



**2018
ANNUAL
MEETING**



W E L C O M E

BEST PLACES TO WORK



2018
BEST PLACES
TO WORK



MISSION & VISION

OF THE MACALLAN GROUP

MISSION

To improve the quality of life of our people, partners, and clients.

A portfolio of companies made successful through synergy and empowerment of our people, enabling them to achieve their personal and professional goals.

VISION

POWER OF TEAMWORK

LOOK AT THESE NUMBERS

16
YEARS IN
BUSINESS

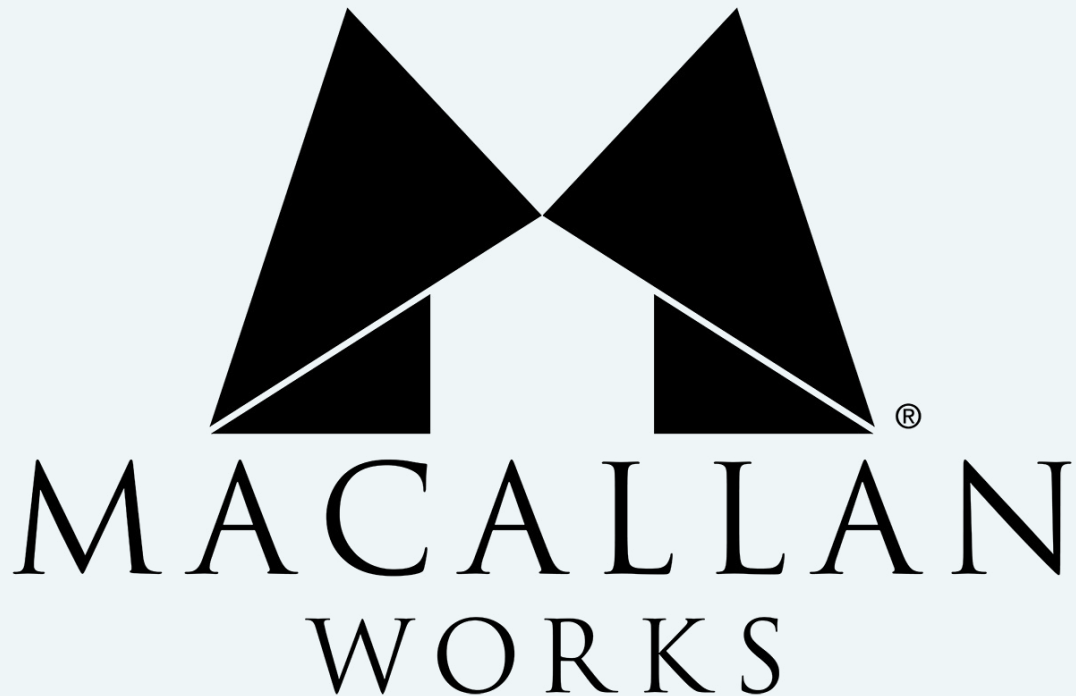
\$55M
REVENUE

104
EMPLOYEES

9
COMPANIES

THANK YOU
for a great year!

FORMALLY INTRODUCING MACALLAN WORKS!



Macallan Works was created to focus on value add “task order” type facility improvement services for organizations that need a streamlined and cooperative procurement process. Works has initially focused their efforts in the senior living space to capitalize on our experience at Canterbury Court and the synergies with Braemar Partners and their business plan, with plans to expand into the private K-12 and religious markets. This also allows Macallan Construction and Works to cross-sell in the same markets.

Characteristics of this work typically include:

- Scope is mostly cosmetic and / or light MEP.
- Program management handled internally by the Owner.
- Little to no professional services required other than interior design.
- Permitting requirements are minor.
- Cooperative process to develop and meet the budget.
- Service is equally, if not more important than cost.

JAMES L. RHODEN III
Managing Principal

MICHAEL S. MINUTELLI
Managing Principal

DEAN de FREITAS
Managing Principal

CORPORATE SERVICES TEAM



VICKI MITCHELL
Corporate Controller

ACCOUNTING/FINANCE

REBECCA DINOFF
Project Accountant

TINA CANTRELL
Staff Accountant

MARIKA DASILVA
Senior Corporate Accountant

RENA CRABILL
Internal Auditor

JODENE VASQUEZ
Accounts Payable Clerk

LISA VO
Junior Accountant

ROBIN KAITZ
Receptionist

TABITHA DOUGLAS
Staff Accountant

MICHELE L. HARRY
Vice President

MARKETING/HR/ADMIN

BRITTANY WILLIAMS
HR Manager

MORGAN HALL
Graphic Designer

JENNIFER AUXIER
Executive Assistant



CHRISTIAN JACOBSEN
Vice President

FIELD	PROJECT MANAGEMENT	PRECONSTRUCTION
BILL TRACY General Superintendent	NICHELLE BELL Project Administrator	CHRISTIAN DAVIS Director of Preconstruction
TAD GLASSCOCK Superintendent	JACKIE MCGARITY Project Manager	ANNA LILLEY Estimator
SHANE JONES Superintendent	KERRI LINSCOTT Assistant Project Manager	
JOE GUY Superintendent	JOHN MCHUGH Assistant Project Manager	
TERRY ANNISE Assistant Superintendent	JASON STOLZ Assistant Project Manager	
JAMES JONES Assistant Superintendent		



NATHAN HARBISON
Director

ROB WASSERMAN
Chief Estimator

DAVID HOWARD
Construction Manager

COURTNEY EDWARDS
Project Coordinator

DAVID PARKER
Construction Manager

DAVE ROLLISON
Assistant Superintendent

WILL ANDERSON
Assistant Superintendent

OSCAR MEDINA
Field Labor



DAVID CHILDERS
Principal

GABE JOHNSON
Vice President

STEVE HOWSON
Construction Manager

DANICA BUCKLEY
Project Coordinator

CRAIG SMITH
Construction Manager

CHRIS KEITH
Estimator

TAYLOR WEST
Construction Manager

FIELD EMPLOYEES
5



JAMES L. RHODEN III
Managing Broker

HEATH MILLIGAN
Principal

RESIDENTIAL	COMMERCIAL
LAURIE COLLINS Associate Broker	ANDREW O'CALLAGHAN Real Estate Analyst
MARTIN SPATT Salesperson	REID KNOX Salesperson
GINA DAVIA Salesperson	R. ERIC CLARKSON Associate Broker
ASHLEY O'NEIL Salesperson	HAMILTON DICKEY Salesperson
KATIE NOLAND Salesperson	
JEANIE JOYE Salesperson	



BILL JOHNSON
Principal

MARTY RAMSEY
Vice President of Construction

WILBER MARTINEZ
General Superintendent

AUSTIN HARVEY
Office Engineer/Estimator

NICK CARTER
Project Manager

GAIL JORDAN
Office Administrator

CHUCK JONES
Equipment Manager

MARGIE BUTLER
Office Manager/Staff Accountant

FIELD EMPLOYEES
25



LITEWORKS
www.liteworks.com

SCOTT BARR
Principal

PAM JONES
Sales Coordinator

KAREN BROWN
Outside Sales

RONNIE LIPPERT
Equipment Manager

BUDDY WALLACE
Outside Sales



AMIT KUMAR
Managing Principal

LISA ROLF
Vice President, Operations

BRAD RICKETSON
Lead Software Engineer

PAUL JONES
Chief Software Architect

VINAY GOPISETTY
Programmer Analyst

WAYNE VAN VOORHIS
Senior Software Engineer

PREETAM GOVERDHANA
Programmer Analyst

NAR KASALA
Senior BizTalk Developer

MOLLY MCDUGALD
Marketing Intern

PRATISHTHA PAINULY
Senior Programmer Analyst



BRAEMAR PARTNERS

CLIFF STANFIELD
Principal

CHRISTOPHER WADE
Director of Investments & Acquisitions

18 NEW TEAM MEMBERS



ROBIN KAITZ
MACALLAN GROUP



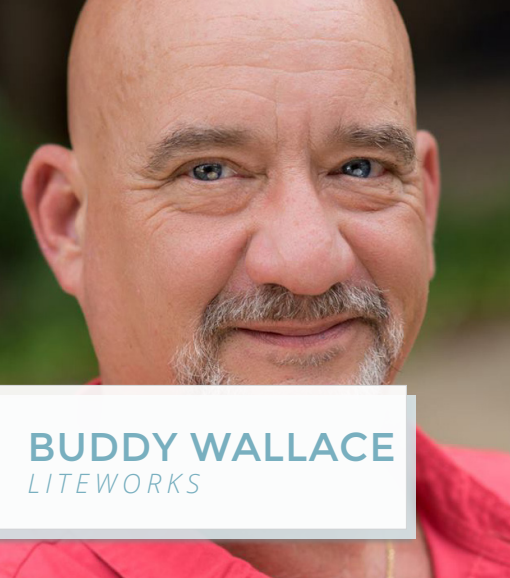
ANDREW O'CALLAGHAN
MACALLAN REAL ESTATE



LISA VO
MACALLAN GROUP



CHRISTIAN JACOBSEN
MACALLAN CONSTRUCTION



BUDDY WALLACE
LITEWORKS



JASON STOLZ
MACALLAN CONSTRUCTION



WILL ANDERSON
MACALLAN WORKS



COURTNEY EDWARDS
MACALLAN WORKS



VINAY GOPISETTY
AIDANT TECHNOLOGIES

18 NEW TEAM MEMBERS



MARIKA DASILVA
MACALLAN GROUP



DAVID PARKER
MACALLAN WORKS



RONNIE LIPPERT
LITEWORKS



JOE GUY
MACALLAN CONSTRUCTION



TAYLOR WEST
MACALLAN HOMES



ERIC CLARKSON
MACALLAN REAL ESTATE



CHRISTOPHER WADE
BRAEMAR PARTNERS



MARGIE BUTLER
GLOBAL STABILITY



PREETAM GOVERDHANA
AIDANT TECHNOLOGIES

PROMOTIONS



TINA CANTRELL
STAFF ACCOUNTANT

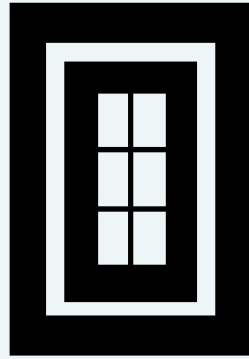


BRITTANY WILLIAMS
HUMAN RESOURCES MANAGER



LISA VO
JUNIOR ACCOUNTANT

LITEWORKS WINDOW & DOOR
CELEBRATES 5 YEARS!

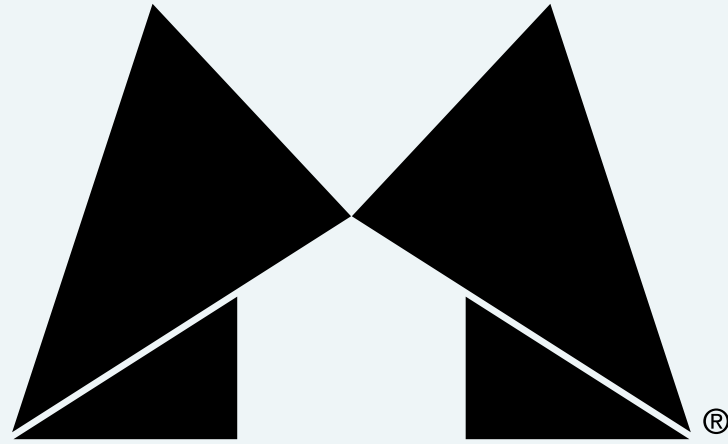


LITEWORKS™

WINDOW & DOOR LLC

HAPPY ANNIVERSARY
& CONGRATULATIONS!

MACALLAN CUSTOM HOMES
CELEBRATES 5 YEARS!



MACALLAN
CUSTOM HOMES

HAPPY ANNIVERSARY
& CONGRATULATIONS!



BRAEMAR
PARTNERS

BRAGGING RIGHTS

THIS PAST YEAR...

- Closed our first ground up development deal in Birmingham in April of this Year. Construction is underway.
- Negotiated non-recourse development debt and locked in equity with an institutional partner at Liberty Park.
- Hired first full time employee – Christopher Wade.
- Have our next development site under contract in Austin, Texas.
- Successfully pursued and obtained multiple consulting and program management assignments.
- Teamed up with Macallan Works on multiple projects.

LOOKING FORWARD...

- Pursue Diligence and Entitlements on our Austin, Texas development site.
- Identify and put under contract additional development sites.
- Complete construction and begin lease up of Liberty Park.
- Continue strategic consulting and program management assignments to help cover overhead.
- Lock in GP and pursuit equity partners.

LONGLEAF AT LIBERTY PARK

NEW CONSTRUCTION
COMMERCIAL DEVELOPMENT
Birmingham, AL

CONSTRUCTION TIMELINE

12 months

PROJECT COST

\$28,466,000 Project

PROJECT DESCRIPTION

Closed on 4/30/18 and broke-ground immediately thereafter

95 Unit AL/MC Project

Equity Partner: The Carlyle Group

Debt: United Community Bank

Anticipated Completion: May 2019

Design Team:

Faulkner Design Group

Niles Bolton & Associates



ALTO BY ARTEMIS REAL ESTATE

RENOVATION

COMMERCIAL DEVELOPMENT

Buckhead, Marietta, Alpharetta, GA

PROJECT COST

\$7,575,000 total renovation budget for the 3 properties.

PROJECT DESCRIPTION

Alto Buckhead - 68 Units

Alto Marietta - 71 Units

Alto Alpharetta - 71 Units

Type: Acquisition value add renovations

Project management of complete exterior and interior renovation of 3 existing AL/MC properties

Engaged Macallan Works to perform general contracting services on these projects

Updates:

- Grading almost complete
- Foundations currently being poured
- Retaining wall currently being installed
- Steel erection will begin the end of August



PHOENIX SENIOR LIVING

RENOVATION
COMMERCIAL DEVELOPMENT
Roswell & Dunwoody, GA

PROJECT COST

\$2,133,000 total renovation budget for the two properties.

PROJECT DESCRIPTION

Roswell – 32 Units

Dunwoody – 58 Units

Type: Value add renovations

Project management of complete exterior and interior renovation of 2 existing AL/MC properties

Engaged Macallan Works to perform general contracting services on these projects






MACALLAN[®]
REAL ESTATE

BRAGGING RIGHTS

THIS PAST YEAR...

- Heath Milligan Honored as Top 10 Land Broker by Atlanta Commercial Board of Realtors
- First medical office Tenant Rep leasing deal for physician office in Lawrenceville
- Innovative Land Opportunity Sourced by MREC in Cumberland Galleria area
- Brought on first full time employee – Andrew O’Callaghan
- New Strategic Relationships with Licensees Reid Knox and Eric Clarkson
- Finalized Entitlements and Negotiated Development Agreement with Gwinnett County to save \$1.5 Million in lift station fees for our client on the Gravel Springs / Mall of Georgia site
- New Website and Technology Platform (CREXI) for Managing Listings
- Macallan Real Estate has closed \$14.5M in transactions 2018 YTD
- Macallan Real Estate has \$22M+ under contract to close in the next 6 months

LOOKING FORWARD...


- Sell our Gravel Springs Development Site (Finally!)
- Another Top Land Broker Ranking from the Atlanta Commercial Board of Realtors
- Source and obtain listing on additional value add brokerage opportunities
- Develop Timber Company Outreach Plan
- Finalize and Close Pooler, GA Development Deal
- Bring Additional Brokers on Board
- Expand Market Coverage to include either Chattanooga or Jacksonville or Birmingham

NEW WEBSITE

HOME SERVICES LISTINGS TRANSACTIONS

MACALLAN REAL ESTATE

CASE STUDIES ABOUT US CONTACT NEWS




Featured Properties

HOME SERVICES LISTINGS TRANSACTIONS

MACALLAN REAL ESTATE

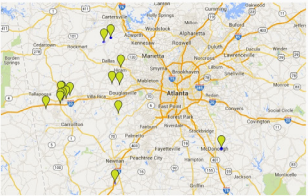
CASE STUDIES ABOUT US CONTACT NEWS

Case Studies




BUCKHORN SAND MINE
Disposition of 115 Acres of Industrial Land

[LEARN MORE](#)



FDIC PORTFOLIO
Disposition of 20,800 Land Assets for the FDIC

[LEARN MORE](#)



GULF SHORES & ORANGE BEACH
Multiple Parcel Sales Along the Alabama Gulf Coast

[LEARN MORE](#)

MORGAN FALLS
175 ACRE RESTRICTED DETACHED RESIDENTIAL LOTS
GRAVEL SPURVEY BY CLAYBURN COUNTY, GEORGIA



MACALLAN REAL ESTATE

BON SECOUR VILLAGE
283 ACRE COASTAL MIXED USE DEVELOPMENT OPPORTUNITY GULF SHORES, AL



MACALLAN REAL ESTATE

BENTON GROVE
90 ACRE MIXED USE DEVELOPMENT FIDELITY, GEORGIA



MACALLAN REAL ESTATE

Who We Are

Macallan Real Estate, LLC is a comprehensive brokerage firm focusing on commercial, residential and land sales across Georgia, Florida, Alabama and South Carolina. Representative clients include families, trusts, foundations, financial institutions and REITs. With more than 50 years of combined experience in development and brokerage, Macallan's principals focus on putting the interests of our clients first. Whether serving in an acquisition, disposition or consulting capacity, we offer creative solutions to complex real estate problems. Extensive market knowledge and strong relationships in the real estate community have helped us build a long and successful track record.

LAND SALES

Over the past decade, the Macallan team has been responsible for 100+ land transactions in Georgia, Florida, Alabama and Mississippi. From beach front, high density condominium sites, to 600 acre master planned residential communities, to 10,000+ acre timber tracts we have sold all types of property with many varying uses. Our experience representing both buyers and sellers, gives us the ability to see each...


DEVELOPMENT

Our principals, along with those of the Macallan Group, have over 50 years of experience in residential and commercial development. Over that time, we have been responsible for the acquisition, entitlement, planning, marketing and development of more than 5,000 single family residential lots across North Georgia, as well as several office buildings across the southeast...

INVESTMENT SALES

Since 2003, our team has listed and sold a variety of investment properties across the southeast. From mixed-use neighborhood retail, to office buildings and restaurants we have the experience necessary to analyze, market and sell your property for the highest possible price. In each case, we help to realize the true value by underwriting the asset and assembling the necessary documents prior...

Listings



LING CREEK LAKES
Senior Housing - 100+ Units
Seneca, GA
Asking Price: \$8,500,000

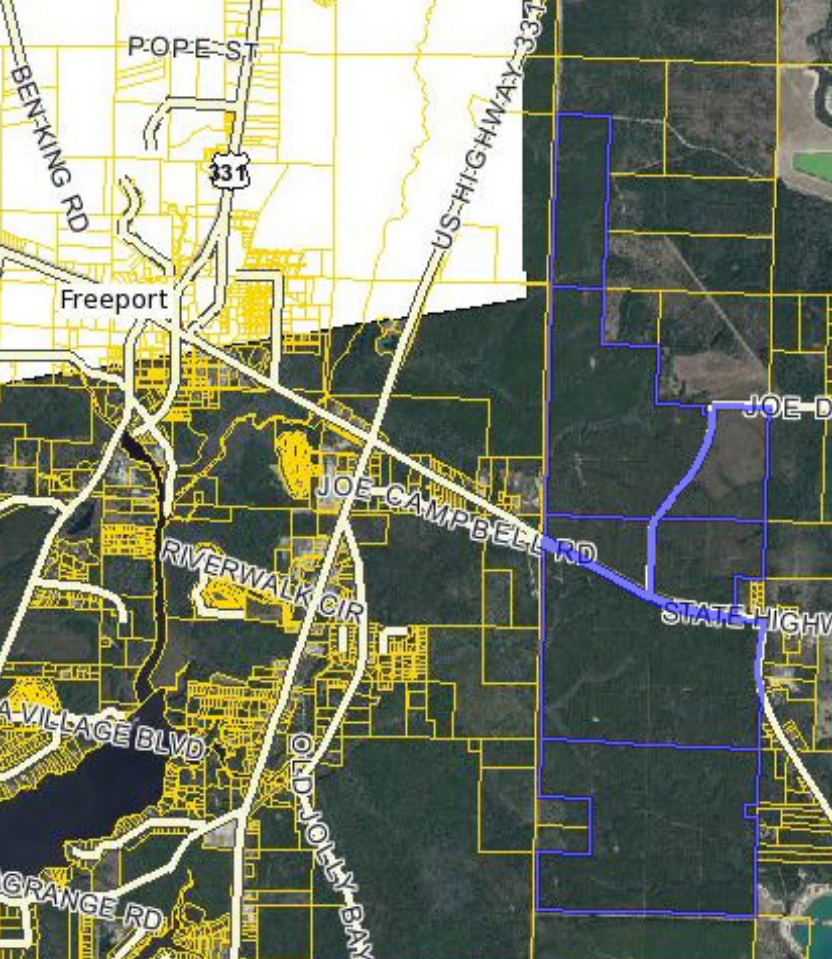
Morgan Falls
Buckhorn, GA
Asking Price: Unpriced

SENIOR HOUSING SITE - MAIL OF GEORGIA
Buckhorn, GA
Asking Price: \$1,750,000

WATER FRONT PROPERTIES
Lake Lanier, GA

WATER FRONT PROPERTIES
Lake Lanier, GA

WATER FRONT PROPERTIES
Lake Lanier, GA



FREPORT LAND

RECENTLY CLOSED DEAL
COMMERCIAL
Freeport/Walton County, FL

ACREAGE

1,600 Acres

PROPERTY DESCRIPTION

Client Domain Timber Advisors
Timberland/future development

Completed large due diligence study for client with recommendations for ways to add value

PURCHASE PRICE

Sold for \$6,300,000

RV LAND BRASELTON

RECENTLY CLOSED DEAL
COMMERCIAL
Braselton, GA

ACREAGE

4 Parcels totaling 60+/- Acres

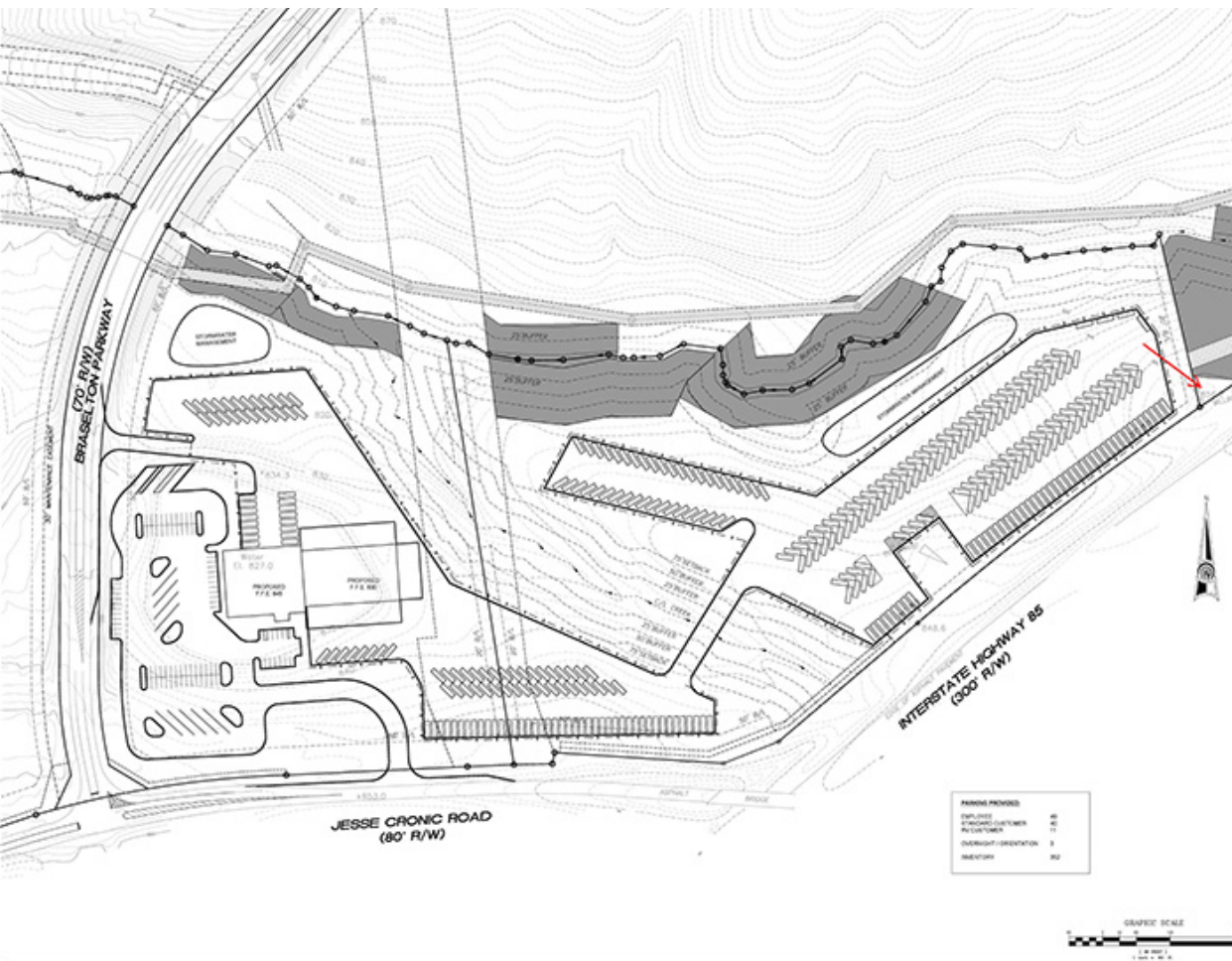
PROPERTY DESCRIPTION

RV Land Holdings/Campers Inn RV
Buyer's Rep Assignment I-85 Corridor
Unique property with development challenges

Coordinated land planning, wetland delineation and site due diligence

PURCHASE PRICE

Sold for \$850,000





BLUFFS PARKWAY

RECENTLY CLOSED DEAL
COMMERCIAL
Canton, GA

ACREAGE

35+ Acres, part of larger assemblage

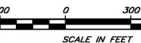
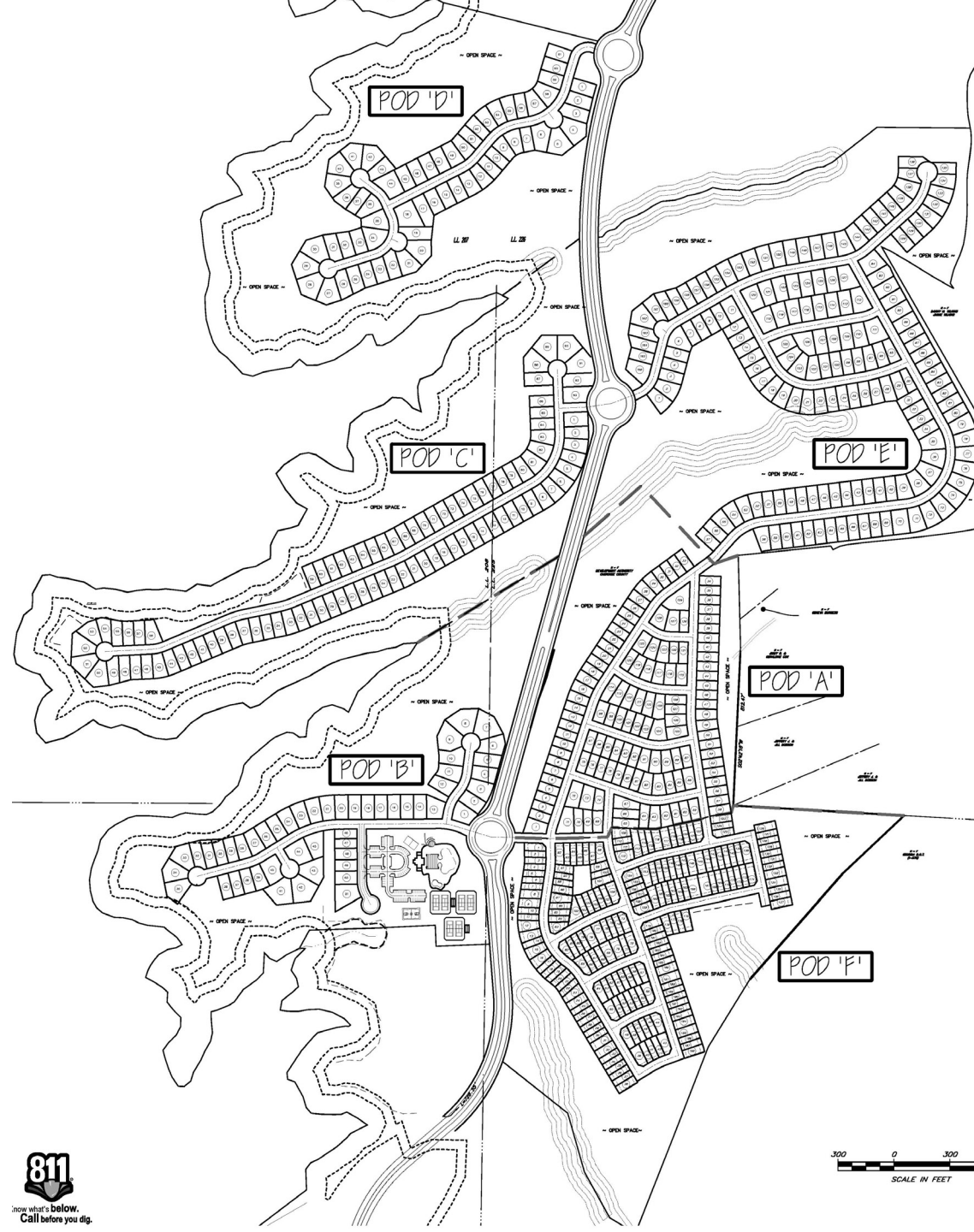
PROPERTY DESCRIPTION

Lennar purchased as part of larger assemblage

Located along Hickory Log Reservoir

PURCHASE PRICE

Sold for \$1,950,000



DRY POND ROAD

RECENTLY CLOSED DEAL
COMMERCIAL
Jefferson, GA

ACREAGE

7 Acres

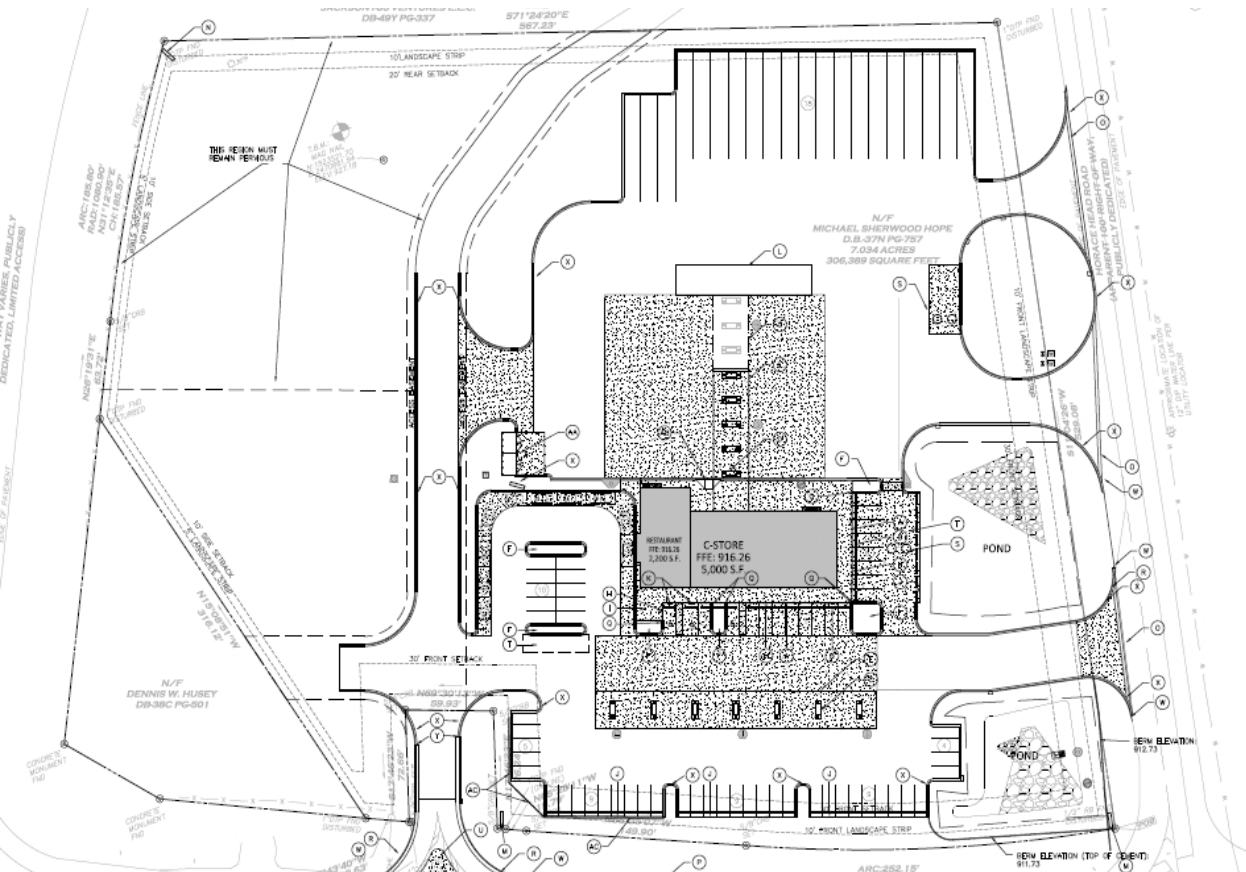
PROPERTY DESCRIPTION

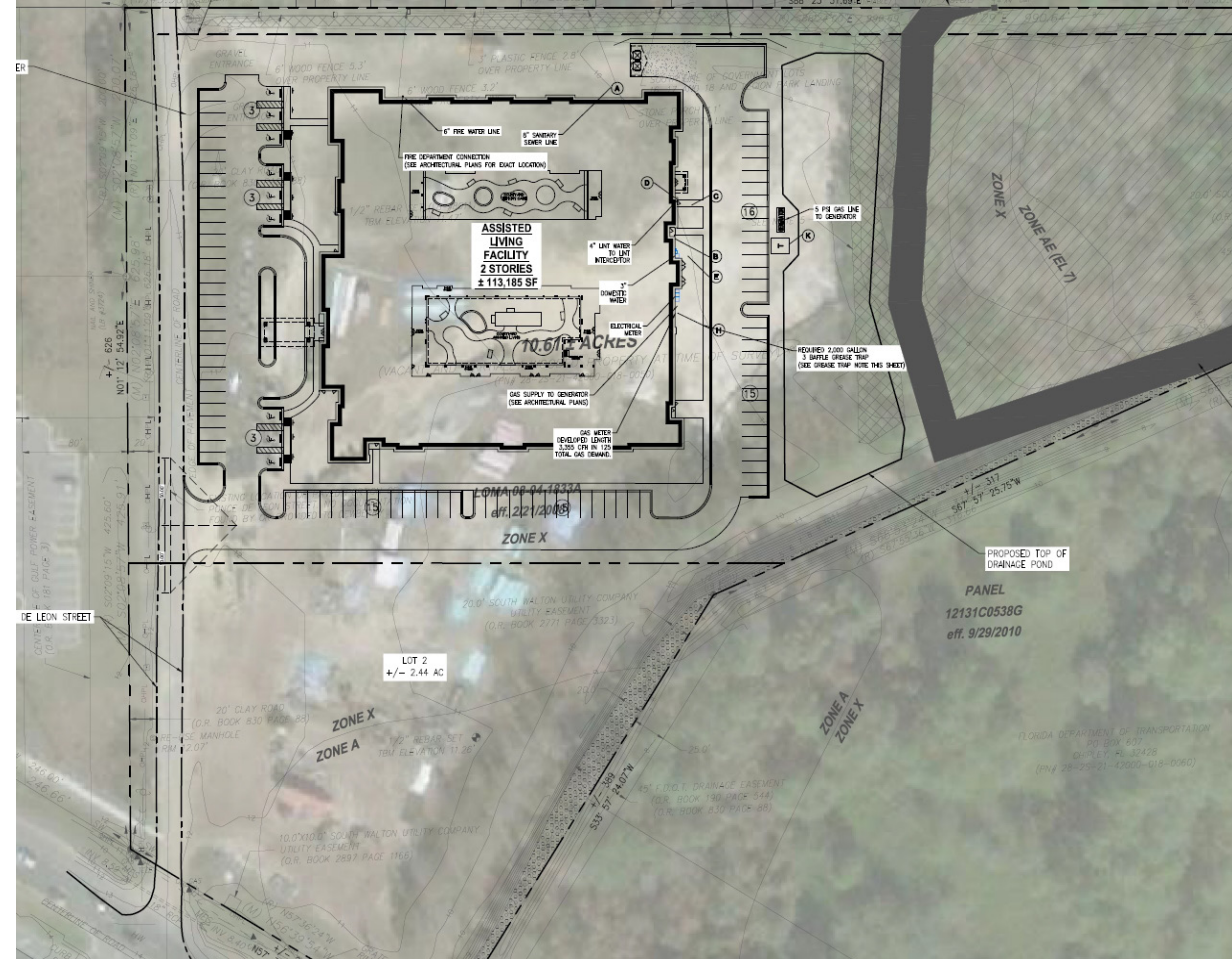
Intersection of I-85 and Dry
Pond Road

Sold for a Circle K truck stop

PURCHASE PRICE

Sold for \$1,275,000





MIRAMAR SENIOR LIVING

RECENTLY CLOSED DEAL
COMMERCIAL
Destin, FL

ACREAGE
10+ Acres

PROPERTY DESCRIPTION
Located along Highway 98, near Silver Sands Outlet Mall
Dozens of offers, under contract three times

Finally sold for a mix of senior living and retail out parcel

PURCHASE PRICE
Sold for \$2,800,000

BENTON GROVE

ACTIVELY MARKETING | DEVELOPING
COMMERCIAL
Pooler, GA

ACREAGE

96 Acres

PROPERTY DESCRIPTION

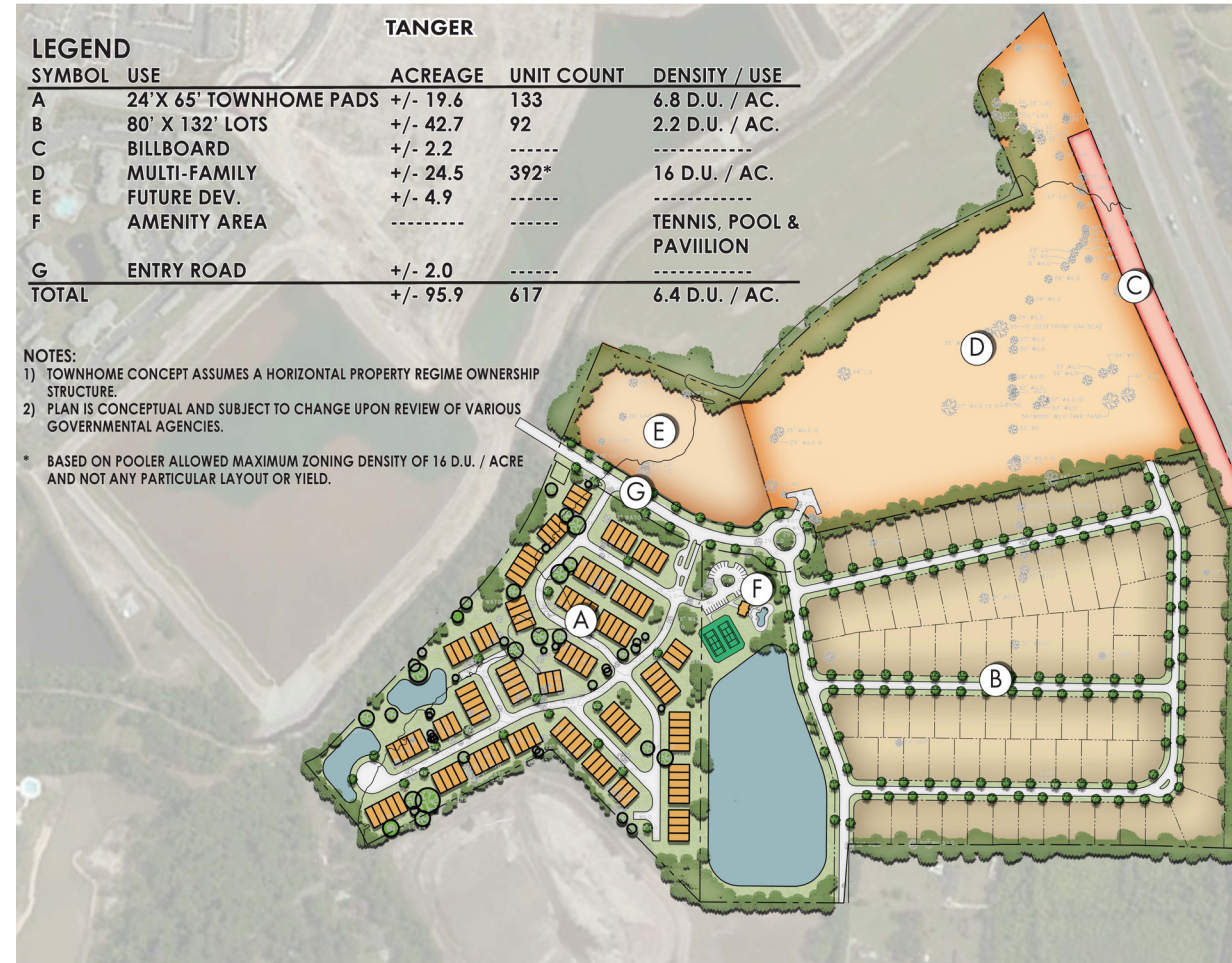
Purchased with a client in September 2017

Rezoned to multifamily and townhomes
earlier this year

Currently working on final design and
horizontal construction approvals

LISTING PRICE

\$12,000,000



MORELAND

ACTIVELY MARKETING | DEVELOPING
COMMERCIAL
East Atlanta, GA

ACREAGE

31+ Acres

PROPERTY DESCRIPTION

Moreland Avenue, south of I-20

Shopping center owned by retail
developer/investor

We have helped assist in rezoning and

annexation into Atlanta

Have helped with land planning

Approved for 300+ apartments and 250+
townhomes

LISTING PRICE

\$17,000,000





MACALLAN REAL ESTATE RESIDENTIAL

Seven licensed Realtors who focus on Residential.

Opportunistic Platform for Residential Opportunities within the Macallan umbrella of companies.

In addition to acting as a Listing and Buyer's agent, Laurie Collins provides Residential Property Management Services to multiple clients.

REPRESENTATIVE TRANSACTION

"The Bricks"

65 Sloan Street, Unit #9, Roswell, GA 30075

Macallan built this project back in 2007 and held this unit as a rental property since then.

Property sold for \$593,000 on 8/30/18.



AIDANT
TECHNOLOGIES

AIDANT TECHNOLOGIES

OFFICE EXPANSION



**MOVED TO A
DEDICATED
OFFICE SPACE
IN DUNWOODY
AT NORTHPARK
REGUS OFFICE
COMPLEX**

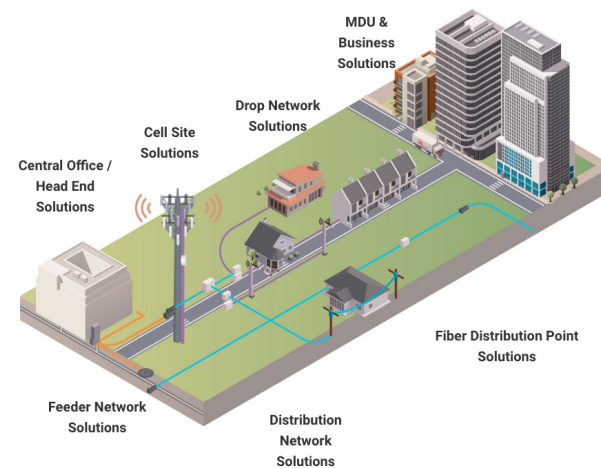


AIDANT TECHNOLOGIES

PRODUCT UPDATE

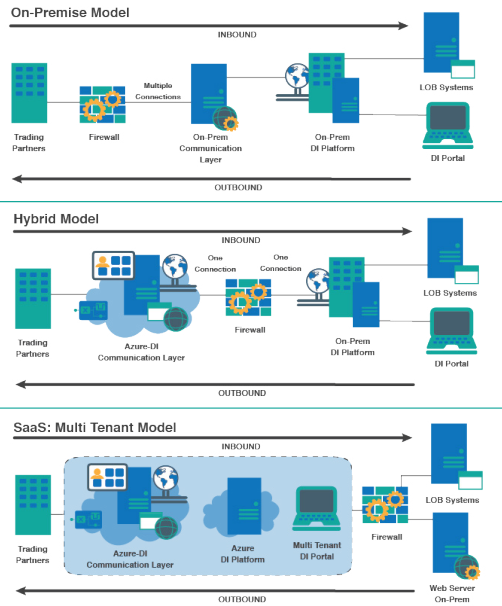


CONTINUED WORK WITH OFS ON DI.PLATFORM. IN 2018 WE HAVE BEEN ENHANCING AND CUSTOMIZING THE PLATFORM FOR OFS AS WELL AS MOVING THEIR PARTNERS / VENDORS TO THE PLATFORM

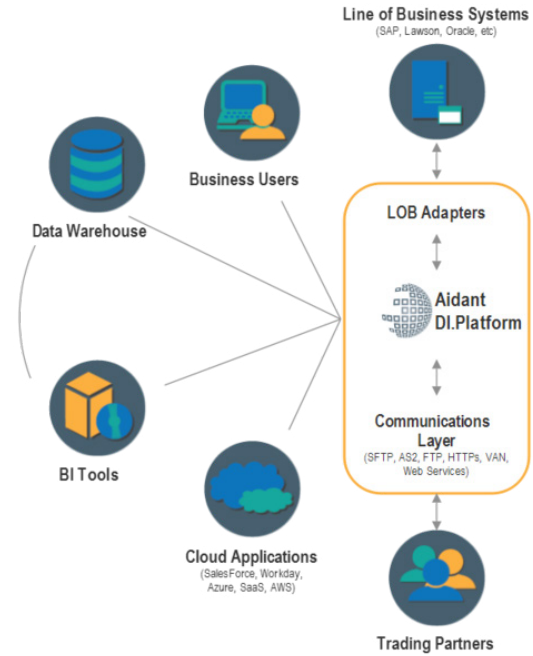


AIDANT TECHNOLOGIES

PRODUCT UPDATE



CONTINUED EXPANSION OF THE CORE DI.PLATFORM PRODUCT FUNCTIONALITY AS WELL AS THE TECHNICAL INFRASTRUCTURE TO SUPPORT GROWTH; ENHANCEMENT OF THE PRODUCT INTERFACE



DI. Platform Features



View

See and print data for each transaction in plain, easy to understand language.

How this helps your business

- Self-service portal for customer service staff.
- No trading partner left behind.

Send printed or electronic .pdfs to smaller trading partners.



Trace

End-to-end transactions and visibility.

How this helps your business

- Reduces data ambiguity and provides tools to lower vendor charge-backs.
- Creates trust between trading partners as well as between internal technical and business teams.



Analyze

Store information for each transaction and enable advanced data analysis and reporting.

How this helps your business

- Reduces lead time for CSR to respond to trading partner requests (the data is accessible to CSR).



Route

Efficient on-boarding of new partners or data integrations.

Simple, step-driven interfaces to route transactions and data.

How this helps your business

- Creates common, reusable design patterns.
- Faster time to market for on-boarding new trading partners.
- Enables organizations to on-board new technical staff with minimal training.



Track

Full-featured search capabilities on all transactions.

How this helps your business

- Lowers your IT personnel hours/costs.



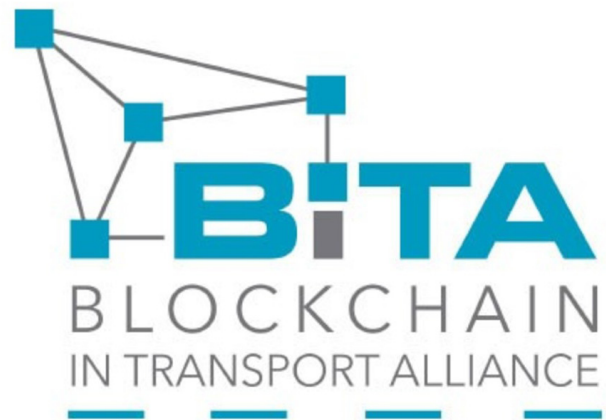
Notify

Real-time notifications of processing or processing errors using plain-language messages.

How this helps your business

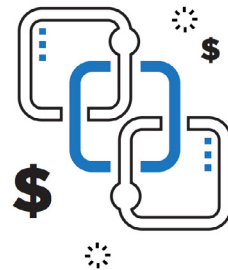
AIDANT TECHNOLOGIES

PRODUCT UPDATE



**PROTOTYPING
INCORPORATING
BLOCKCHAIN
JOINED THE BITA
(BLOCKCHAIN IN
TRANSPORT ALLIANCE)
AND PARTICIPATED IN 2018
CONFERENCE**

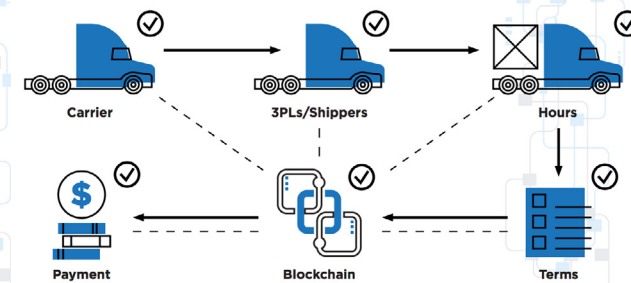
What is Blockchain?



A decentralized and distributed digital ledger to record transactions across many computers so that the record cannot be altered retroactively without the alteration of all subsequent blocks and the collusion of the network.

BITA.STUDIO

End-to-End Implementation Snapshot



BITA.STUDIO

AIDANT TECHNOLOGIES

PRODUCT UPDATE



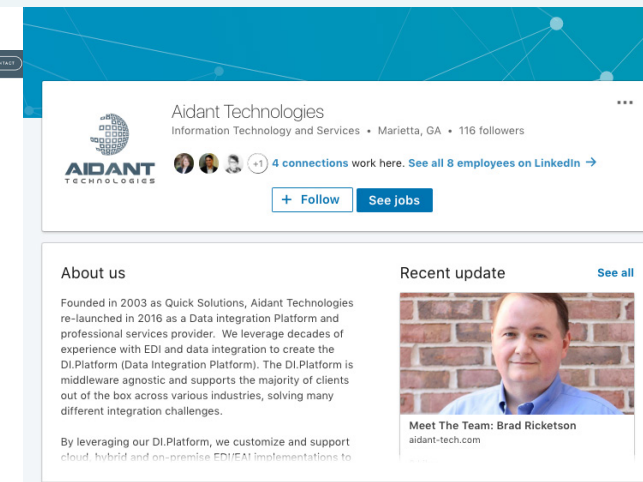
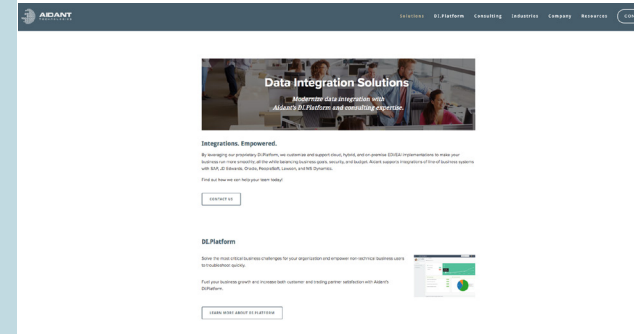
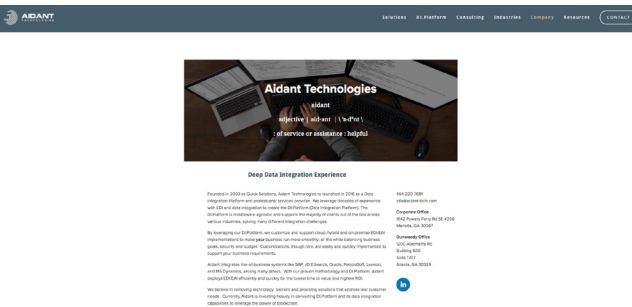
**PARTNERING WITH
OTHER TECHNOLOGY
COMPANIES TO
INCLUDE DI.PLATFORM
AS PART OF THEIR
SUITE OF SERVICES**



AIDANT TECHNOLOGIES

MARKETING UPDATE

WE HAVE A NEW DESIGN ON THE WEBSITE. WE'VE CONTINUED TO EXPAND AND REFINE CONTENT AVAILABLE ON WEBSITE AND POSTED TO LINKEDIN. WE'VE DEVELOPED CO-BRANDED MATERIALS FOR USE WITH PARTNERS IN NEW BUSINESS PRESENTATIONS.



AIDANT TECHNOLOGIES

OTHER WORK



WE CONTINUE TO EXPAND OUR OFFERING AT OFS BY SUPPORTING THE IMPLEMENTATION OF A PRODUCT TRACKING SYSTEM IN THE ATLANTA OFFICE AND STARTING DEVELOPMENT WORK ON AN ADDITIONAL PRODUCT TRACKING SYSTEM IN THE STURBRIDGE MA OFS LOCATION. STAFF AUGMENTATION FOR CHANGE HEALTH / MCKESSON



Empowering Healthcare




MACALLAN[®]
CAPITAL

BRAGGING RIGHTS

THIS PAST YEAR...

- Successfully closed out sale of first Spec house at Randall Mill which provides a great foundation for the remaining homes.
- Successfully closed out 2525 Park Central investment with a sale to a private California investor.
- Put together investment group for Lot 4 Spec House at Randall Mill.
- Made significant equity investment in Braemar Liberty Park project.

LOOKING FORWARD...

- Close on sale of our remaining Buffington Road land to a Builder.
- Sell Lot 4 Spec House at Randall Mill and consider starting another Spec.
- Source and close on future development opportunities in partnership with Macallan Homes and Braemar Partners.
- Consider Opportunity Zone investments.
- Formulate and implement equity outreach strategy for external partners.

RANDALL MILL WAY

RESIDENTIAL DEVELOPMENT

PROJECT DESCRIPTION

Six Acre Buckhead Assemblage with five individual home sites

Macallan Construction handled horizontal development

Macallan Homes is building the houses

Global Stability built walls on site

LiteWorks provided windows and doors

Lot 1 Spec is complete and recently sold for \$3.5 Million

Lot 2 recently sold for \$1.4 Million and permitting is underway for Homes to construct a \$4 Million + Custom Home

Lot 3 is listed and on the market - Potential future spec house

Lot 4 Spec is almost complete and is listed for \$3.2 Million

Lot 5 is under contract with a custom home start planned for 2019



THE POWER OF SYNERGY

RANDALL MILL WAY BUCKHEAD



\$600K IN
RETAINING
WALLS & SITE
DEVELOPMENT



\$1M IN
CONSTRUCTION



HIRED T.S. ADAMS
ARCHITECT



RECOMMENDED MACALLAN
HOMES FOR ST.SIMONS:
A \$6M PROJECT



LITEWORKS™
WINDOW & DOOR LLC

\$500K IN
WINDOWS



\$13M IN CUSTOM
HOMES FROM
2017-2020

LOT 2 WILL BE
MACALLAN
HOMES' BIGGEST
PROJECT IN
ATLANTA

2525 PARK CENTRAL

COMMERCIAL INVESTMENT

PROJECT DESCRIPTION

Decatur, GA

51,192 SF industrial/flex building

Construction upgrades/renovations complete

Tenant moved in April, 2016 / 100% leased to
Malone Design/Build for 10 years

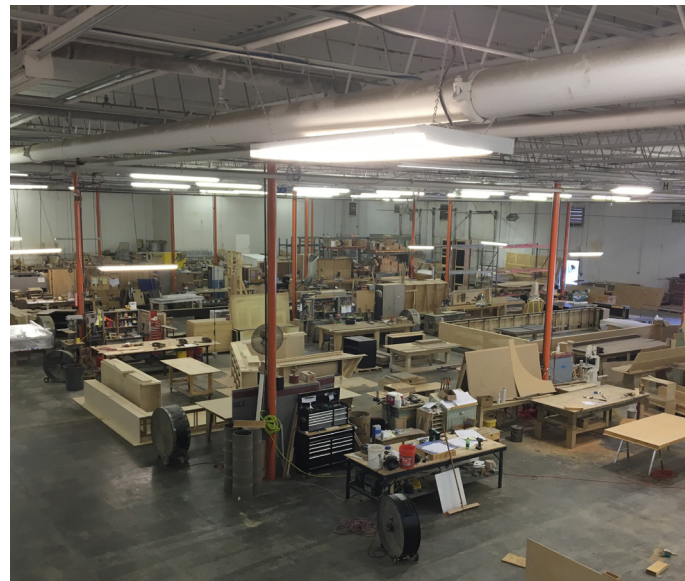
Macallan Capital purchased the building

Macallan Construction managed landlord
renovations

Macallan Real Estate negotiated building
purchase and tenant lease

Investment opportunity arose out of Garrison
sale to Malone

Sold in October 2017



NORTHWEST DRIVE

LAND INVESTMENT

PROJECT DESCRIPTION

Atlanta, GA

Five acre raw land purchase purchased at auction

Buy and hold strategy for future development opportunities

Strategic adjacent land acquisition efforts underway to enlarge this land holding



BUFFINGTON ROAD

LAND INVESTMENT

PROJECT DESCRIPTION

Atlanta, GA

Near airport along I-85 in South Fulton

34 acre partially developed townhome tract purchased in 2011

Future sale or development opportunity

Under contract for early 2019 sale to a homebuilder





MACALLAN
CONSTRUCTION

SAFETY RECOGNITION

QUARTERLY SAFETY AWARD RECIPIENTS



SAFETY RECOGNITION

AGC RON AMERSON SUPERVISOR AWARD RECIPIENTS



BILL TRACY



TAD GLASSCOCK



SHANE JONES



TERRY ANNISE



BRAGGING RIGHTS


THIS PAST YEAR...

- Stabilized business unit leadership
- Continued development of personnel and processes
- Improve portfolio by expanding on existing market segments and increasing project size / complexity
- Engagement in professional / civic organizations and more market outreach


LOOKING FORWARD...

- More of the same and build on momentum - execute the plan - *we are a service company, added mission statement to our shirts: "improving the quality of life of our people, partners and clients"*
 - Build brand/reputation and capitalize on it (examples of opportunities through referrals and repeat business)
 - Continue to develop personnel and processes
 - Engage with more architects / owners
 - Improve/build balanced portfolio - remembering service is what we offer - It's not what we do but how we do it

NEW WEBSITE COMING SOON



HOME ABOUT US SERVICES TESTIMONIALS NEWS CAREERS CONTACT US




COMMERCIAL CONTRACTOR


WITHIN BUDGET AND ON SCHEDULE

At the end of the day, our job is to complete the project within budget and on schedule.


We believe strongly in a team approach and provide transparency to our clients. Our areas of expertise include: retail/restaurant, assisted living, interiors, historic restoration, higher education, higher education, community clubhouses, medical office, parks and recreation as well as religious and non-profit projects.




RETAIL/RESTAURANT




GARDEN & GUN CLUB






EMORY UNIVERSITY THE DEPOT



BILT HOUSE



KANE BOUTIQUE

HISTORIC RESTORATION




MORE PROJECTS HERE

HIGHER EDUCATION

MORE PROJECTS HERE

COMMUNITY CLUBHOUSES

MORE PROJECTS HERE

MEDICAL OFFICE

MORE PROJECTS HERE


PARKS & RECREATION

MORE PROJECTS HERE

RELIGIOUS & NON-PROFIT

MORE PROJECTS HERE

"...so exciting - the space looks amazing - great work to the whole team... and now we get to see it come to life over the next few days with food, drink and decor! Thank you for everyone's dedication and hard work to this beautiful result."



Laura Pelzer, Garden & Gun

MORE TESTIMONIALS

PHOTO CREDIT: JEFF SHILLMAN ARCHITECTURAL/DAVID



GARDEN & GUN CLUB RESTAURANT

PROJECT DESCRIPTION

The Garden & Gun Club located at The Battery Atlanta, is the first restaurant and cocktail bar for the Charleston-based Southern lifestyle magazine, Garden & Gun.

The 1780-square-foot Garden & Gun Club restaurant is sleek, polished, and mixed with antique and traditional elements like a China cupboard and sculptures from around the South throughout the space—a familiar aesthetic to fans of the magazine.

Architect: Phillips Perchingship
Interior Design: Westwood
Photography: Amy Strickler



GARDEN & GUN CLUB






"...so exciting - the space looks amazing - great work to the whole team... and now we get to see it come to life over the next few days with food, drink and decor! Thank you for everyone's dedication and hard work to this beautiful result."

Laura Pelzer, Garden & Gun

ALPHARETTA ARTS CENTER

MUNICIPAL
COMPLETED

LOCATION

Alpharetta, GA

PROJECT DESCRIPTION

10,000 SF renovation of an existing library into an Art Center for the City of Alpharetta.

Interior/exterior renovation including 3 building additions, interior demolition/additions, high value modern finishes, an energy efficient value engineered light fixture package, design-build AV system, and a VRF HVAC system.

Managed significant logistical challenges due to the space available, the time constraints of the project, and working in an active neighborhood.

PROJECT VALUE

\$2.9M

PROJECT TEAM

Tad Glasscock & John McHugh



755 MARIETTA STREET GEORGIA TECH

HIGHER EDUCATION
COMPLETED

LOCATION

Atlanta, GA

PROJECT DESCRIPTION

Phase 1 of this task order assignment includes the demo and renovation of 12,276 SF adapted reuse of warehouse space into a creative office, training and team collaborative space for the Finance and HR departments.

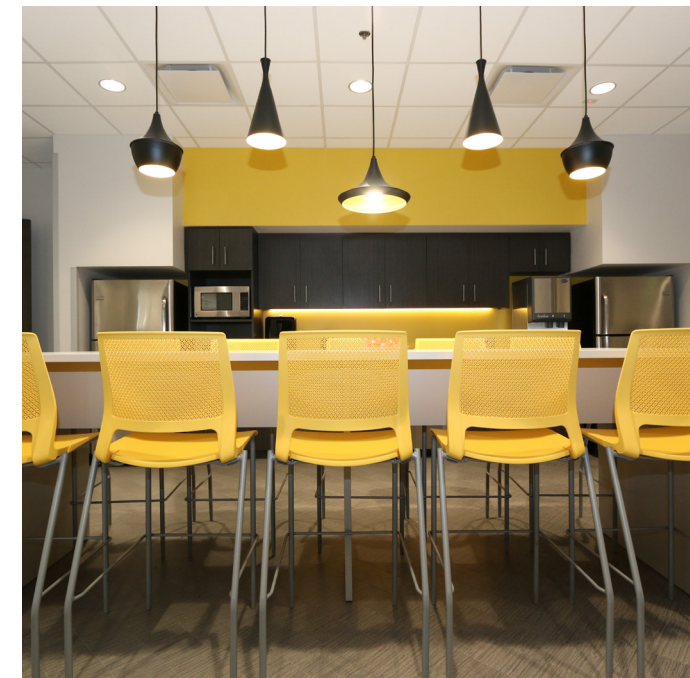
Phase 2 includes additional interior scope and exterior upgrades.

PROJECT VALUE

\$1.1M

PROJECT TEAM

Bill Tracy & Kerri Linscott



55 PARK PLACE 12TH FLOOR GEORGIA STATE UNIVERSITY

HIGHER EDUCATION
COMPLETED

LOCATION

Atlanta, GA

PROJECT DESCRIPTION

Renovation of 27,873 SF of interior space to house the Robinson College of Business and Delta Student Success Center.

Business space consisting of office, meeting, student lab/study areas and a monumental lighted staircase connecting to the 11th floor via the atrium.

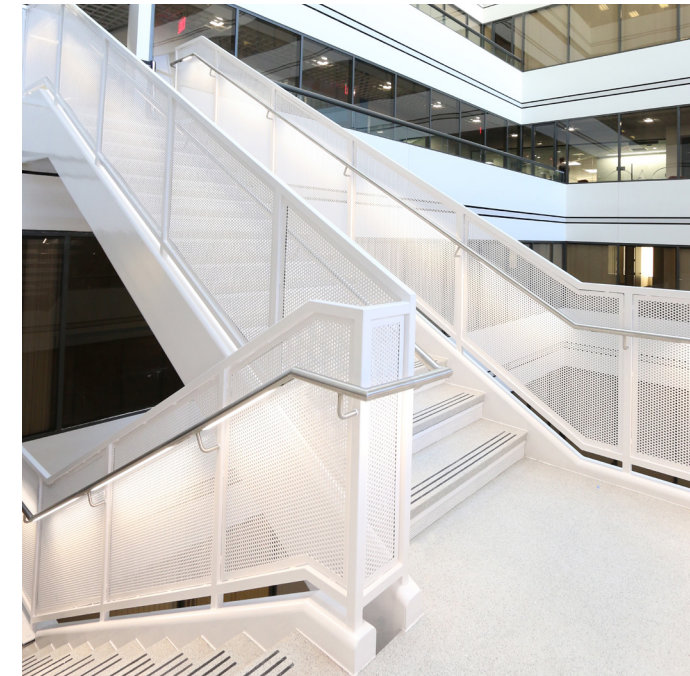
High-end finishes

PROJECT VALUE

\$2.2M

PROJECT TEAM

Tad Glasscock & Dean de Freitas



GARDEN & GUN CLUB & RESTAURANT

RESTAURANT/RETAIL
COMPLETED

LOCATION

The Battery - Atlanta, GA

PROJECT DESCRIPTION

The first restaurant & cocktail bar for the Charleston-based magazine, Garden & Gun.

The 1,780 SF Garden & Gun Club restaurant is sleek, polished, and mixed with antique and traditional elements like a China cupboard and sculptures from around the South throughout the space—a familiar aesthetic to fans of the magazine.

PROJECT TEAM

Bill Tracy & Jackie McGarity



MITCHELL & DYER LABS GEORGIA TECH

HIGHER EDUCATION
COMPLETED

LOCATION

Atlanta, GA

PROJECT DESCRIPTION

Renovation of lab space in the biomedical
(BME) building

PROJECT TEAM

Terry Annise & Jackie McGarity



GSU 25 PARK PLACE PLAZA

HIGHER EDUCATION
IN PROGRESS

LOCATION

Atlanta, GA

PROJECT DESCRIPTION

Installation of 17 cast in place concrete planters with back-lit acrylic panels and site furnishings

PROJECT TEAM

Bill Tracy & Kerri Linscott



GSU CEHD 7TH FLOOR RENOVATION

HIGHER EDUCATION
IN PROGRESS

LOCATION

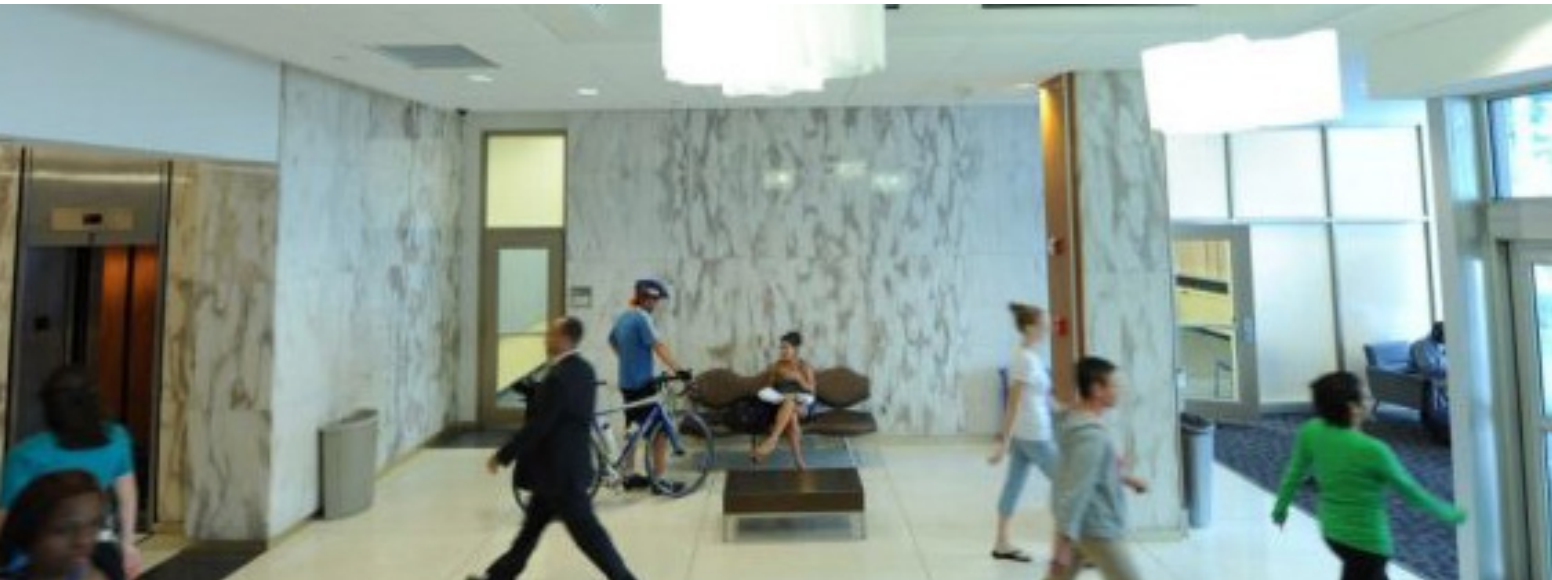
Atlanta, GA

PROJECT DESCRIPTION

Full floor renovation of finishes, complete rebuild of women's restroom, addition of security doors

PROJECT TEAM

Joe Guy & Kerri Linscott



COBBLESTONE AT PARK SPRINGS

RESIDENTIAL
IN PROGRESS

LOCATION

Stone Mountain, GA

PROJECT DESCRIPTION

Addition of kitchens and renovations to residences and common area in an operational AL facility

PROJECT TEAM

Shane Jones & Jason Stolz



ROSWELL MILL TRAIL EXTENSION PHASE 3

MUNICIPAL
IN PROGRESS

LOCATION

Roswell, GA

PROJECT DESCRIPTION

3,000 SF of elevated walkway overlooking the ruins of the old Roswell Mill

PROJECT TEAM

James Jones & Kerri Linscott



STONE MOUNTAIN HISTORIC TRAIN DEPOT

MUNICIPAL
IN PROGRESS

LOCATION

Stone Mountain, GA

PROJECT DESCRIPTION

Addition/Renovation of restrooms and new electrical service in a historic train station depot

PROJECT TEAM

Terry Annise & Kerri Linscott



841 NORTH HIGHLAND

RESIDENTIAL
FUTURE

LOCATION

Atlanta, GA

PROJECT DESCRIPTION

3 story multi-use building, with 3 residences on the upper floors and retail on the bottom floor

PROJECT TEAM

Joe Guy & John McHugh



SPIRE SENIOR LIVING COTTAGES

RESIDENTIAL
FUTURE

LOCATION

Rome, GA

PROJECT DESCRIPTION

16 Single Family Senior Living cottages as part of master plan at Berry College

PROJECT TEAM

TBD



PEACHTREE HILLS PARK COTTAGES

RESIDENTIAL
FUTURE

LOCATION

Atlanta, GA

PROJECT DESCRIPTION

Ground up construction of 12 single family homes as part of the Peachtree Hills Senior Living Community

PROJECT TEAM

Bill Tracy & Jason Stolz

KSU COMMONS DOCK CANOPY

HIGHER EDUCATION
FUTURE

LOCATION

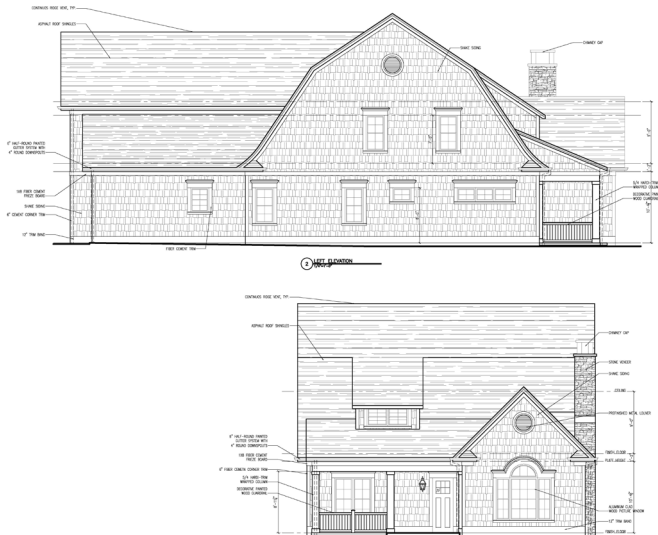
Kennesaw, GA

PROJECT DESCRIPTION

Addition of metal canopy at raised dock, modification of storm water drains

PROJECT TEAM

James Jones & Jackie McGarity



GSU STADIUM RENOVATION FOR FOOTBALL OPERATIONS

HIGHER EDUCATION
FUTURE

LOCATION

Atlanta, GA

PROJECT DESCRIPTION

20,000 SF renovation to include new offices, 150 seat tiered auditorium and large 52 seat meeting room

PROJECT TEAM

TBD



127 PERIMETER CENTER

RESTAURANT/RETAIL
FUTURE

LOCATION

Dunwoody, GA

PROJECT DESCRIPTION

Conversion of existing single tenant retail building into multi tenant facility. Includes infilling of balcony area to create a full second floor

PROJECT TEAM

Tad Glasscock & John McHugh



RIVER BAR EXPANSION AT THE CLOISTER
RESTAURANT/RETAIL
FUTURE

LOCATION
Sea Island, GA

PROJECT DESCRIPTION
Expand dining and remodel kitchen/serving areas

PROJECT TEAM
TBD

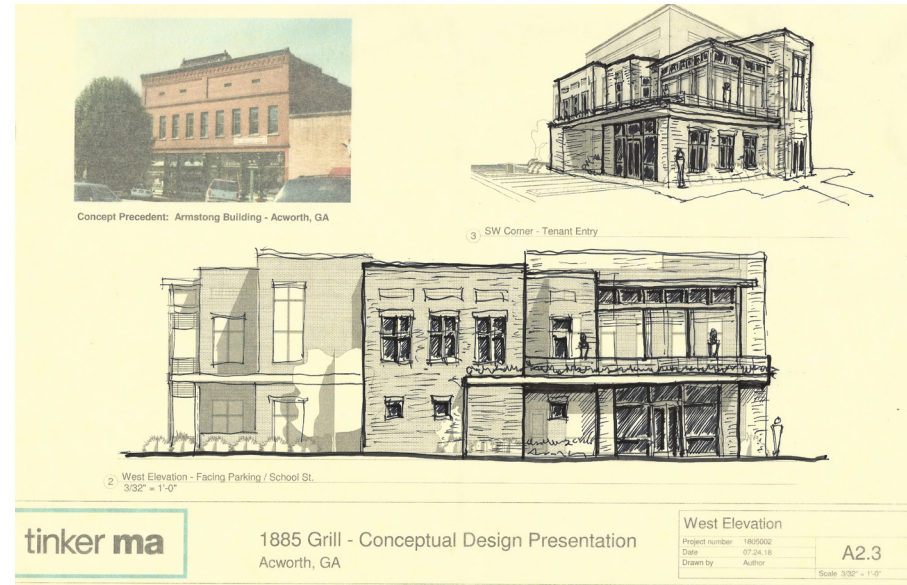


1860 TABLE & TAVERN
RESTAURANT/RETAIL
FUTURE

LOCATION
Acworth, GA

PROJECT DESCRIPTION
Multi-story up-scale casual dining restaurant

PROJECT TEAM
John McHugh



KINLEY CHATTANOOGA HOTEL

HOSPITALITY
FUTURE

LOCATION

Chattanooga, TN

PROJECT DESCRIPTION

New 4 story, 60 key boutique hotel

PROJECT TEAM

TBD



202 FRAZIER HOTEL

HOSPITALITY
FUTURE

LOCATION

Chattanooga, TN

PROJECT DESCRIPTION

New 24 key boutique hotel

PROJECT TEAM

TBD



CHEATHAM LAB

MANUFACTURING
FUTURE

LOCATION

Stone Mountain, GA

PROJECT DESCRIPTION

3,000 SF, two story lab addition inside a hair products manufacturing facility

PROJECT TEAM

Jackie McGarity

WESTMINSTER PRESBYTERIAN CHURCH

RELIGIOUS
FUTURE

LOCATION

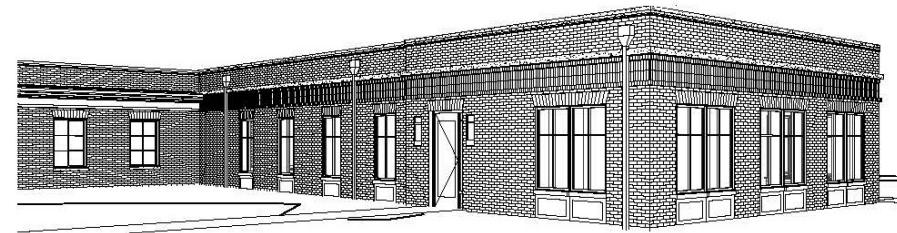
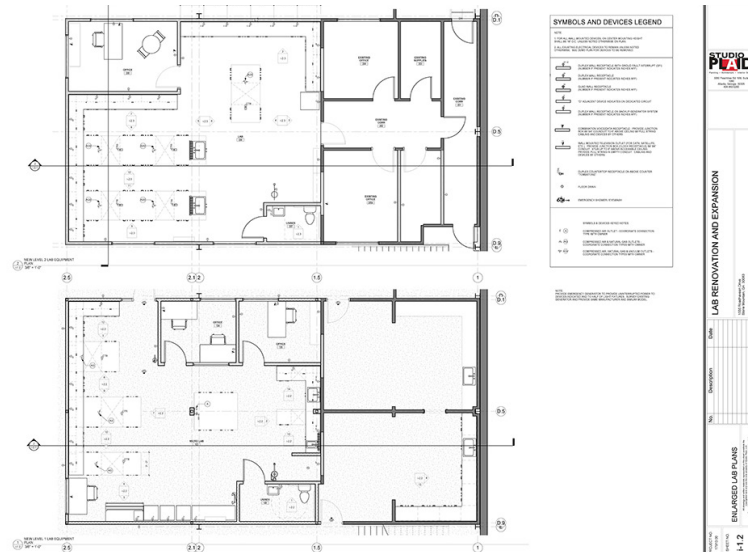
Stone Mountain, GA

PROJECT DESCRIPTION

2,300 SF, administration office wing addition, new restrooms, brick exterior

PROJECT TEAM

Terry Annise & Jackie McGarity



ST. BRIGID CATHOLIC CHURCH

RELIGIOUS
FUTURE

LOCATION

Johns Creek, GA

PROJECT DESCRIPTION

22,000 SF multi-purpose building with outdoor amphitheater

PROJECT TEAM

TBD



CONGREGATION ETZ CHAIM

RELIGIOUS
FUTURE

LOCATION

Marietta, GA

PROJECT DESCRIPTION

Renovation to the sanctuary, remove and replace roof structure over fellowship hall, renovation to kosher kitchens

PROJECT TEAM

Jackie McGarity





LITEWORKS™

WINDOW & DOOR LLC

B R A G G I N G R I G H T S



PAM JONES

KEEPS LITEWORKS RUNNING



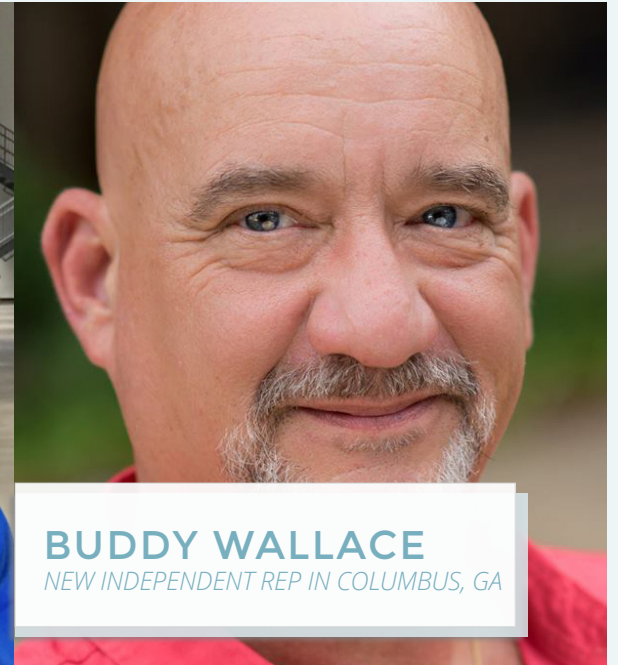
RONNIE LIPPERT

CAME ON BOARD IN FEBRUARY



KAREN BROWN

HAVING GREAT SUCCESS



BUDDY WALLACE

NEW INDEPENDENT REP IN COLUMBUS, GA

**ADDED TWO NEW SALES PEOPLE
COMMERCIAL SALES EXCEEDED RESIDENTIAL WINDOW SALES
BUILT AN ESTIMATING BACKLOG OF \$20M**

STOREY CUSTOM HOMES

CURRENT PROJECT

PROJECT DESCRIPTION

Lagasetti Residence

Sugarloaf Country Club

Lincoln Clad Windows and Door

William T Baker Architecture



NEW SOUTH CONSTRUCTION

CURRENT PROJECT

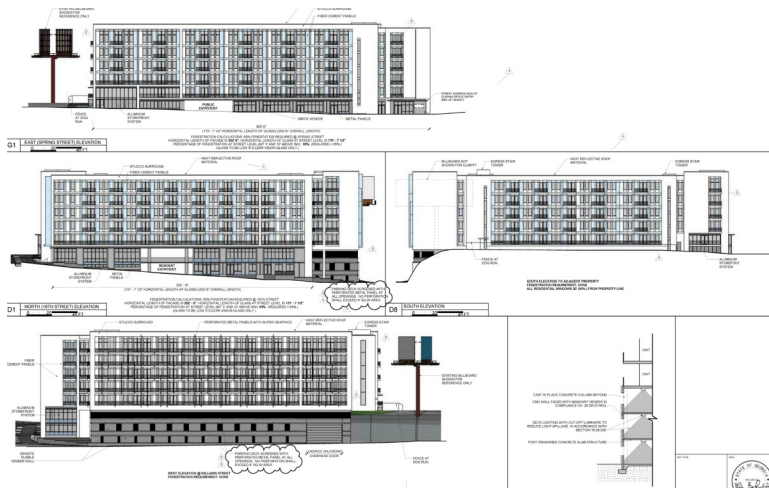
PROJECT DESCRIPTION

Spectrum on Spring

Ply-Gem Windows and Patio doors

Over 800 openings

Lord Aeck Sargent Architects



CANONBURY

CURRENT PROJECT

PROJECT DESCRIPTION

Oyler Residence Sandy Springs

Sierra Pacific clad windows and custom doors
from Dallas Millwork

Frank Neely & Associates



BATTAGLIA

CURRENT PROJECT

PROJECT DESCRIPTION

Panama City Beach, FL

Sierra Pacific Hurricane windows





BERKLEY LAKE DEVELOPMENT

CURRENT PROJECT

PROJECT DESCRIPTION

3800 Berkley Lake Road Duluth

Windsor Clad windows and doors





THE RAPIDS AT RIVER LANDING

CURRENT PROJECT

PROJECT DESCRIPTION

Brasfield & Gorrie

Redevelopment of old mill

\$470,000 Ply Gem windows and terrace doors



REVEL AT THE BALLPARK

CURRENT PROJECT

PROJECT DESCRIPTION

Fortune Johnson General Contractors

\$360,000 in Ply Gem vinyl windows



690 INDIAN STREET

UPCOMING PROJECT

PROJECT DESCRIPTION

Savannah, GA

Freese Johnson General Contracting

Mixed use in the historic district of Savannah

275 units multi family

\$1,700,000 in windows and doors



LAWRENCEVILLE SOUTH LAWN

UPCOMING PROJECT

PROJECT DESCRIPTION

Fortune Johnson General Contracting

Redevelopment of several city blocks in
downtown Lawrenceville

\$380,000 in Ply Gem windows



KING MEMORIAL APARTMENTS

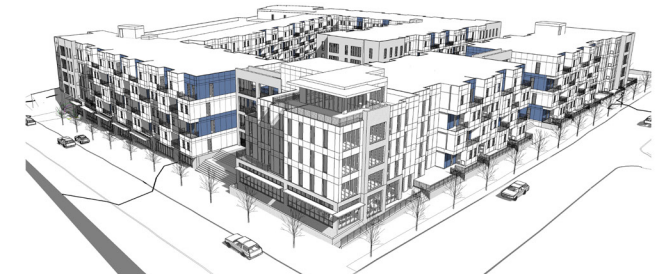
UPCOMING PROJECT

PROJECT DESCRIPTION

Hj Russell & Company

Over 1200 openings

\$310,000 in Ply Gem vinyl windows



KAPPA ALPHA THETA SORORITY HOUSE

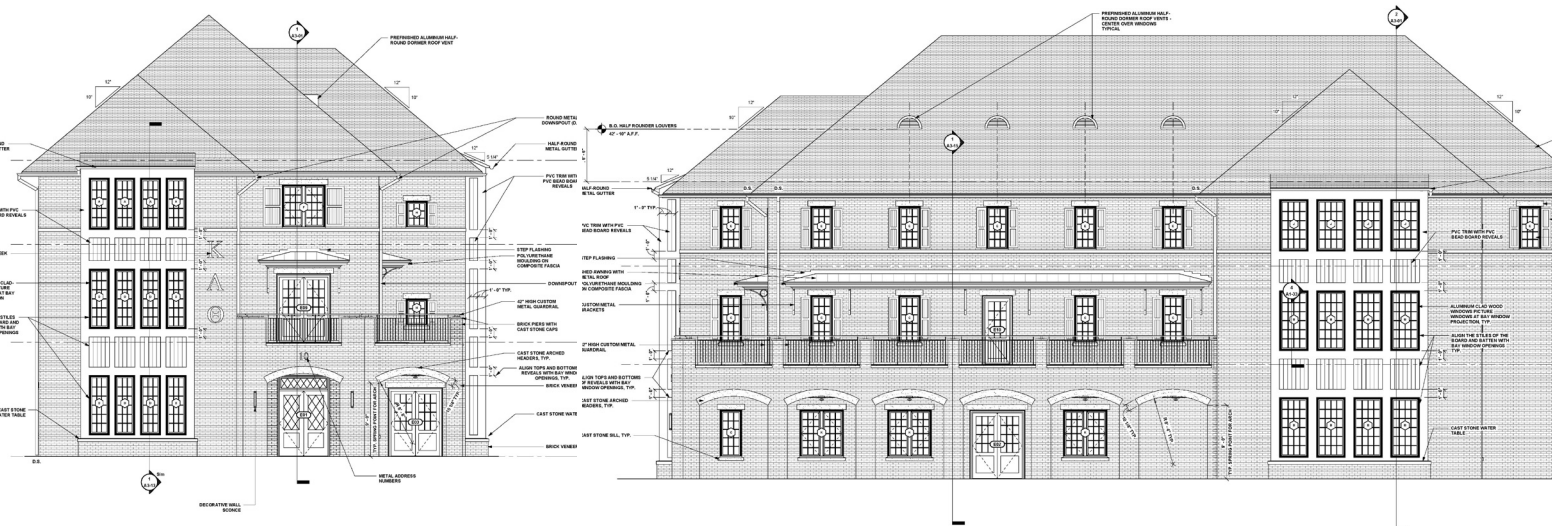
UPCOMING PROJECT

PROJECT DESCRIPTION

Georgia Tech

Hug and Associates

\$100,000 in Sierra Pacific



COLLINSON

UPCOMING PROJECT

PROJECT DESCRIPTION

Deal by Karen Brown

Replace rotten wood windows with Sierra Pacific clad windows.

Match brick openings

Clad windows with clad casing

Laminated glass for security

\$95,000 package






MACALLAN[®]
WORKS

SAFETY RECOGNITION

QUARTERLY SAFETY AWARD RECIPIENTS



SAFETY RECOGNITION

AGC RON AMERSON SUPERVISOR AWARD RECIPIENTS



BRAGGING RIGHTS

THIS PAST YEAR...

- Spun off division at the beginning of the year, initially focused on Senior Living
- Started with Nathan Harbison, Rob Wasserman, David Howard and Dave Rollinson
- Hired 3 new team members - Courtney Edwards, David Parker and William Anderson
- Developed new clients in partnership with Braemar
- Added \$6M in new business
- Completed the branding process
- Created and implemented new estimating, procurement, scheduling, cost management and field operations procedures

LOOKING FORWARD...

- Build the brand and reputation by taking care of existing clients
- Expand client base and markets - K-12 private schools, religious institutions, etc.
- Continue to develop personnel and processes
- New website coming soon

BRANDING



NOTICE

ILLEGAL AND UNAUTHORIZED SUBSTANCES AND DRUGS, LOOK-A-LIKES, SYNTHETIC DRUGS, ALCOHOLIC BEVERAGES, DRUG PARAPHERNALIA, LEGALLY PRESCRIBED DRUGS IN EXCESS OF REASONABLE DAILY DOSAGE REQUIREMENTS, CONTRABAND, STOLEN PROPERTY, FIREARMS, WEAPONS, ARTICLES ARE STRICTLY PROHIBITED ON ANY OF THIS COMPANY'S PROPERTIES, INCLUDING VEHICLES, AND CONSTRUCTION SITES. PERSONS OR EMPLOYEES FOUND TO BE USING OR IN POSSESSION OF OR CONCEALING ANY OF THE ABOVE MENTIONED UNAUTHORIZED ITEMS WILL NOT BE ALLOWED ON COMPANY PROPERTY OR CONSTRUCTION SITES.

ALL PERSONS, THEIR VEHICLES AND PERSONAL PROPERTY ARE SUBJECT TO SEARCH (INCLUDING BLOOD, BREATH AND URINE DRUG SCREENING) AND INSPECTION BEFORE ENTERING, WHILE ON OR DEPARTING THE PREMISES, PROPERTIES, OR JOBSITES OF MACALLAN CONSTRUCTION OR ANY RELATED COMPANY. ENTRY ONTO THIS PROPERTY CONSTITUTES CONSENT TO BE SEARCHED AS PROVIDED ABOVE.

ENTRY ONTO THIS JOB ALSO CONSTITUTES CONSENT TO SEIZE SUSPECTED DRUG/ALCOHOL AND/OR OTHER SUBSTANCES PROPERLY REFERRED TO ABOVE.

ALL VISITORS MUST REPORT TO PROJECT SUPERINTENDENT OR JOBSITE OFFICE.



MACALLAN
WORKS



EMERGENCY CONTACT

**DAVE ROLLISON
404.445.9323**

**MACALLAN WORKS OFFICE
404.603.8833**

ARTEMIS BUCKHEAD RENOVATION

ARTEMIS REAL ESTATE PARTNERS
& BRAEMAR PARTNERS

LOCATION

4804 Roswell Road, Atlanta, GA 30342

PROJECT COST

\$1.5 Million Contract

PROJECT DESCRIPTION

18,400 SF of Common Area Renovations + 6,331 SF of Unit Renovations

Total renovation of common areas across three floors within an operating Senior Living Community

PROJECT TEAM

Rob Wasserman, Dave Rollison, Courtney Edwards



ARTEMIS ALPHARETTA RENOVATION

ARTEMIS REAL ESTATE PARTNERS
& BRAEMAR PARTNERS

LOCATION

4125 North Point Parkway, Alpharetta, GA 30004

PROJECT COST

\$1.4 Million Contract

PROJECT DESCRIPTION

19,036 SF of Common Area Renovations

Total renovation of common areas across three floors requiring relocation of memory care residents within an operating Senior Living Community

PROJECT TEAM

Rob Wasserman, David Parker, Courtney Edwards



ARTEMIS MARIETTA RENOVATION

ARTEMIS REAL ESTATE PARTNERS
& BRAEMAR PARTNERS

LOCATION

840 Lecroy Dr, Marietta, GA 30068

PROJECT COST

\$510,000 Contract

PROJECT DESCRIPTION

9,546 SF of Common Area Renovations

Paint, Flooring, new lighting, and some casework all within an operating Senior Living Community

PROJECT TEAM

Rob Wasserman, David Parker, Will Anderson,
Courtney Edwards



CANTERBURY COURT - CONTINUING CARE RETIREMENT CENTER

ONGOING TASK ORDER

LOCATION

Buckhead

PROJECT COST

\$1.8 Million in 2017

Already booked \$1.2 Million this year

PROJECT DESCRIPTION

Task Order of a 300 unit, occupied, multi-building, high rise retirement community

Demolition and interior renovation of over 200 different projects that include residential units as well as Wellness Center and Beauty Salon renovations.

PROJECT TEAM

Nathan Harbison, David Rollison, Oscar Medina



POWDER SPRINGS DOWNTOWN DEVELOPMENT AUTHORITY

RENOVATION

LOCATION

3886 Broad Street
4460 Marietta Street

PROJECT COST

\$120,000 Contract

PROJECT DESCRIPTION

Building shell clean box & make-safe

PROJECT TEAM

Nathan Harbison, Will Anderson



CONGRATULATIONS DAVID!

COMMITMENT TO EXCELLENCE



DAVID HOWARD

“David is a tremendous asset to Canterbury and The Macallan Group. You should be very proud to have him as an employee. He works tirelessly for you and our residents here. Thanks again and we appreciate all that Macallan does for us!”

*Brandon Fowler
Plant Operations Director
Canterbury Court Senior Living*




MACALLAN[®]
CUSTOM HOMES

BRAGGING RIGHTS

THIS PAST YEAR...

- ABC #1 Residential Builder 5th Year in A Row
- Two months away from completing the largest residential project in Macallan Homes history
- Awarded our second project in St. Simons
- Implemented builder trend
- Moved Chris Keith to full-time Macallan Homes employee
- Relocated offices to consolidate all the team members
- Completed and successfully sold our largest spec house - Randall Mill Lot 1

LOOKING FORWARD...

- Growing the office at St. Simons and Sea Island
- Looking forward to having the remaining three houses at Randall Mill under construction concurrently
- Continuing to establish Macallan Homes as a luxury brand in the custom home market
- Focusing on operational efficiencies to continue to increase revenues

781 WOODLEY DRIVE

COMPLETED
NEW CONSTRUCTION
Memorial Park

PROJECT DESCRIPTION

Tear down & rebuild of custom home

Architect: Amanda Orr

Designers: Means & Carney Interiors

PROJECT TEAM

Craig Smith



RANDALL MILL LOT 1

COMPLETED
NEW CONSTRUCTION
West Paces/Northside

PROJECT DESCRIPTION

Spec Home

Architect: TS Adams

Designer: Tyler Colgan

PROJECT TEAM

Gabe Johnson, Taylor West



315 PEACHTREE BATTLE

COMPLETED
RENOVATION
Buckhead

PROJECT DESCRIPTION

Renovation of a kitchen and entry hallway

Architect: D. Stanley Dixon



2154 HOWELL MILL RD

COMPLETED
REBUILD/NEW CONSTRUCTION
West Paces/Northside

PROJECT DESCRIPTION

Demo down to foundation and rebuild of
custom home

Architect: Ross Piper
Designer: Emily Wyatt



RANDALL MILL LOT 4

IN PROGRESS
NEW CONSTRUCTION
West Paces/Northside

PROJECT DESCRIPTION

Spec Home

Architect: TS Adams

Designer: Tyler Colgan

PROJECT TEAM

Taylor West



4282 RIVER DISTRICT WAY

IN PROGRESS
NEW CONSTRUCTION
Berkeley Lake

PROJECT DESCRIPTION

Custom home

Architect: TS Adams

Designer: Courtney Dickey

PROJECT TEAM

Gabe Johnson



3020 NANCY CREEK ROAD

IN PROGRESS
RENOVATION | ADDITION
West Paces

PROJECT DESCRIPTION

Architect: Amanda Orr

Designer: Alissa Portman

PROJECT TEAM

Craig Smith



ST. SIMONS

IN PROGRESS
NEW CONSTRUCTION
Frederica Township, St. Simons

PROJECT DESCRIPTION

Custom Home

Architect: TS Adams

Designer: Beth Webb

PROJECT TEAM

Steve Howson



4615 BROOK HOLLOW

IN PROGRESS
REBUILD/NEW CONSTRUCTION
Chastain

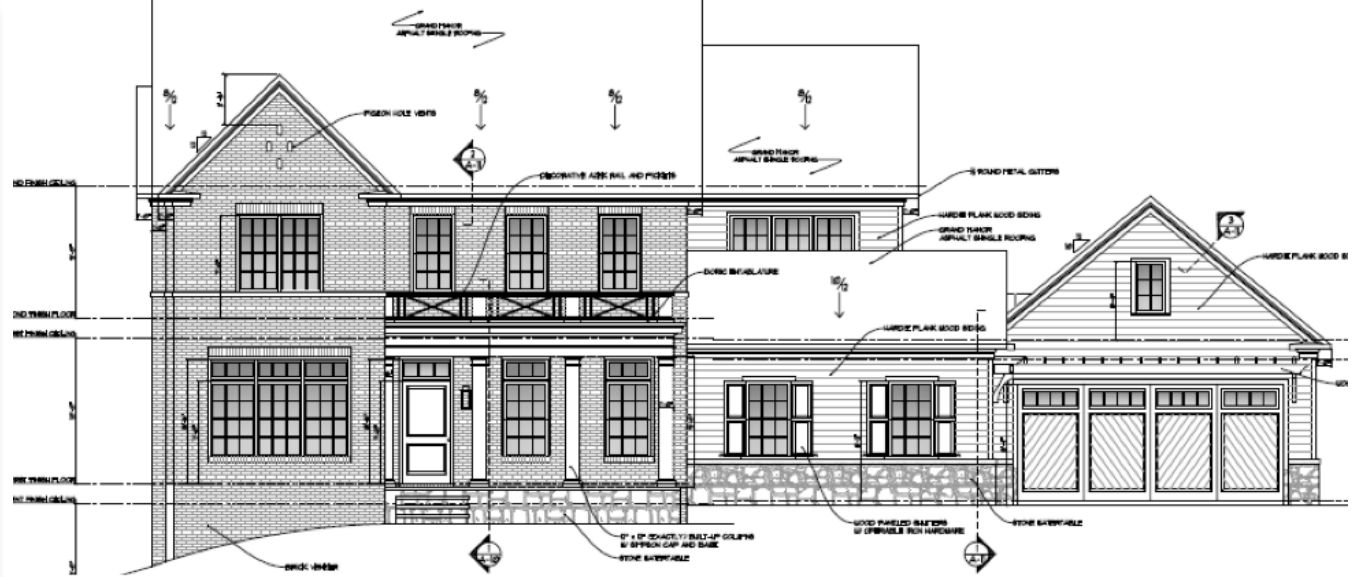
PROJECT DESCRIPTION

Demo of existing home and rebuild of custom home

Architect: Ross Piper
Designer: Monika Thiels

PROJECT TEAM

Craig Smith, Chris Keith



15 WHEELWRIGHT CIRCLE

UPCOMING
NEW CONSTRUCTION
Frederica Township, St. Simons

PROJECT DESCRIPTION
6700 SF Custom Home

Architect: Thomas Thaddeus Truett

PROJECT TEAM
Steve Howson



RANDALL MILL LOT 2, LOT 3, & LOT 5

UPCOMING
NEW CONSTRUCTION
Randall Mill Estates

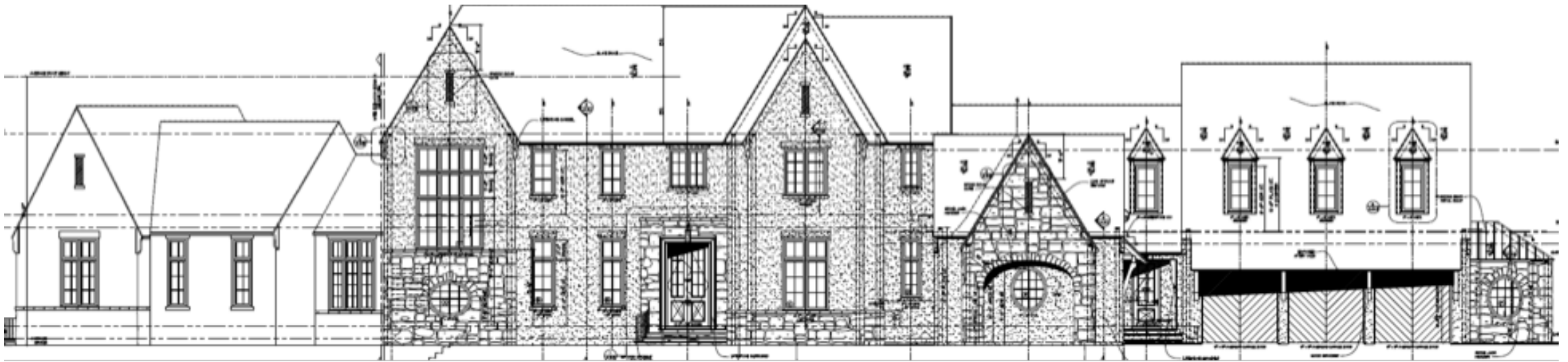
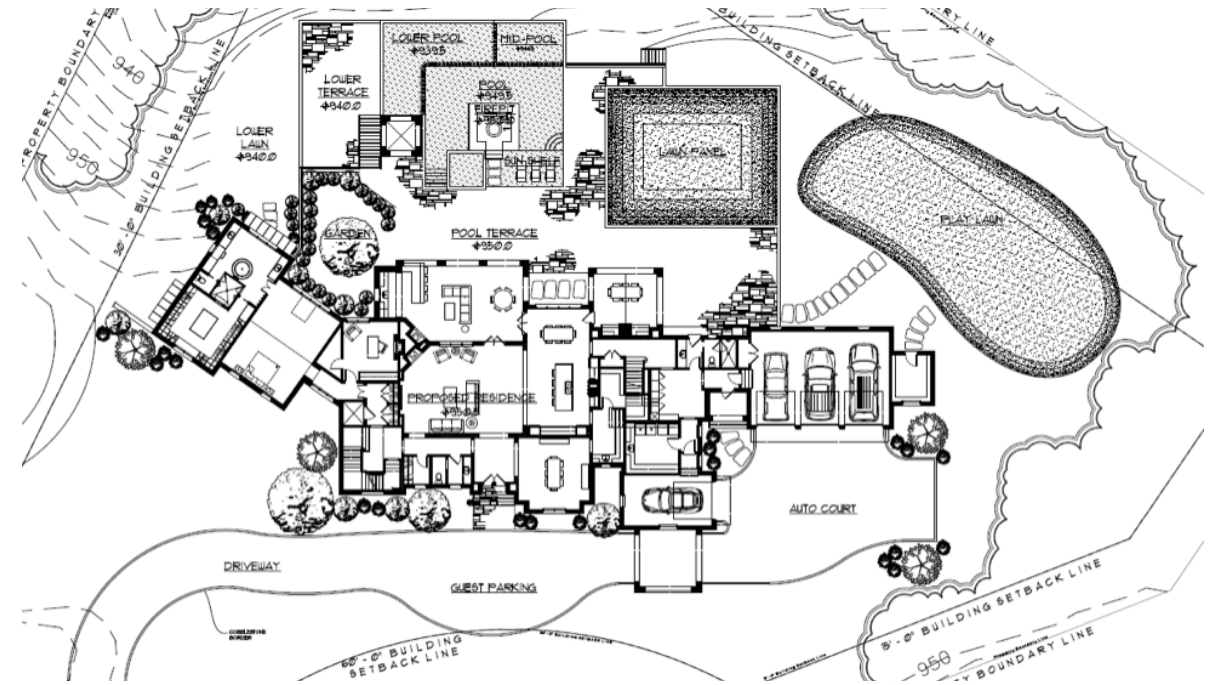
PROJECT DESCRIPTION

Custom Homes

Lot 3: May Start This Year

Lot 5: Under Contract

Architect: TS Adams





THE
MACALLAN
GROUP

TRANSFORMATION CHALLENGE

249.2 POUNDS LOST TOTAL!!
GREAT WORK EVERYONE!

ANOTHER POUND BITES THE DUST

JEN · MIKE · TAD · ANDREW · JOE

WEEK	TOTAL LBS	TOTAL %
1	3.20 LBS	1.44%
2	9.60 LBS	4.34%
3	0.80 LBS	0.37%
4	2.60 LBS	1.15%
5	1.40 LBS	0.70%
6	1.80 LBS	0.77%
7	2.00 LBS	0.87%
8	2.80 LBS	1.04%
9	3.80 LBS	1.66%
10	1.40 LBS	0.61%
11	1.80 LBS	0.77%
12		

THE SLIMPSONS

Christian J.
Bill
David
Robin
Ronnie

WEEK	TOTAL LBS	TOTAL %
1	4 LBS	1.99%
2	1.20 LBS	1.10%
3	4.40 LBS	1.13%
4	5.60 LBS	3.01%
5	2.40 LBS	1.37%
6	5.40 LBS	1.29%
7	4.20 LBS	1.7%
8	3.60 LBS	2.04%
9	5.40 LBS	1.89%
10	2.60 LBS	1.59%
11	5.2 LBS	2.48%
12		

HANGRY BIRDS

Bacca
Morgan
Michele
Chris
John

WEEK	TOTAL LBS	TOTAL %
1	19.20 LBS	9.84%
2	11.40 LBS	6.10%
3	6.60 LBS	1.80%
4	1.20 LBS	.45%
5	9.30 LBS	5.74%
6	5.90 LBS	2.32%
7	1.60 LBS	0.20%
8	4.40 LBS	2.50%
9	9.80 LBS	5.20%
10	1.2 LBS	0.46%
11	9.2 LBS	4.66%
12		

leader

DROP IT LIKE IT'S HOT

Tina
Christian D.
Vicki
Jodene
Brittany

WEEK	TOTAL LBS	TOTAL %
1	24 LBS	12.55%
2	1.2 LBS	0.3%
3	9.40 LBS	4.62%
4	4.80 LBS	2.53%
5	6 LBS	3.59%
6	1.80 LBS	0.78%
7	1.20 LBS	0.64%
8	4.60 LBS	2.77%
9	3.60 LBS	2.10%
10	6.20 LBS	3.19%
11	10.2 LBS	5.87%
12		

TRANSFORMATION CHALLENGE

TEAM TOTALS

ANOTHER POUND BITES THE DUST

WEEK 1:	3.20 LBS @ 1.44%
WEEK 2:	12.80 LBS @ 5.78%
WEEK 3:	10.40 LBS @ 4.6%
WEEK 4:	11.20 LBS @ 7.14%
WEEK 5:	17.60 LBS @ 7.96%
WEEK 6:	18.00 LBS @ 8.1%
WEEK 7:	21.00 LBS @ 9.15%
WEEK 8:	17 LBS @ 8.11%
WEEK 9:	28.80 LBS @ 11.91%
WEEK 10:	24.2 LBS @ 11.64%
WEEK 11:	23.4 LBS @ 12.32%
WEEK 12:	

DROP IT LIKE IT'S HOT!

WEEK 1:	24 LBS @ 12.55%
WEEK 2:	2.2 LBS @ 0.57%
WEEK 3:	23.2 LBS @ 11.71%
WEEK 4:	5.2 LBS @ 2.6%
WEEK 5:	44 LBS @ 23.39%
WEEK 6:	45.5 LBS @ 21.97%
WEEK 7:	43.6 LBS @ 23.53%
WEEK 8:	41.2 LBS @ 20.56%
WEEK 9:	52.9 LBS @ 29.46%
WEEK 10:	59 LBS @ 32.41%
WEEK 11:	69.2 LBS @ 38.01%
WEEK 12:	

HANGRY BIRDS

WEEK 1:	19.20 LBS @ 9.84%
WEEK 2:	5.20 LBS @ 3.09%
WEEK 3:	7.60 LBS @ 4.22%
WEEK 4:	2.60 LBS @ 1.15%
WEEK 5:	11.70 LBS @ 5.93%
WEEK 6:	5.90 LBS @ 2.95%
WEEK 7:	1.60 LBS @ 0.77%
WEEK 8:	4.40 LBS @ 2.21%
WEEK 9:	9.80 LBS @ 5.04%
WEEK 10:	1.20 LBS @ 0.59%
WEEK 11:	9.20 LBS @ 4.66%
WEEK 12:	

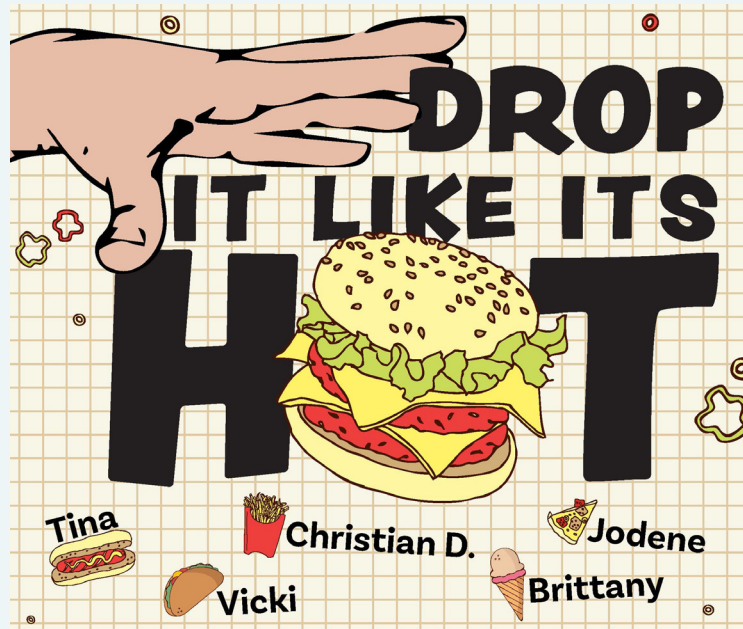
THE SLIMPSONS

WEEK 1:	4 LBS @ 1.99%
WEEK 2:	5.20 LBS @ 3.09%
WEEK 3:	7.60 LBS @ 4.22%
WEEK 4:	11.20 LBS @ 5.13%
WEEK 5:	6.40 LBS @ 2.8%
WEEK 6:	11.20 LBS @ 5.79%
WEEK 7:	14 LBS @ 7.32%
WEEK 8:	11.20 LBS @ 5.79%
WEEK 9:	25 LBS @ 12.91%
WEEK 10:	22.4 LBS @ 11.3%
WEEK 11:	21.6 LBS @ 10.78%
WEEK 12:	

AND THE WINNERS ARE...

AND THE WINNERS ARE...

TEAM WINNER



INDIVIDUAL WINNERS



CONGRATULATIONS EVERYONE!!




MACALLAN[®]
philanthropy

200 HOURS
WORKED
\$700 MATCHED
10 HRS PER YEAR
PER EMPLOYEE



**CHARITY
OF YOUR CHOICE**

501(c)(3) Organization
Matching Gift Program

**ATLANTA COMMUNITY
FOOD BANK**

Product Release Center Mobile Food Pantries
Community Gardens Kids in Need

**PARTNERS
IN EDUCATION**

Reading/Lunch Buddy Food/Gift Drive
STEM Days Service Day
Career Day

**MUST
MINISTRIES**

Donations Services Community Kitchen
Elizabeth Inn (Shelter) Annual Fundraisers
Cherokee Program Services Toy Shop

Please reach out to your HR/Marketing Team for more information or email Jen Auxier at j.auxier@macallangroup.com to sign up!



**CHARITY
OF YOUR CHOICE**

501(c)(3) Organization
The employee must provide proof of attendance and a picture wearing their company shirt

Volunteer Request Form

Name (Please print): _____

Charity/Organization: _____

Program: _____

Date/Time of Requested Volunteer Day: _____

Signature of Employee: _____ Date: _____

Signature of Supervisor: _____ Date: _____

{Please submit to Jen Auxier}



WANT A
MACALLAN
T-SHIRT?
VOLUNTEER FOR
PHILANTHROPY!




MACALLAN
UNIVERSITY

MACALLAN UNIVERSITY



thank you to all trainers and everyone that has participated...



MACALLAN
HR/MARKETING

BRAGGING RIGHTS

- Macallan University: 5 fieldtrips and 9 classes
- 425 total hours recruiting for an onboarding 18 new employees
- Kicked off Wellness Program (Flu Shots & Nutrition)
- Planned and Attended 2 Career Fairs (GSU) and 1 Mock Interview (GT)
- Created new employee handbook that reflected enhanced and additional policies; increased PTO time, floating holiday, addition of bereavement and maternity/medical leave
- 140 hours spent administering benefits
- Addition of new benefit offerings to enhance overall benefit package
- Implemented new Employee Development Process (formerly annual reviews)
- Managing Philanthropy Program (Jen)
- Safety Training Program (Jen)
- Successful office relocation of Accounting, Homes, MREC, & Works



B R A G G I N G R I G H T S

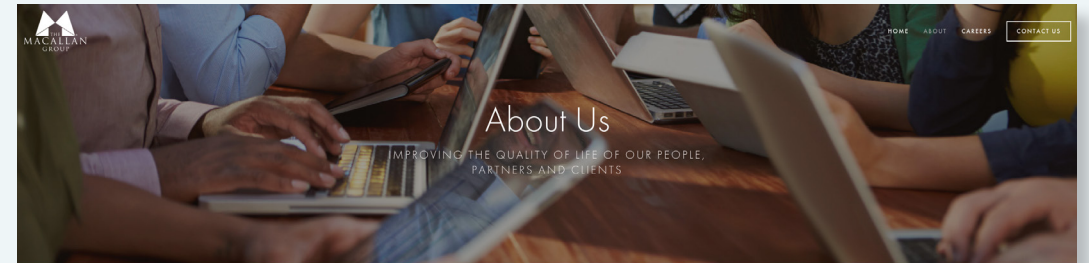
- 8 New company and/or property level websites
- First Summer Intern
- 30 company events (Entire Team)
- Annual Company Calendar (Entire Team)
- 58 packages/presentations delivered across all companies
- New Macallan Group branding executed i.e., business cards, signage, stationery and new email signature lines
- Mission/Vision launch
- 126 clients holiday gifts ordered, packaged and tagged
- 755 Promotional items delivered
- Shot progress/final photography for 21 jobs
- Local & National Press Release for Longleaf at Liberty Park (240 Pickups)
- Design and Launch of Quarterly Employee Newsletter



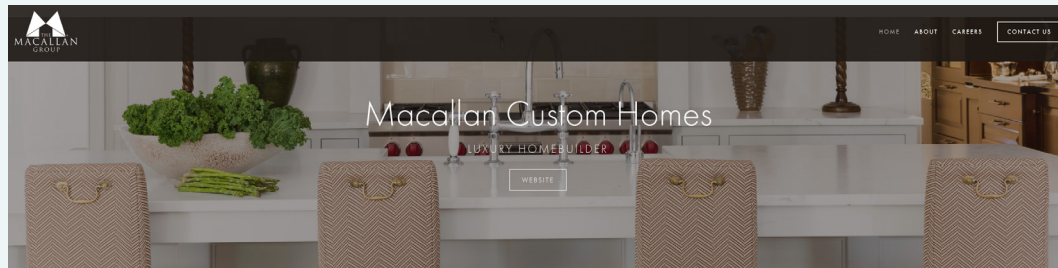
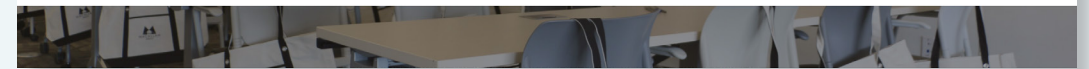
NEW WEBSITE



The Macallan Group is an Atlanta-based portfolio of companies made successful through synergy and empowerment of our people, enabling them to achieve their personal and professional goals.

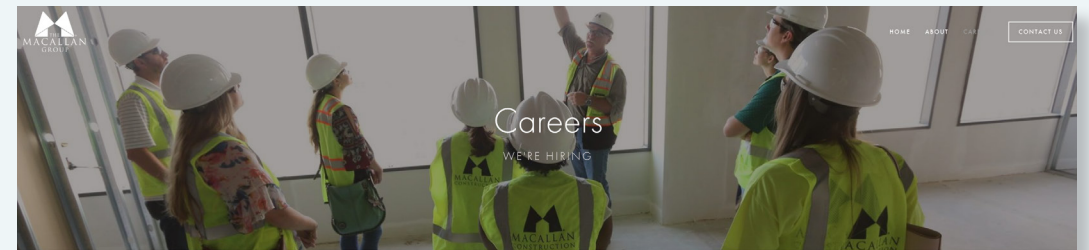


The Macallan Group was founded in 2002 with the goal of providing value added services with integrity and professionalism. Our leadership team has leveraged their diverse backgrounds in real estate development, engineering and general contracting to provide unique solutions to meet the evolving needs of our clients.



We specialize in tailoring custom solutions to meet the challenging and diverse needs of our clients.

We welcome open communication throughout the building process to offer homeowners and architects lasting peace of mind. Our goal is to exceed your expectations while bringing your vision to life. www.macallanhomes.com



Open Positions

Construction Manager

Macallan Custom Homes & Renovations specializes in luxury custom home building and large scale remodeling projects.

We are seeking a residential **Construction Manager** that is responsible for the successful completion of all work in assigned areas as it relates to cost control, scheduling, quality control, customer satisfaction, safety, and general supervision.

QUALIFICATIONS

- A minimum of 5 years of new home construction experience managing residential operations in all phases of the construction process.
- Excellent organizational, leadership & communication skills
- Knowledge of local codes and construction methods, construction material identification and use
- Knowledge of all phases of new home construction and Federal/State safety

HUMAN RESOURCE UPDATES

EMPLOYEE
REFERRAL
PROGRAM

EMPLOYEE
NOMINATIONS
FOR THE
NEWSLETTER
ARE ACCEPTED
YEAR ROUND

OPEN
ENROLLMENT
STARTS OCTOBER
FOR DECEMBER
EFFECTIVE DATE

SIMPLE IRA
CATCH-UP STARTS
AT THE END OF
OCTOBER

GLASSDOOR
RECOMMENDATIONS
& REVIEWS : 1638
VIEWS SINCE THIS
TIME LAST YEAR

FLU SHOTS
TENTATIVELY IN
OCTOBER




MACALLAN
ACCOUNTING

B R A G G I N G R I G H T S

- Setup team viewer for some personnel to work offsite in case of bad weather/emergency.
- Began initiative to collect subcontractor business licenses to offset Macallan's business license cost.
- Helped establish a Project Accounting role and functions in Macallan Construction in an effort to provide better service to co-workers, subs, and clients producing accurate WIP reports, while also mitigating risk for the company.
- Cleared several years of files with an early 2018 shredding effort.
- Converted 5 companies to biweekly payroll streamlining efforts and saving \$\$.
- Completed 2017 CPA Reviewed Financials for The Macallan Group with very few adjusting entries.



B R A G G I N G R I G H T S

- Updated Financial Records for 16 Macallan companies in 2017 and currently report financials for 17 companies; with 10 team members' contributions.
- Created 3 new databases and setup accounting for 3 new companies when split from The Macallan Group. TMG Services, LLC, Macallan Homes, and Macallan Construction.
- Increase efficiency and accuracy with intercompany billings.
- Established accounting processes for the new Division of TMG "Works"
- Reconciled PTO time and reporting for all employees.
- Established an Accounting Calendar with clear deadlines in order to achieve consistency in the Financial Reporting Cycle.
- Developed and refined several processes and procedures positively impacting accuracy, efficiency, communications, and compliance.



THE FUTURE



WHAT'S
NEXT?

THANK YOU

for a great year!