



**atlanta  
hu♥ane  
society**



# REQUEST FOR QUALIFICATIONS

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MARCH 10, 2017

## CORPORATE INFORMATION

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March 10, 2017

Stephen Jensen, AIA, Architect  
Blue Sky Animal Care Architecture  
1119 Elizabeth Street  
Denver, CO 80206

Monica Celizic, Vice President  
Atlanta Humane Society  
1565 Mansell Road  
Alpharetta, GA 30009

Stephen & Monica:

We are pleased to present the attached package indicating our interest to partner with The Atlanta Humane Society on your upcoming projects as a Construction Manager with Pre-Construction Services. Macallan Construction has substantial experience in delivering high-quality pre-construction and full service construction management services. Our DNA is to provide value oriented support during conceptual design phases, including constructibility review and dependable cost estimating during even early conceptual phases. We have always believed that your best product is accomplished with all of your design and construction partners at the table as early as possible. The personality and approach of our firm is maximized working in a team environment.

My background prior to taking leadership at Macallan was as a Program Manager working exclusively with non-profit clientele. I spent 15 years as a leader on projects from concept through final delivery, working directly for the board or governing body of large churches, private schools and other non-profit owners, including the last 5 years of that stint as a principal in the business. I have sat in the owner's seat before on projects like yours, and I believe this experience wearing the owner's "hat" will be a benefit to you and the project.

The information attached includes information on our company history, key leadership, and recent relevant experience. One specific project I wanted highlight was the project for The Jewish Family & Career Services organization. We are completing this multi-phase renovation and addition project in Dunwoody this month. This project included 8 months of pre-construction, followed by a 14-month, two-phase project. The scope includes Offices and Counseling/Clinic spaces serving clients with developmental challenges, aging adult needs, career counseling and other services. We are proud of this project and the effort of the entire team in delivering this state-of-the-art facility.

Please let us know if you have any questions, we certainly hope to be considered for your project.

Sincerely,



Stewart Evans  
Vice President of Construction

## CORPORATE INFORMATION

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**EMBRY HILLS DENTAL**



**CANTERBURY COURT SENIOR LIVING COMMUNITY**



**DISCOVERY VILLAGE SENIOR LIVING COMMUNITY**

**The Macallan Group LLC dba  
Macallan Construction**

1642 Powers Ferry Road SE  
Suite 250  
Marietta, Georgia 30067

Stewart Evans, Vice President of Construction  
s.evans@macallanconstruction.com

(404) 603-8833 (Office)  
(678) 794-6292 (Cell)

Macallan Construction is a versatile general contractor that is known for seamlessly executing complex projects. Based in Atlanta, Macallan takes pride in its ability to tailor custom solutions to meet the challenging and diverse needs of our clients. We were founded by principals that were able to bring together their complementary skills to form a diversified company with the ability and experience not typically found in a commercial general contractor our size. By integrating all aspects of the construction industry, Macallan Construction can execute the most challenging construction projects and deliver the highest quality end-product for the best possible price.

Macallan's management team comes from diverse backgrounds in real estate development, engineering, and general contracting, providing a unique perspective on the needs of our clients. Our goal is to provide value added services to our clients with integrity and professionalism. Macallan's field personnel are some of the most experienced and professional in the southeastern United States. Our employees are trained in the latest building techniques, and are dedicated to providing quality and value to our clients in a safe and environmentally responsible manner.

Our areas of expertise include: senior/assisted living facilities, multi-family, historic restoration, higher education, clubhouses, medical office, parks and recreation, tenant improvements and governmental entities.

We are licensed as an unlimited tier General Contractor in multiple states throughout the southeast, and have bonding capabilities that significantly exceed the stated requirements.

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## CORPORATE INFORMATION

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### CONSTRUCTION MANAGEMENT SERVICES

Macallan Construction provides comprehensive construction management services for all types and sizes of projects. Although our work is complex, our approach is simple: we will coordinate, supervise, and execute the construction work to assure that the project is completed safely, within the budget and schedule requirements, and at the quality documented during pre-construction/design stage. Through the use of our own experienced and professional management staff, subcontractors, and suppliers we will provide the necessary labor, materials, tools, and equipment to complete the construction, punch list, and turnover.

Our clients repeatedly choose us because we staff every project with the right personnel to ensure the right results. For every job, our project team works in concert with the owner, architect, subcontractors and engineers.

*For our clients, this means:*

- A single point of responsibility to consolidate liability and avoid engineering/contractor conflicts.
- Proven budgeting, scheduling and cost-control systems to effectively manage complex design and construction programs or large construction management-at-risk programs.
- Integrated project management control systems to help our clients consistently meet regulatory deadlines and strict budgetary requirements on PM/CM programs.
- Cost savings through streamlined procurement processes.
- Local and regional expertise to tackle permitting requirements, regulatory concerns and challenging local political and economic issues.
- Proactive community outreach measures to build trust and provide jobs to local firms, leaving a lasting, positive legacy long after the project is complete.

We offer a full range of alternative delivery methods and pricing options tailored to fit client and project needs, including construction management-at-risk, design/construction management-at-risk, construction management-as-agent and flexible pricing approaches. We tailor the specific delivery system, project approach and pricing structure to fit client and project needs, for successful project solutions and outcomes.

### PERSONNEL RESOURCES

Macallan currently has over fifty employees, and we maintain close relationships with a wide array of subcontractors which allows us to scale up if needed on a very rapid basis.

Specific classifications and numbers of employees are as follows:

- |                                    |                             |
|------------------------------------|-----------------------------|
| (3) Principals/Company Owners      | (4) Estimators              |
| (1) Vice President of Construction | 14) Carpenters/Labors       |
| (1) Pre-Construction Director      | (7) Project Managers        |
| (5) Administrative Staff           | (4) Project Administrators  |
| (2) Marketing                      | (1) General Superintendent  |
| (1) Controller                     | (9) Superintendents/Foremen |

**CORPORATE INFORMATION**

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**NAME OF INSURANCE  
CARRIER AND  
COVERAGE**

**GENERAL LIABILITY:**

Westfield Insurance Company  
1960 Satellite Boulevard, Suite 2000  
Duluth, GA 30097  
770-418-2234

Coverage: \$1,000,000 Per Occurrence | \$2,000,000 Aggregate  
Excess Liability \$10,000,000

**WORKERS COMPENSATION:**

CompTrust AGC  
P.O. Box 675829  
Marietta, GA 30006  
678-298-1880

Coverage: \$1,000,000 Per Accident

**AGENT CONTACT INFORMATION:**

John Earl, Sterling Risk Advisors  
2500 Cumberland Parkway, Suite 400, Atlanta, GA 30339  
jearl@sterlingra.com | (770) 635-4019

**ANNUAL REVENUE**

2016            \$21,725,300

\*CPA Review Level financials available for review upon request.

**CURRENT RATIO FOR  
LAST FIVE YEARS**

*See Appendix for ratio letter for the last five (5) years.*

**MAIN BANKING  
REFERENCE**

Steven D. Lehwald, SVP, Commercial Banking  
Fidelity Bank  
P.O. Box 10575  
Atlanta, GA 30348  
steven.lehwald@lionbank.com | (404) 814-8038

## TEAM INFORMATION

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**STEWART EVANS**  
Vice President of Construction  
Years In Industry: 20

### EDUCATION

**GEORGIA INSTITUTE OF TECHNOLOGY**  
Atlanta, Georgia  
*Bachelor of Science, Architecture*  
*Minor, Building Construction*

### PROFESSIONAL AFFILIATIONS & DESIGNATIONS

OSHA 10 Hour Certification  
GSWCC Erosion & Sediment Certification

Evans has over 20 years in the commercial construction industry. Before Stewart joined Macallan, he was the Construction Manager for Integral Gude and lead the team for Buckhead Atlanta, a \$1B mixed-use retail/residence/office property and Third Rail Studios, a 130,000 SF adaptive reuse of a former warehouse facility.

His demonstrated expertise in ensuring on-time and within budget delivery of services by overseeing both internal operations and front-line logistics with clients makes him an effective team leader.

#### *Select Representative Projects:*

- Emory University Depot Historic Restoration
- City of Acworth Historic Logan Farm House Restoration
- Discovery Village Assisted Living Expansion & Renovation
- Canterbury Court Senior Living Community
- Buckhead Atlanta Mixed-Use Development - Program Management
- Jewish Family & Career Services Renovation & Addition
- Atlanta Classical Academy Expansion
- Roam Buckhead Tenant Improvements for Collaborative Workspace
- Discovery Village Assisted Living Expansion & Renovation
- Callanwolde Fine Arts Center
- Embry Hills Dental Office
- Georgia Tech Phi Delta Theta Renovation
- Emory University (Multiple Projects)
- Third Rail Studios at Doraville Assembly - Program Management
- 811 Peachtree Street - Program Management
- Franklin First United Methodist Church - Program Management
- Crosspointe Church, Huntsville - Program Management
- Impact Church, East Point
- Church of the Highlands, Birmingham
- Fulton County School “SPLOST 1” Program - Program Management
- MARTA Perry Boulevard Bus Facility
- High Point Christian Academy - Program Management

**TEAM INFORMATION**



**MICHAEL S. MINUTELLI**

Managing Principal

Years In Industry: 22

**EDUCATION**

**GEORGIA INSTITUTE OF TECHNOLOGY**

Atlanta, Georgia

*Bachelor of Science,  
Building Construction*

**GEORGIA STATE UNIVERSITY**

Atlanta, Georgia

*Masters of Business Administration*

**PROFESSIONAL  
AFFILIATIONS  
& DESIGNATIONS**

Licensed Unlimited Tier General Contractor, State of Georgia

LEED Accredited Professional

National Association of State Contractors Licensing Agencies Certification (NASCOA)

Urban Land Institute Center for Leadership Graduate

Atlanta Business Chronicle, 40 Under 40

As a founding principal of The Macallan Group, Mike Minutelli leads the Macallan portfolio of companies from an operational, financial, business development and overall strategic growth standpoint. Prior to starting Macallan, Mike was a Partner with The Macauley Companies specializing in developing master-planned communities, and was also a lead Project Manager for Brasfield and Gorrie where he was responsible for managing projects in excess of \$50 million.

Mike holds a B.S. in Building Construction from the Georgia Institute of Technology, an M.B.A from the J. Mack Robinson College of Business at Georgia State University and is an alumnus of The Bolles School in Jacksonville, FL. Mike is also a LEED certified, unlimited tier licensed general contractor in the state of Georgia and a graduate of the Urban Land Institute Center for Leadership.

Mike has lived in the City of Atlanta for more than half of his life and has been recognized by the Atlanta Business Chronicle as a “40 Under 40” leader as well as one of the “100 Key Leaders Shaping Atlanta.” Mike is also a long-standing member of the Marist School master plan implementation committee and serves as the Facilities Chairman & Member of the School Advisory Council for Christ the King School.

*Select Representative Projects:*

- Discovery Village Assisted Living Expansion & Renovation
- Canterbury Court Senior Living Community
- Sterling Estates Assisted Living Community
- Berman Commons Assisted Living Community
- Reinhardt University Student Housing
- Solis Downwood Apartments
- The Bricks - Historic Multifamily Rowhouses
- Stanton Crest Apartments
- Georgia Tech Phi Delta Theta Renovation
- Emory University (Multiple Projects)
- Jewish Family & Career Services Renovation & Addition
- Atlanta Classical Academy Expansion
- Roam Buckhead Tenant Improvements for Collaborative Workspace
- Georgia Tech Paper Science Museum
- Georgia State University Task Order Contract
- Piedmont Park Expansion
- Indian Hills Country Club
- Piedmont Driving Club

## TEAM INFORMATION

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**DEAN de FREITAS**

Operations Manager

Years In Industry: 26

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### EDUCATION

**TULANE UNIVERSITY**

New Orleans, Louisiana

*Bachelor of Science in Engineering,  
Civil Engineering*

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### PROFESSIONAL AFFILIATIONS & DESIGNATIONS

LEED Accredited Professional

Licensed Utility Manager

De Freitas joined The Macallan Group in 2007 and his project management abilities and experience have proven invaluable on every project. De Freitas has been employed in the Construction Industry for over twenty-six years.

Dean began his career with George Hyman Construction Company in Bethesda, Maryland and while at Hyman, he worked in the Foundation Group, primarily on underground heavy civil and specialty foundation projects. He later joined Beers Construction Company of Atlanta, Georgia in 1992, and worked in their Healthcare and Heavy Construction Groups. From 1998 through 2007 he was the Operations Manager for Tayco Contractors.

*Select Representative Projects:*

- Discovery Village Assisted Living Expansion & Renovation
- Canterbury Court Senior Living Community
- Sterling Estates Assisted Living Community
- Berman Commons Assisted Living Community
- Reinhardt University Student Housing
- Solis Downwood Apartments
- The Bricks - Historic Multifamily Rowhouses
- Stanton Crest Apartments
- Emory University (Multiple Projects)
- Georgia Tech Paper Science Museum
- Georgia State University Task Order Contract
- Albany Technical College Pedestrian Bridge
- Georgia Tech College of Computing
- Atlanta Classical Academy Expansion
- Lindbergh City Center Office Park
- Centers for Disease Control (CDC)
- Turner Broadcasting System
- Proscenium Office Bldg
- Lucent Technologies
- Southern Regional Medical Center Emergency Room Expansion
- Georgia International Plaza
- Table Rock Water Treatment Plant
- Piedmont Park Expansion

**TEAM INFORMATION**



**JAMES L RHODEN III**  
Managing Principal  
Years In Industry: 22

**EDUCATION**

**UNIVERSITY OF FLORIDA**  
Gainesville, Florida  
*Bachelor of Arts with Honors,  
Political Science*  
*Masters of Business Administration*  
*Juris Doctor with Honors*

**PROFESSIONAL  
AFFILIATIONS  
& DESIGNATIONS**

Member, Florida Bar  
  
Licensed Real Estate Broker  
-State of Georgia  
-State of Alabama  
-State of Florida  
-State of South Carolina  
  
Atlanta Commercial Board  
of Realtors, Member  
  
National Association of  
Realtors, Member  
  
Cobb Chamber of Commerce  
  
Georgia Chamber of Commerce  
  
Urban Land Institute Center for  
Leadership Graduate

Rhoden is a founding principal of The Macallan Group and focuses on development and implementation of the overall portfolio strategy, business development, community relations, and due diligence with respect to new company formation and deal opportunities. Jay also oversees all asset and program management, legal/contract issues, compliance issues, and serves as the managing broker of Macallan Real Estate, LLC (licensed in Georgia, Florida, Alabama and South Carolina).

An Atlanta native, Jay holds J.D., M.B.A. and B.A. degrees from the University of Florida, and has focused his career on commercial and residential real estate construction and development.

He also is heavily involved in civic and community affairs and currently serves as a member of the Urban Land Institute, the Council for Quality Growth, the Florida Bar, and the Regional Civic League. He also is past president of The Commerce Club’s New Century Forum, a past member of the Commerce Club Operating Board, and is a graduate of Leadership Cobb, Regional Leadership Institute, and the ULI Center for Leadership. Jay has also served for over fifteen years as a local reserve law enforcement officer.

*Select Representative Projects:*

- Acquisition, Entitlement and horizontal development of over 10,000 residential lots in Metro Atlanta in multiple master planned communities.
- Assemblage of six acres for high-end residential development in Buckhead area of Atlanta, Georgia.
- Acquisition and investment sale of a 50,000 SF warehouse property to a long term NNN Tenant.
- Opportunistic acquisition and re-positioning of a 36,000 SF Suburban Atlanta office building.
- Analysis and disposition strategy recommendations of multiple REO portfolios for private equity client.
- Downtown Development Authority consulting contract for downtown redevelopment project in Holly Springs, Georgia.
- Turnkey historic preservation townhome development project in Roswell, Georgia.
- Development of 1,000,000 SF of high-rise office in Atlanta, Georgia.

**TEAM INFORMATION**

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**BILL TRACY, STS**  
General Superintendent  
Years In Industry: 18

**EDUCATION**

**UNIVERSITY OF WISCONSIN  
STEVENS POINT**  
Stevens Point, Wisconsin  
*Bachelor of Science,  
Business Administration*  
*Bachelor of Science, Economics*

**PROFESSIONAL  
AFFILIATIONS  
& DESIGNATIONS**

OSHA 10 Hour Certification  
Safety Trained Supervisor (STS)  
Confined Space, Trenching, and  
Excavating Certified

Tracy is responsible for coordinating all aspects of project completion in a timely and cost effective manner, as well as enforcing all safety and quality control policies and procedures as they apply to the project. His major strengths are his communication skills and positive attitude with owners and design professionals. This allows the team to make informed decisions in a timely manner to keep the project heading in the right direction. Bill’s ability to make sure that the user agency has input in the function of the space, while keeping with the design intent has won over return clients.

Tracy’s 18 years of construction experience has led to successes of four higher education/GSFIC projects in Georgia. He is experienced in constructing classrooms and buildings with the latest in “smart” technology/AV equipment. As a Safety Trained Supervisor, he brings expertise in leading team’s to zero harm on his projects.

*Select Representative Projects:*

- Georgia State University Natural Science Center
- Albany Technical College Pedestrian Bridge
- Emory University Depot Renovation
- Georgia Gwinnett College Academic Building
- Clemson University Bio-Life Science Building
- Lanier Technical College Medical Technology and Economic Development
- Teasley Elementary School
- Georgia Institute of Technology Applied Psychology
- Westin Peachtree Plaza Lobby & Meeting Room Renovation
- Westin Peachtree Plaza Sundial Restaurant Renovation
- American Red Cross Call Center
- Georgia Institute of Technology Brain Imaging Cent
- Steel Fabs Corporate Office
- Oracles Corporate Office and Training facility
- Perkins + Will Corporate Office

## PROJECT EXPERIENCE

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### JEWISH FAMILY & CAREER SERVICES (JF&CS)

Dunwoody, Georgia

#### PROJECT DESCRIPTION

- Negotiated Cost Plus GMP
- Negotiated Earthcraft Sustainable Project - Gold
- Renovation of 8,000 SF of existing counseling and administrative offices (Renovation of occupied building)
- Construction and Renovation of Reception and Break-room space - 2,700 SF
- Construction of Tools for Independence building -8,300 SF
- Site improvements include new parking, bio-retention and new utilities

#### LETTER OF RECOMMENDATION (See Next Page)

#### OWNER REFERENCE

William "Bill" Millkey, Development Partner  
Adams & Company  
(404) 255-7535 | bmillkey@adamsre.net

#### ARCHITECT REFERENCE

Ted H. Taylor  
(404) 261-5772 | tedtaylor@bellsouth.net



## PROJECT EXPERIENCE

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Adams & Co. Real Estate, Inc.  
5784 Lake Forrest Drive, Suite 290  
Atlanta, GA 30328  
Tel: 404-255-7535  
Fax: 404-250-1168

May 9, 2016

Re: Reference for Macallan Construction

To Whom It May Concern:

I am writing to provide a reference for Macallan Construction. I am partner in a commercial real estate development firm in Atlanta. I have known the principals at Macallan Construction for years and have done multiple projects with each of them both as principals at Macallan and before they founded Macallan. I have worked with Macallan on both bid and negotiated contracts. Jay Rhoden, Mike Minutelli, and Dean de Freitas are among the most honorable people that I have dealt with professionally. They do what they say they are going to do. When they rarely do make mistakes, they correct them without argument.

As a member of the Board of Jewish Family & Career Services (JF&CS), I have been closely working with Macallan for the past 16 months on a major 8,000 SF renovation to the non-profit's headquarters building and the related construction of a new 8,000 SF training building for JF&CS's developmentally disabled clients. After a competitive Request for Proposal, JF&CS hired Macallan Construction to serve as Construction Manager under a Guaranteed Maximum Price Agreement because we wanted a team approach to pricing and developing the design and construction.

We are under construction for both projects and are extremely pleased with the team. Stewart Evans, Vice President, has been invaluable in assuring a smooth transition from preconstruction into actual construction on this project. Stewart is especially attuned to listening to the client and being proactive in addressing our needs. From conceptual estimating to construction, Macallan has exceeded expectations in developing a construction budget, keeping the design team on budget, managing the bid process, and putting excellent construction personnel in place.

Based on my 30+ years of building experience, I can recommend Macallan Construction without reservation.

If you have any questions, I can be contacted by telephone at 404-255-7535, ext. 2, or by email at [bmillkey@adamsre.net](mailto:bmillkey@adamsre.net).

Very truly yours,



William K. Millkey  
Development Partner

## PROJECT EXPERIENCE

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### EMBRY HILLS DENTAL

Atlanta, Georgia

#### PROJECT DESCRIPTION

- Lump Sum
- 2,900 SF renovation and rehab of existing vacant office space into dental office.
- Renovations included three treatment rooms with two hygiene chairs and supporting sterilization, panoramic x-ray, lab, waiting area, breakroom, private office and consultation room.
- Coordinated with owner-equipment provider during planning and construction to ensure quality installation.

#### OWNER REFERENCE

Dr. John Robinson  
Embry Hills Dental  
(678) 731-1743 | [yellowjacketmd@yahoo.com](mailto:yellowjacketmd@yahoo.com)

#### ARCHITECT REFERENCE

Gabriel Richard  
Peacock Architects  
(404) 214-5200 | [gabriel@peacockpartnership.com](mailto:gabriel@peacockpartnership.com)



## PROJECT EXPERIENCE

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### DISCOVERY VILLAGE SENIOR LIVING AT SUGARLOAF

Suwanee, Georgia

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#### PROJECT DESCRIPTION

- Negotiated
- Addition/new construction of an independent living facility including 24 residential units
- Renovation of existing cafe and lounge areas

#### OWNER REFERENCE

Tammy L. Kaminski, LEED BD+C, VP of Construction  
Discovery Senior Living  
(239) 908-2936 | tkaminski@discoverymgt.com

#### ARCHITECT REFERENCE

Stephen Sobieralski  
Architectural Concepts Inc.  
(727) 584-7178 | steves@archconcept.com



## PROJECT EXPERIENCE

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### CANTERBURY COURT SENIOR LIVING COMMUNITY

Atlanta, Georgia

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#### PROJECT DESCRIPTION

- CM at Risk
- 300 unit, occupied, multi-building, high rise retirement community
- Demolition and interior renovation of over 130 different projects that include residential units as well as lobby, kitchen and exterior renovations
- Managed significant logistical challenges with major renovations in an operational facility
- Ongoing project in excess of \$7M

#### OWNER REFERENCE

Candace Hallen, Project Manager  
Canterbury Court CCRC  
(404) 201-7060 | [candacehallen@canterburyccrc.org](mailto:candacehallen@canterburyccrc.org)

#### ARCHITECT REFERENCE

Troy Dokken  
CDH Partners  
(687) 784-3410 | [troy.dokken@cdhpartners.com](mailto:troy.dokken@cdhpartners.com)



## PROJECT EXPERIENCE

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### STERLING ESTATES SENIOR LIVING COMMUNITY Marietta, Georgia

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#### PROJECT DESCRIPTION

- Negotiated Contract
- Construction of 36,000 SF of multiple independent living units
- Wood frame construction
- Exterior skin of brick and stone
- Exterior elevated concrete decks
- Residential finishes
- Worked on multiple units concurrently

#### OWNER REFERENCE

Steve Sodel  
Healthcare Capital  
(770) 363-6301 | [ssodel@hccci.net](mailto:ssodel@hccci.net)

#### ARCHITECT REFERENCE

Roger Caldwell  
Caldwell Cline  
(770) 424-3882 | [roger@caldwellcline.com](mailto:roger@caldwellcline.com)



**PROJECT EXPERIENCE**



**SOUTHERN INSTITUTE OF AESTHETICS**



**OPTIQUE AT WEST PACES FERRY**



**WELLSTAR EAST COBB**



**SANDTOWN MEDICAL OFFICE PARK**



**PHOEBE SUMTER MEDICAL CENTER**

**PROJECT EXPERIENCE**

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**REINHARDT UNIVERSITY STUDENT HOUSING**



**THE BRICKS HISTORIC ROW HOUSES**



**SOLIS DOWNWOOD APARTMENTS**



**BERMAN COMMONS ASSISTED LIVING & MEMORY CARE**

**APPENDIX | GC LICENSES**



**STATE OF GEORGIA**

**Brian P. Kemp, Secretary of State**  
Board for Residential and General Contractors  
General Contractor Company

License No. GCCO002878

Status: Active

**The Macallan Group, LLC**  
1642 Powers Ferry Rd  
Suite 250  
Marietta GA 30067

Expires: 6/30/2018

Issued: 9/7/2010



Real-time license verification is available at [sos.georgia.gov/PLB](http://sos.georgia.gov/PLB)

***Principal of Company is Qualifying Agent for GC License***



**STATE OF GEORGIA**

**Brian P. Kemp, Secretary of State**  
Board for Residential and General Contractors  
General Contractor Qualifying Agent

License No. GCQA002887

Status: Active

**Michael Sassio Minutelli**  
1642 Powers Ferry Rd SE  
Suite 250  
Marietta GA 30067

Expires: 6/30/2018

Issued: 9/7/2010

Company Name: The Macallan Group, LLC  
Company License: GCCO002878



Real-time license verification is available at [sos.georgia.gov/PLB](http://sos.georgia.gov/PLB)

## APPENDIX | BONDING CAPACITY

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January 11, 2017

**RE: The Macallan Group – Surety Prequalification**

To Whom It May Concern:

I am pleased to confirm that The Macallan Group is a valued surety client of the Sterling Risk Advisors and the Hartford Casualty Insurance Company. In our opinion, The Macallan Group is capably managed and equipped and financially qualified to successfully perform the work they undertake.

Hartford Casualty Insurance Company is prepared to issue Bid, Performance and Payment Bonds on behalf of The Macallan Group up to \$15,000,000 on any single project, within an aggregate limit of \$30,000,000 and they would favorably consider bonds in excess of these limits on a case-by-case basis. Issuance of any bonds by the surety is subject to its satisfactory review of the contract documents, bond forms, project financing and their normal underwriting requirements at the time bonds are requested.

Hartford Casualty Insurance Company is rated A+/XV (Superior) by the A.M. Best Company and is certified as an acceptable surety by the U.S. Department of the Treasury.

I am a licensed and appointed agent of the Hartford Casualty Insurance Company and hold their power-of-attorney to issue Bid, Performance and Payment Bonds on behalf of our mutual clients.

We offer you our highest recommendation for The Macallan Group.

Very Truly Yours,



John Earl  
Attorney-in-Fact, Hartford Casualty Insurance Company

CC: Mike Minutelli, The Macallan Group  
Jon Hollister, Hartford Casualty Insurance Company, Atlanta, GA

**APPENDIX | CERTIFICATE OF LIABILITY INSURANCE**



**CERTIFICATE OF LIABILITY INSURANCE**

DATE (MM/DD/YYYY)  
12/29/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).


<b>PRODUCER</b> Sterling Risk Advisors Inc. P O Box 724137  Atlanta GA 31139		<b>CONTACT NAME:</b> Mark Mason <b>PHONE (A/C, No. Ext):</b> (678) 424-6500 <b>FAX (A/C, No.):</b> (678) 424-6501 <b>E-MAIL ADDRESS:</b> mmason@sterlingra.com	
<b>INSURED</b> The Macallan Group, LLC dba Macallan Construction 1642 Powers Ferry Rd Ste 250 Marietta GA 30067		<b>INSURER(S) AFFORDING COVERAGE</b> INSURER A: Westfield Insurance      NAIC # 24112 INSURER B: Old Republic Insurance Company      24147 INSURER C: INSURER D: INSURER E: INSURER F:	

**COVERAGES**      **CERTIFICATE NUMBER:** 17-18 Macallan Const      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:		X	TRA3485432	2/1/2017	2/1/2018	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/POP AGG \$ 2,000,000
A	<b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS			TRA3485432	2/1/2017	2/1/2018	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 0			TRA3485432	2/1/2017	2/1/2018	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
B	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	MWC30433717	1/1/2017	1/1/2018	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	<b>Rented/Leased Equipment</b>			TRA3485432	2/1/2017	2/1/2018	Aggregate Limit 200,000 Deductible 1,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

<b>CERTIFICATE HOLDER</b>  Sample Certificate	<b>CANCELLATION</b> SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE John Earl/CECILL 
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APPENDIX | EMR LETTER

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January 11, 2017

Michele L. Harry  
The Macallan Group, LLC  
1642 Powers Ferry Road, Suite 250  
Marietta, GA 30067

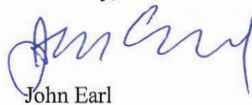
**RE: The Macallan Group DBA Macallan Construction  
Workers Compensation Experience Modification History**

The following summarizes your Workers Compensation Experience Modification Rate (ERM) for the past five years:

2016	1.01
2015	1.10
2014	1.05
2013	1.05
2012	0.93

Please don't hesitate to contact me if you need anything further regarding The Macallan Group's ERM.

Sincerely,



John Earl

COMMERCIAL, PROFESSIONAL & PERSONAL INSURANCE | SURETY | EMPLOYEE BENEFITS | RISK MANAGEMENT

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