMILY DEVELOPMENT

Cartersville, GA

- This is a 210 unit Class A apartment development project located in Cartersville.
- We have recently closed on the land and anticipate closing on financing and commencing construction in September 2022.
- This is also a co-developer partnership with William Norris and McNeal Development.
- New equity partner Coro Realty Advisors.



LOOKING FORWARD

- Closing on our second multifamily development project in partnership with McNeal Development located in Cartersville, GA and starting construction prior to the end of the year.
- Complete construction and sell four spec homes in Buckhead.
- Continue to pursue strategic land opportunities; we currently have two under contract to purchase by the end of the year.
- Continue to manage our single-family rental portfolio.
- Lease to stabilization our Braemar Senior Living project in Bee Cave, TX and sell the property.
- Sell the Farm Stores location in Dallas, GA.
- Complete renovation of third floor of 1642 to provide options for growth and acquisitions.
- Continue to analyze opportunities in new markets; we are currently evaluating business acquisitions and partnerships that complement our existing businesses.



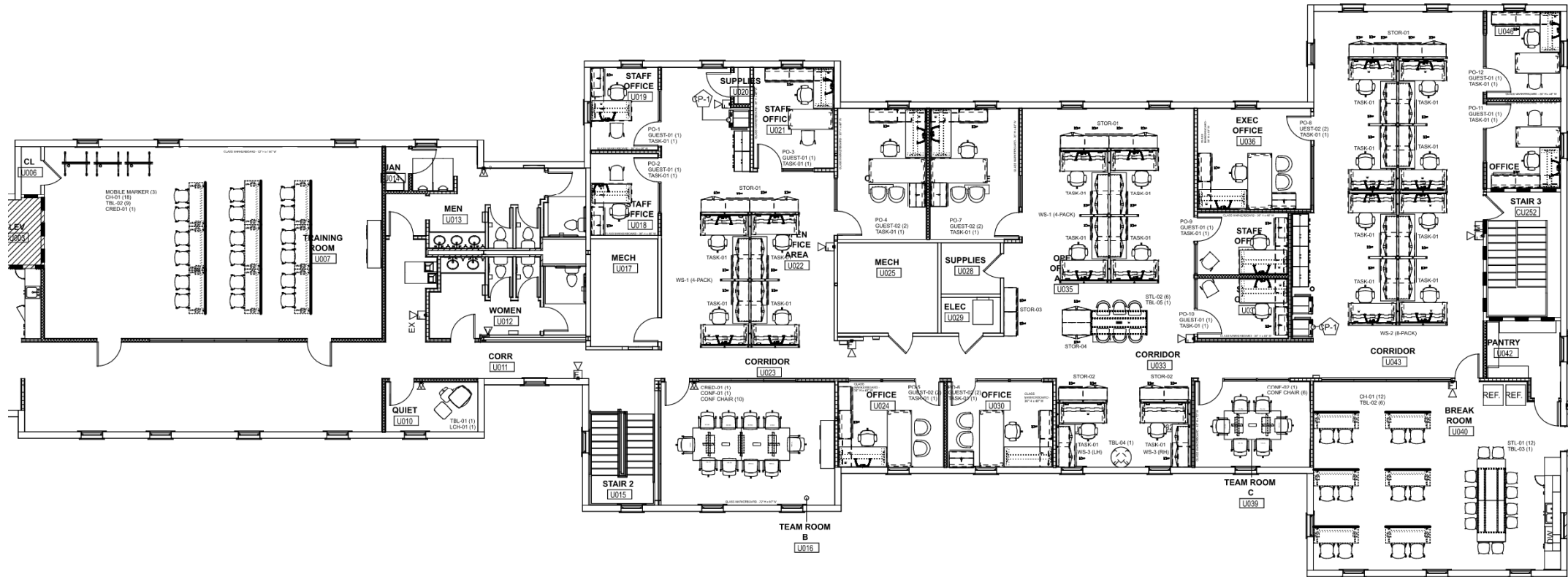


UP NEXT

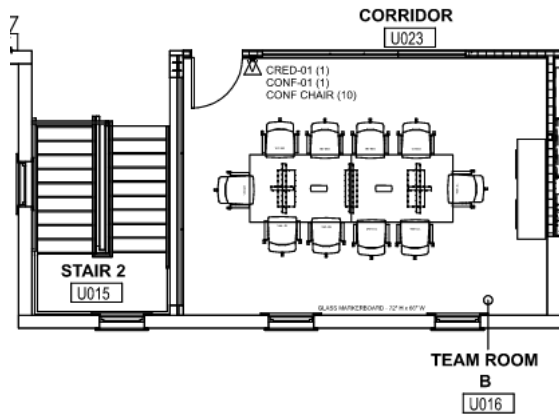
1642 POWERS
FERRY BUILDING
RENOVATIONS

LAYOUT

 **TEAM: KERRI LINSCOTT, NATHAN HARBISON, BILL TRACY, MIKE MINUTELLI, DEAN DE FREITAS, JENNIFER AUXIER AND MICHELE HARRY**



CONFERENCE ROOM



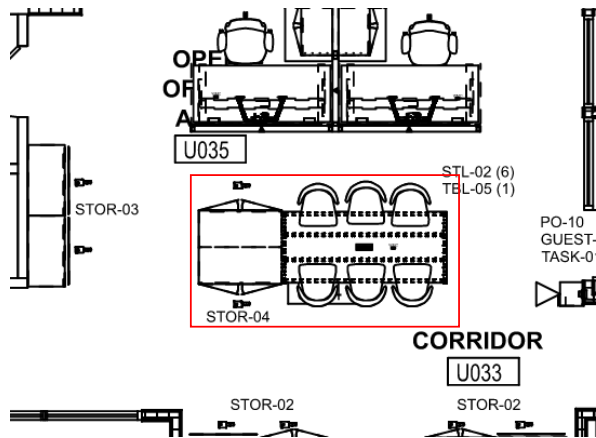
OFS Intermix Conference table
with 'HUGH' style metal base –
144" W x 48" D.



- (10) Conference chairs
- (1) 144 x 48 Conference table with power modules and metal ribbon base
- (1) Credenza



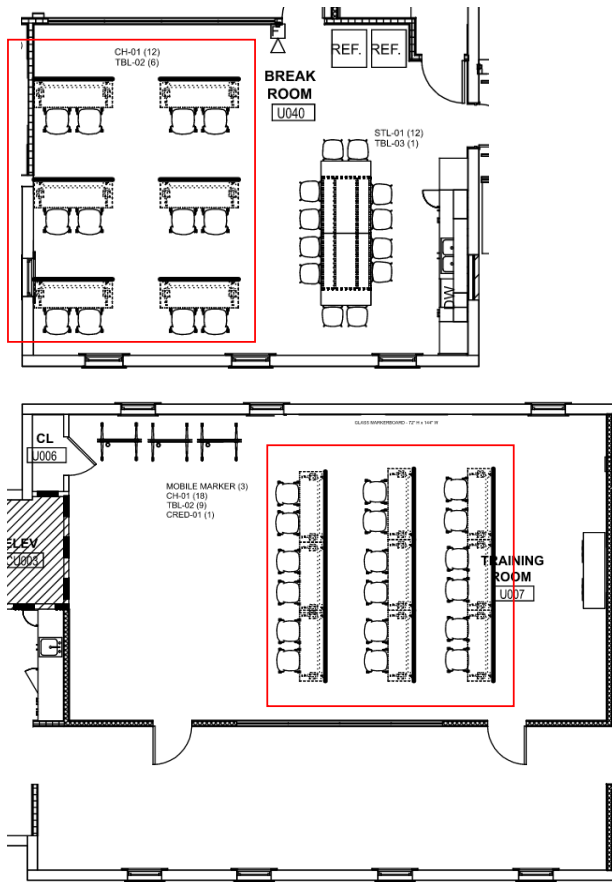
STORAGE ISLAND



- (6) Bar stools
- (2) 3-high hinged door metal storage cabinets
- (1) Common top for storage cabinets
- (1) 84 x 36 bar height table with power module in center



TRAINING & BREAK ROOM



(30) Maari light task chairs on casters
(15) Flip-nest laminate training tables
on casters

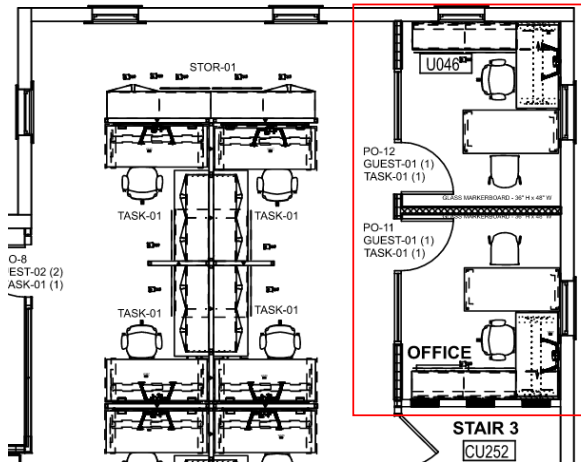
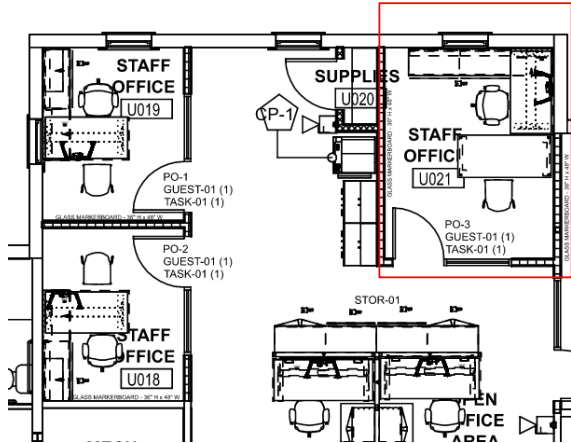


WORK STATIONS

(18) Compose panel workstations – overhead laminate storage, HAT table, BBF Laminate storage, clamp-on dual Monitor arm with wire management, and Privacy Screen on Back of



STANDARD OFFICE



Total of (3) of these offices, each office has:
(1) HAT Desk, (1) clamp-mounted dual monitor arm with wire management, (1) Guest chair, (1) 1.5 High credenza and (1) 1.5 High box/file with common top (needs to be field cut for desk leg), (1) Fixed o-leg desk with partial modesty panel

1642 POWERS FERRY



BUILDING RENOVATIONS

Marietta, GA

- Completed the main level restroom renovations.
- Started construction on the renovation of the entire third floor space
- We are building this space out to be very flexible as the needs of the various business units expand and contract. It will also have an updated look and feel distinct from our existing more traditional aesthetic.

THE FUTURE

WHAT'S NEXT?





THANK YOU!

PLEASE REMEMBER
TO DRINK RESPONSIBLY.
UBER IS AVAILABLE
FOR EVERYONE.