



CORPORATE OVERVIEW 2018

BEST PLACES TO WORK



2018
BEST PLACES
TO WORK



MISSION & VISION

OF THE MACALLAN GROUP

MISSION

To improve the quality of life of our people, partners, and clients.

A portfolio of companies made successful through synergy and empowerment of our people, enabling them to achieve their personal and professional goals.

VISION

POWER OF TEAMWORK

LOOK AT THESE NUMBERS

16
YEARS IN
BUSINESS

\$55M
REVENUE

104
EMPLOYEES

9
COMPANIES

THANK YOU
for a great year!

JAMES L. RHODEN III
Managing Principal

MICHAEL S. MINUTELLI
Managing Principal

DEAN de FREITAS
Managing Principal

CORPORATE SERVICES TEAM



VICKI MITCHELL
Corporate Controller

ACCOUNTING/FINANCE

REBECCA DINOFF
Project Accountant

TINA CANTRELL
Staff Accountant

MARIKA DASILVA
Senior Corporate Accountant

RENA CRABILL
Internal Auditor

JODENE VASQUEZ
Accounts Payable Clerk

LISA VO
Junior Accountant

ROBIN KAITZ
Receptionist

TABITHA DOUGLAS
Staff Accountant

MICHELE L. HARRY
Vice President

MARKETING/HR/ADMIN

BRITTANY WILLIAMS
HR Manager

MORGAN HALL
Graphic Designer

JENNIFER AUXIER
Executive Assistant



CHRISTIAN JACOBSEN
Vice President

FIELD	PROJECT MANAGEMENT	PRECONSTRUCTION
BILL TRACY General Superintendent	NICHELLE BELL Project Administrator	CHRISTIAN DAVIS Director of Preconstruction
TAD GLASSCOCK Superintendent	JACKIE MCGARITY Project Manager	ANNA LILLEY Estimator
SHANE JONES Superintendent	KERRI LINSCOTT Assistant Project Manager	
JOE GUY Superintendent	JOHN MCHUGH Assistant Project Manager	
TERRY ANNISE Assistant Superintendent	JASON STOLZ Assistant Project Manager	
JAMES JONES Assistant Superintendent		



NATHAN HARBISON
Director

ROB WASSERMAN
Chief Estimator

DAVID HOWARD
Construction Manager

COURTNEY EDWARDS
Project Coordinator

DAVID PARKER
Construction Manager

DAVE ROLLISON
Assistant Superintendent

WILL ANDERSON
Assistant Superintendent

OSCAR MEDINA
Field Labor



DAVID CHILDERS
Principal

GABE JOHNSON
Vice President

STEVE HOWSON
Construction Manager

DANICA BUCKLEY
Project Coordinator

CRAIG SMITH
Construction Manager

CHRIS KEITH
Estimator

TAYLOR WEST
Construction Manager

FIELD EMPLOYEES
5



JAMES L. RHODEN III
Managing Broker

HEATH MILLIGAN
Principal

RESIDENTIAL	COMMERCIAL
LAURIE COLLINS Associate Broker	ANDREW O'CALLAGHAN Real Estate Analyst
MARTIN SPATT Salesperson	REID KNOX Salesperson
GINA DAVIA Salesperson	R. ERIC CLARKSON Associate Broker
ASHLEY O'NEIL Salesperson	HAMILTON DICKEY Salesperson
KATIE NOLAND Salesperson	
JEANIE JOYE Salesperson	



BILL JOHNSON
Principal

MARTY RAMSEY
Vice President of Construction

WILBER MARTINEZ
General Superintendent

AUSTIN HARVEY
Office Engineer/Estimator

NICK CARTER
Project Manager

GAIL JORDAN
Office Administrator

CHUCK JONES
Equipment Manager

MARGIE BUTLER
Office Manager/Staff Accountant

FIELD EMPLOYEES
25



LITEWORKS
www.liteworks.com

SCOTT BARR
Principal

PAM JONES
Sales Coordinator

KAREN BROWN
Outside Sales

RONNIE LIPPERT
Equipment Manager

BUDDY WALLACE
Outside Sales



AMIT KUMAR
Managing Principal

LISA ROLF
Vice President, Operations

BRAD RICKETSON
Lead Software Engineer

PAUL JONES
Chief Software Architect

VINAY GOPSETTY
Programmer Analyst

WAYNE VAN VOORHIS
Senior Software Engineer

PREETAM GOVERDHANA
Programmer Analyst

NAR KASALA
Senior BizTalk Developer

MOLLY MCDUGALD
Marketing Intern

PRATISHTHA PAINULY
Senior Programmer Analyst



BRAEMAR PARTNERS

CLIFF STANFIELD
Principal

CHRISTOPHER WADE
Director of Investments & Acquisitions




MACALLAN[®]
WORKS



Macallan Works is focused on value add “task order” type facility improvement services for organizations that need a streamlined and cooperative procurement process across multiple units. Macallan Works has extensive experience working in occupied environments.

Characteristics of this work typically include:

- Scope is mostly cosmetic and / or light MEP.
- Program management handled internally by the Owner.
- Little to no professional services required other than interior design.
- Permitting requirements are minor (if any).
- Cooperative process to develop and meet the budget.
- Service is equally, if not more important than cost.

CANTERBURY COURT - CONTINUING CARE RETIREMENT CENTER

ONGOING TASK ORDER

LOCATION

Buckhead

PROJECT COST

\$1.8 Million in 2017

Already booked \$1.2 Million this year

PROJECT DESCRIPTION

Task Order of a 300 unit, occupied, multi-building, high rise retirement community

Demolition and interior renovation of over 200 different projects that include residential units as well as Wellness Center and Beauty Salon renovations.

PROJECT TEAM

Nathan Harbison, David Rollison, Oscar Medina



CANTERBURY COURT - CONTINUING CARE RETIREMENT CENTER

ONGOING TASK ORDER



ARTEMIS BUCKHEAD RENOVATION

ARTEMIS REAL ESTATE PARTNERS
& BRAEMAR PARTNERS

LOCATION

4804 Roswell Road, Atlanta, GA 30342

PROJECT COST

\$1.5 Million Contract

PROJECT DESCRIPTION

18,400 SF of Common Area Renovations + 6,331 SF
of Unit Renovations

Total renovation of common areas across three
floors within an operating Senior Living Community

PROJECT TEAM

Rob Wasserman, Dave Rollison, Courtney Edwards



ARTEMIS ALPHARETTA RENOVATION

ARTEMIS REAL ESTATE PARTNERS
& BRAEMAR PARTNERS

LOCATION

4125 North Point Parkway, Alpharetta, GA 30004

PROJECT COST

\$1.4 Million Contract

PROJECT DESCRIPTION

19,036 SF of Common Area Renovations

Total renovation of common areas across three floors requiring relocation of memory care residents within an operating Senior Living Community

PROJECT TEAM

Rob Wasserman, David Parker, Courtney Edwards



ARTEMIS MARIETTA RENOVATION

ARTEMIS REAL ESTATE PARTNERS
& BRAEMAR PARTNERS

LOCATION

840 Lecroy Dr, Marietta, GA 30068

PROJECT COST

\$510,000 Contract

PROJECT DESCRIPTION

9,546 SF of Common Area Renovations

Paint, Flooring, new lighting, and some casework all within an operating Senior Living Community

PROJECT TEAM

Rob Wasserman, David Parker, Will Anderson,
Courtney Edwards






MACALLAN[®]
CONSTRUCTION

ALPHARETTA ARTS CENTER

MUNICIPAL
COMPLETED

LOCATION

Alpharetta, GA

PROJECT DESCRIPTION

10,000 SF renovation of an existing library into an Art Center for the City of Alpharetta.

Interior/exterior renovation including 3 building additions, interior demolition/additions, high value modern finishes, an energy efficient value engineered light fixture package, design-build AV system, and a VRF HVAC system.

Managed significant logistical challenges due to the space available, the time constraints of the project, and working in an active neighborhood.

PROJECT VALUE

\$2.9M

PROJECT TEAM

Tad Glasscock & John McHugh



55 PARK PLACE 12TH FLOOR GEORGIA STATE UNIVERSITY

HIGHER EDUCATION
COMPLETED

LOCATION

Atlanta, GA

PROJECT DESCRIPTION

Renovation of 27,873 SF of interior space to house the Robinson College of Business and Delta Student Success Center.

Business space consisting of office, meeting, student lab/study areas and a monumental lighted staircase connecting to the 11th floor via the atrium.

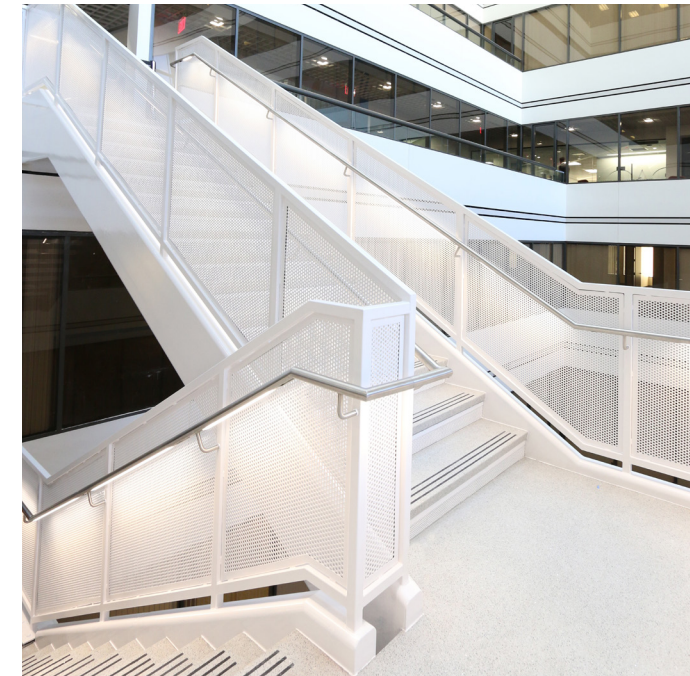
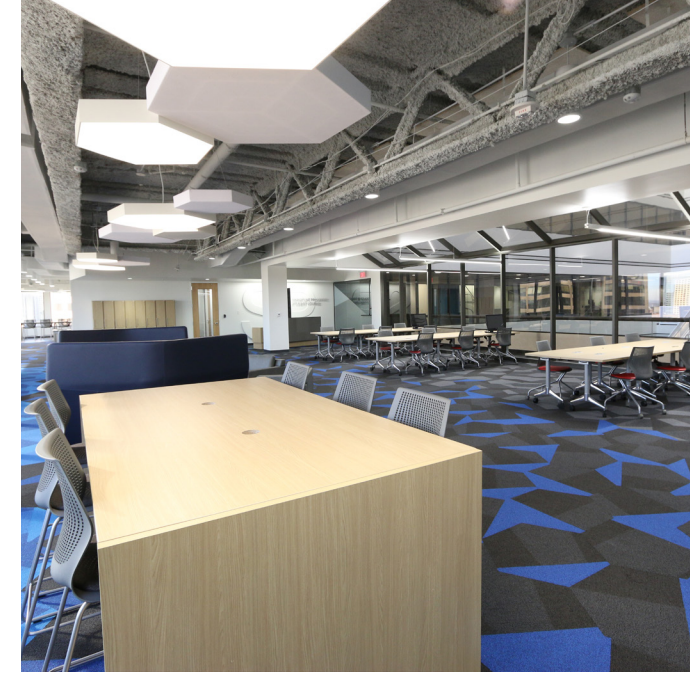
High-end finishes

PROJECT VALUE

\$2.2M

PROJECT TEAM

Tad Glasscock & Dean de Freitas



GARDEN & GUN CLUB & RESTAURANT

RESTAURANT/RETAIL
COMPLETED

LOCATION

The Battery - Atlanta, GA

PROJECT DESCRIPTION

The first restaurant & cocktail bar for the Charleston-based magazine, Garden & Gun.

The 1,780 SF Garden & Gun Club restaurant is sleek, polished, and mixed with antique and traditional elements like a China cupboard and sculptures from around the South throughout the space—a familiar aesthetic to fans of the magazine.

PROJECT TEAM

Bill Tracy & Jackie McGarity



GSU 25 PARK PLACE PLAZA

HIGHER EDUCATION
IN PROGRESS

LOCATION

Atlanta, GA

PROJECT DESCRIPTION

Installation of 17 cast in place concrete planters with back-lit acrylic panels and site furnishings

PROJECT TEAM

Bill Tracy & Kerri Linscott



GSU CEHD 7TH FLOOR RENOVATION

HIGHER EDUCATION
IN PROGRESS

LOCATION

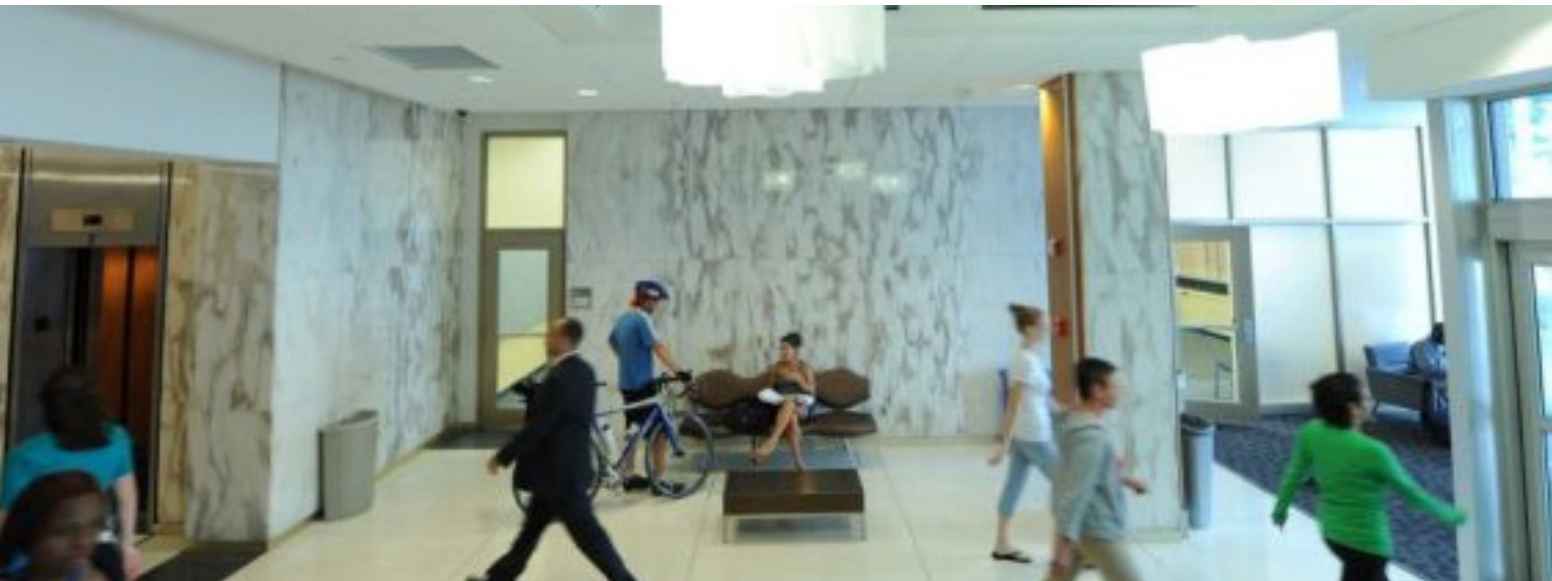
Atlanta, GA

PROJECT DESCRIPTION

Full floor renovation of finishes, complete rebuild of women's restroom, addition of security doors

PROJECT TEAM

Joe Guy & Kerri Linscott



COBBLESTONE AT PARK SPRINGS

RESIDENTIAL
IN PROGRESS

LOCATION

Stone Mountain, GA

PROJECT DESCRIPTION

Addition of kitchens and renovations to residences and common area in an operational AL facility

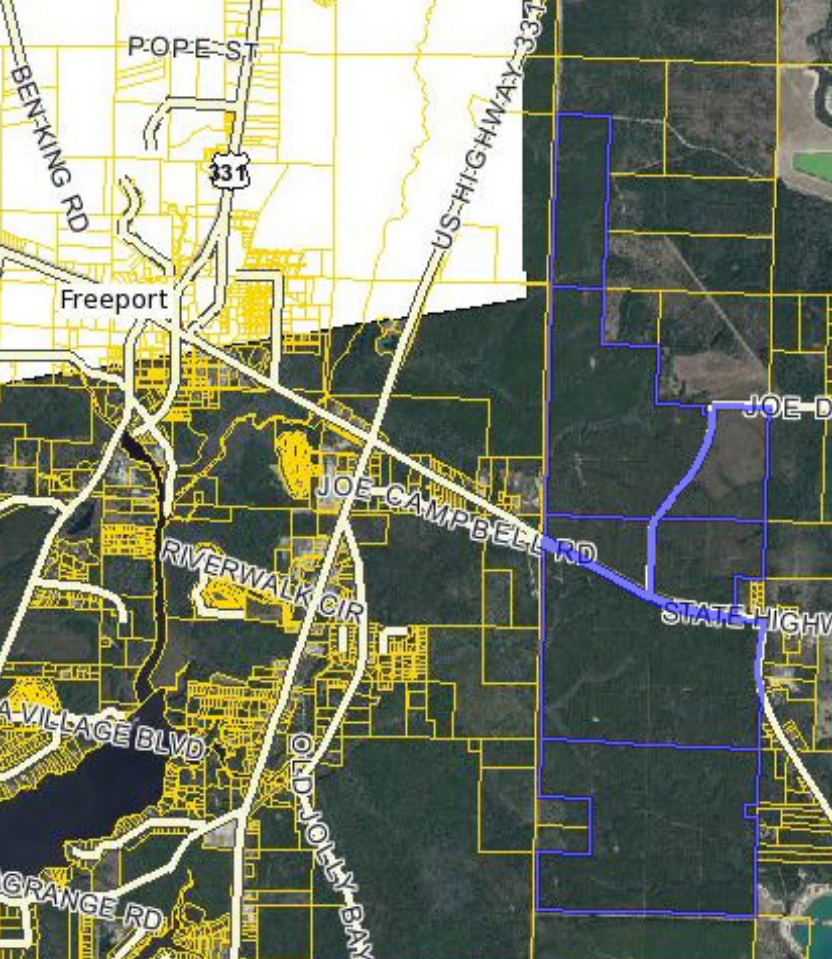
PROJECT TEAM

Shane Jones & Jason Stolz






MACALLAN[®]
REAL ESTATE



FREEMPORT LAND

RECENTLY CLOSED DEAL
COMMERCIAL
Freeport/Walton County, FL

ACREAGE

1,600 Acres

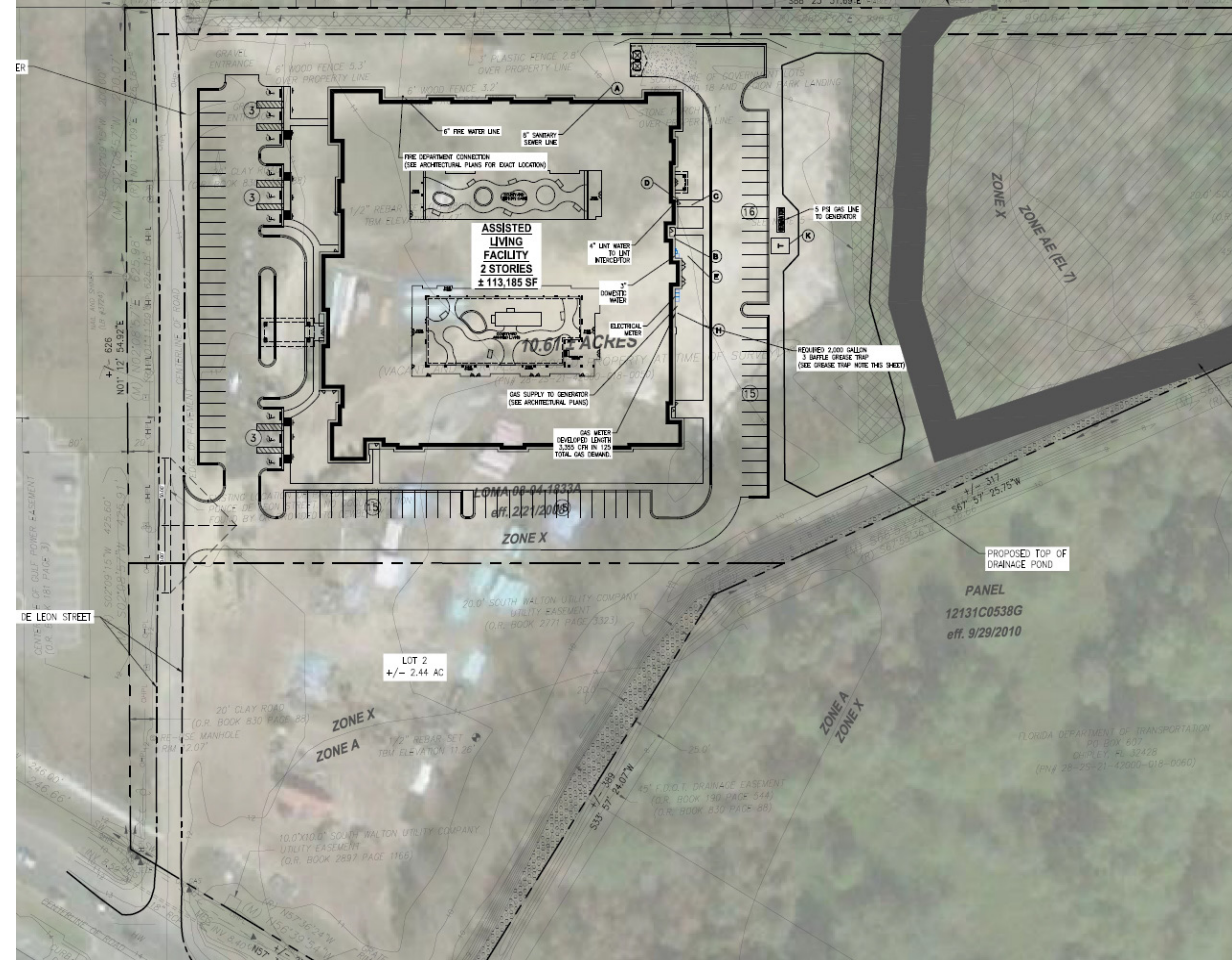
PROPERTY DESCRIPTION

Client Domain Timber Advisors
Timberland/future development

Completed large due diligence study for client with recommendations for ways to add value

PURCHASE PRICE

Sold for \$6,300,000



MIRAMAR SENIOR LIVING

RECENTLY CLOSED DEAL
COMMERCIAL
Destin, FL

ACREAGE
10+ Acres

PROPERTY DESCRIPTION
Located along Highway 98, near Silver Sands Outlet Mall
Dozens of offers, under contract three times

Finally sold for a mix of senior living and retail out parcel

PURCHASE PRICE
Sold for \$2,800,000

BENTON GROVE

ACTIVELY MARKETING | DEVELOPING
COMMERCIAL
Pooler, GA

ACREAGE

96 Acres

PROPERTY DESCRIPTION

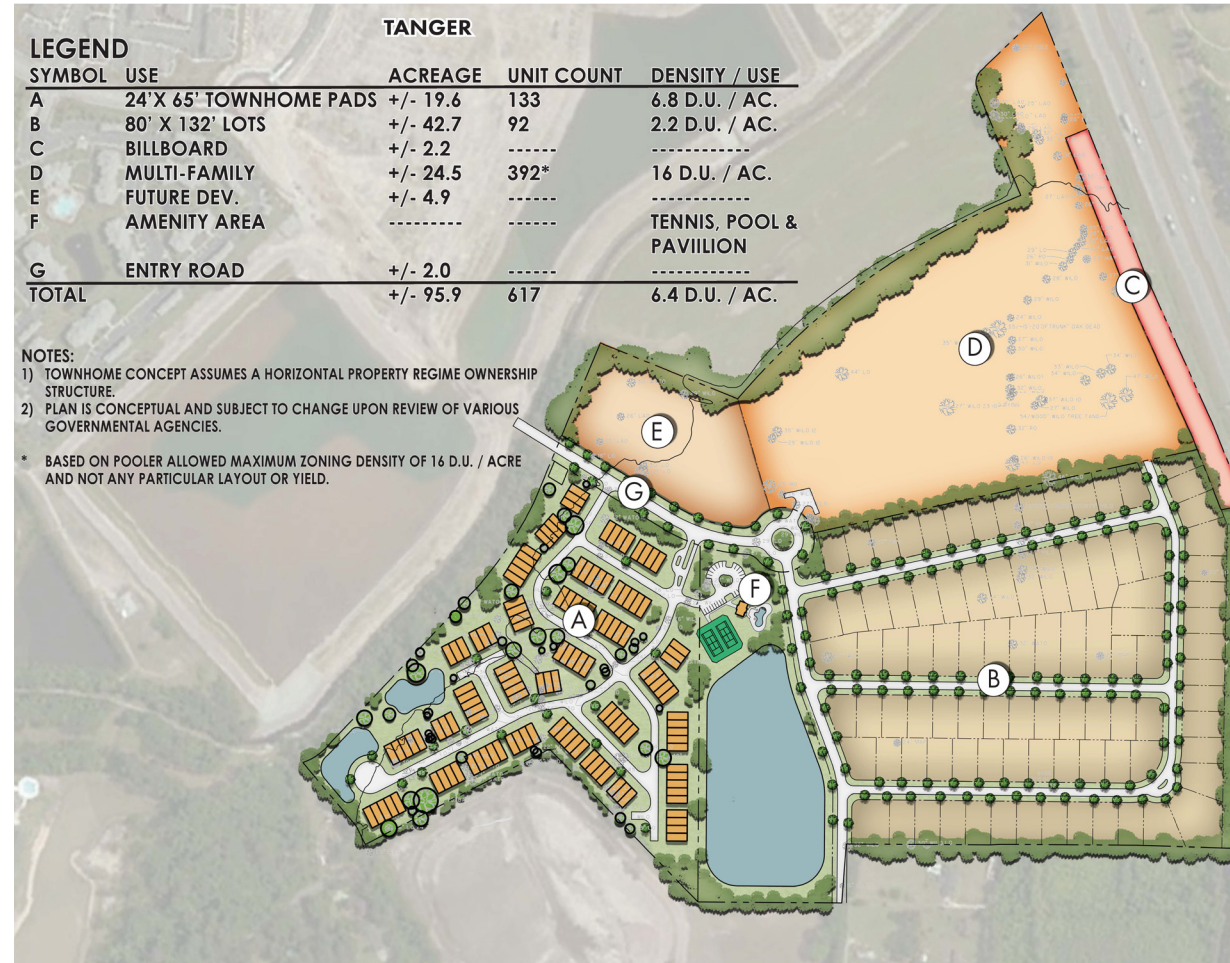
Purchased with a client in September 2017

Rezoned to multifamily and townhomes
earlier this year

Currently working on final design and
horizontal construction approvals

LISTING PRICE

\$12,000,000



MORELAND

ACTIVELY MARKETING | DEVELOPING
COMMERCIAL
East Atlanta, GA

ACREAGE

31+ Acres

PROPERTY DESCRIPTION

Moreland Avenue, south of I-20

Shopping center owned by retail
developer/investor

We have helped assist in rezoning and

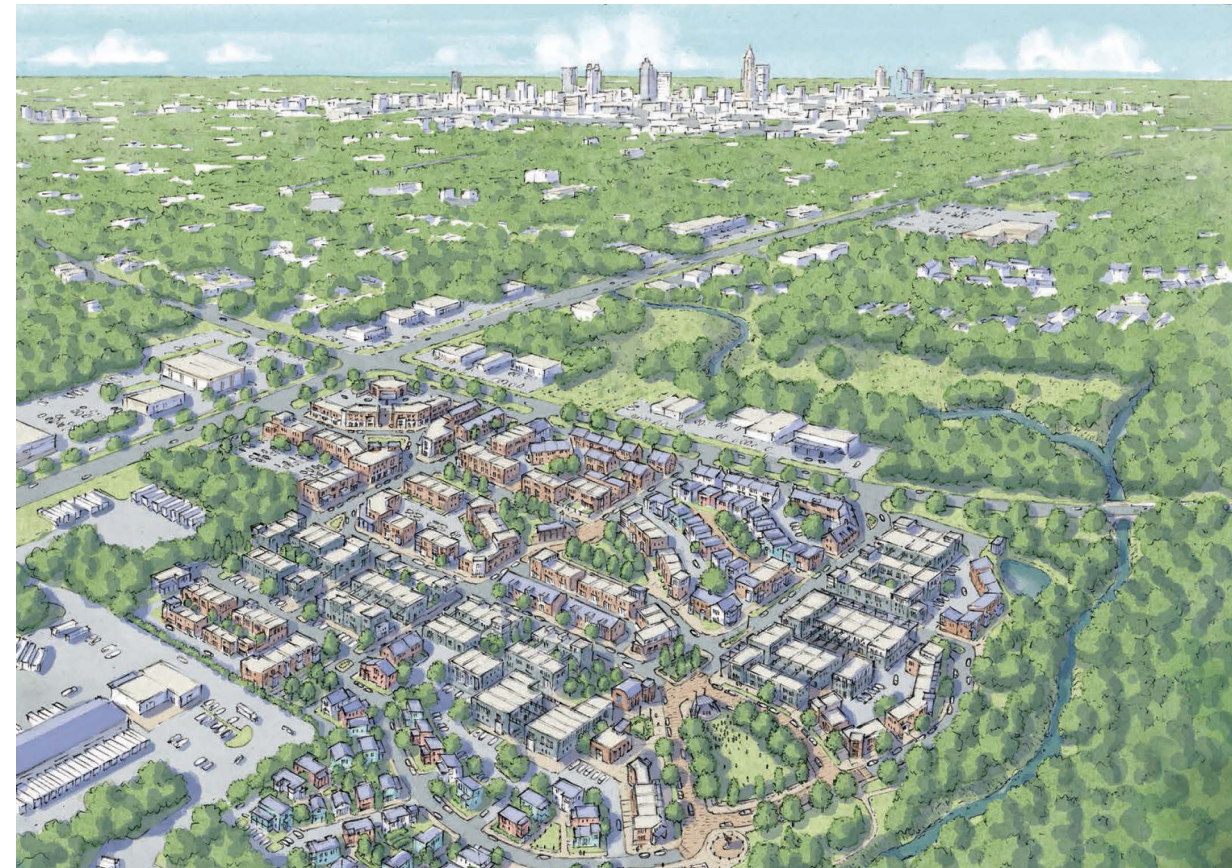
annexation into Atlanta

Have helped with land planning

Approved for 300+ apartments and 250+
townhomes

LISTING PRICE

\$17,000,000





MACALLAN REAL ESTATE RESIDENTIAL

Seven licensed Realtors who focus on Residential.

Opportunistic Platform for Residential Opportunities within the Macallan umbrella of companies.

In addition to acting as a Listing and Buyer's agent, Laurie Collins provides Residential Property Management Services to multiple clients.

REPRESENTATIVE TRANSACTION

"The Bricks"

65 Sloan Street, Unit #9, Roswell, GA 30075

Macallan built this project back in 2007 and held this unit as a rental property since then.

Property sold for \$593,000 on 8/30/18.

MRE RESIDENTIAL SALES



Laurie Collins

C: 770 823 5848

H: 678 404 7836

laurie.collins@macallanre.com

EDUCATION

UNIVERSITY OF VIRGINIA
Charlottesville, VA

Bachelor of Economics
and Sociology

PROFESSIONAL AFFILIATIONS & DESIGNATIONS

REALTOR / Licensed Broker
- Member NAMAR
- Member NARPM

Create and implement effective marketing and property management procedures for companies looking to attract and maintain qualified buyers/renters for real estate holdings located in the Greater Atlanta Georgia area.

EXPERIENCE HIGHLIGHTS

Operations Management

- Experienced in REO Properties, Property Management, Relocations, NSP Properties, listing/ selling properties.
- Managed and marketed large and small portfolios of investment properties. (Carrington Property Services, investment banks, individual owners and investors)
- Managed utility costs for corporate owners of large apartment complexes.
- Audited and reviewed daily revenue and expenses for large hotels. Provided recommendations to company headquarters based on reports.
- Decreased maintenance expenses for banks by increasing quality control over vendors.
- Developed an effective maintenance department and implemented a new maintenance schedule to service over 375 residential homes and proactively identify and fix problems.
- Performed client BPO's and comparative marketing analysis.

Staff and Training Development

- Created a Property Management Manual to increase staff productivity and maintain low staff turnover.
- Decreased office expenses while increasing employee productivity.
- Created procedures to provide excellent customer service.

Program Design and Administration

- Created marketing plans to move inventory quickly, appeal to qualified buyers, and attract top agents.
- Established relationships with insurance companies to process claims faster.

COMPUTER SOFTWARE

Proficient using industry specific software programs REO Maestro and Property Boss.

WORK EXPERIENCE

Macallan Real Estate, LLC. , Atlanta, GA (April 2012 – Present)

- Asset Manager/Realtor for Gwinnett County Neighborhood Stabilization Program
 - Find properties for purchase, list properties, find qualified buyers, coordinate qualification and closings
- Asset Manager / Realtor for City of Atlanta Neighborhood Stabilization Program
 - List properties, find qualified buyers, coordinate qualification and closings

Prudential Georgia Realty, Suwanee, GA (2010 – 2012)

REALTOR and Licensed Broker

- Sales/ Services/ Property Management

Atlantic Realty, Alpharetta, GA (2007 – 2010)

General Manager

- Property Management Division

Homemart Realty/Excalibur Investments, Lawrenceville, GA (1998 – 2007)

Agent/ Property Manager

- Home Inspections, Credit Review, Maintenance Management

USI Energy/ISTA, Norcross, GA (2001 – 2005)

Account Manager

- Multi-family Apartment Energy Consumption Division




MACALLAN[®]
CAPITAL

RANDALL MILL WAY

RESIDENTIAL DEVELOPMENT

PROJECT DESCRIPTION

Six Acre Buckhead Assemblage with five individual home sites

Macallan Construction handled horizontal development

Macallan Homes is building the houses

Global Stability built walls on site

LiteWorks provided windows and doors

Lot 1 Spec is complete and recently sold for \$3.5 Million

Lot 2 recently sold for \$1.4 Million and permitting is underway for Homes to construct a \$4 Million + Custom Home

Lot 3 is listed and on the market - Potential future spec house

Lot 4 Spec is almost complete and is listed for \$3.2 Million

Lot 5 is under contract with a custom home start planned for 2019



THE POWER OF SYNERGY

RANDALL MILL WAY BUCKHEAD



\$600K IN
RETAINING
WALLS & SITE
DEVELOPMENT



\$1M IN
CONSTRUCTION



HIRED T.S. ADAMS
ARCHITECT



RECOMMENDED MACALLAN
HOMES FOR ST.SIMONS:
A \$6M PROJECT



LITEWORKS™
WINDOW & DOOR LLC

\$500K IN
WINDOWS



\$13M IN CUSTOM
HOMES FROM
2017-2020

LOT 2 WILL BE
MACALLAN
HOMES' BIGGEST
PROJECT IN
ATLANTA

2525 PARK CENTRAL

COMMERCIAL INVESTMENT

PROJECT DESCRIPTION

Decatur, GA

51,192 SF industrial/flex building

Construction upgrades/renovations complete

Tenant moved in April, 2016 / 100% leased to
Malone Design/Build for 10 years

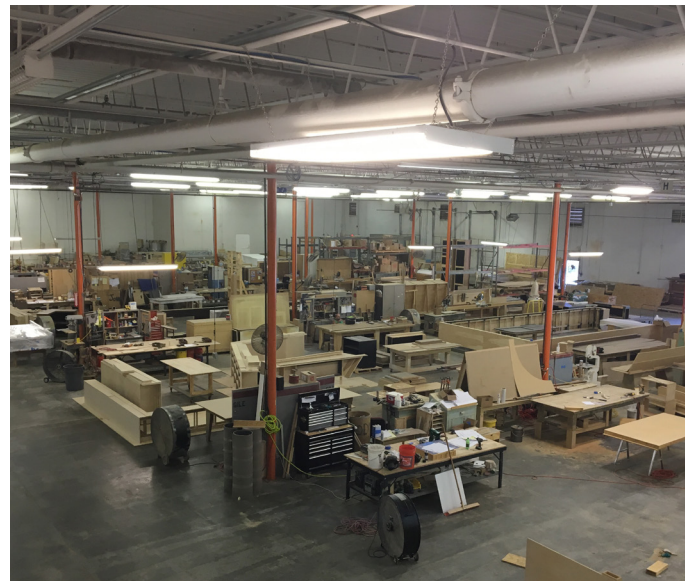
Macallan Capital purchased the building

Macallan Construction managed landlord
renovations

Macallan Real Estate negotiated building
purchase and tenant lease

Investment opportunity arose out of Garrison
sale to Malone

Sold in October 2017



NORTHWEST DRIVE

LAND INVESTMENT

PROJECT DESCRIPTION

Atlanta, GA

Five acre raw land purchase purchased at auction

Buy and hold strategy for future development opportunities

Strategic adjacent land acquisition efforts underway to enlarge this land holding



BUFFINGTON ROAD

LAND INVESTMENT

PROJECT DESCRIPTION

Atlanta, GA

Near airport along I-85 in South Fulton

34 acre partially developed townhome tract purchased in 2011

Future sale or development opportunity

Under contract for early 2019 sale to a homebuilder






MACALLAN[®]
CUSTOM HOMES

781 WOODLEY DRIVE

COMPLETED
NEW CONSTRUCTION
Memorial Park

PROJECT DESCRIPTION

Tear down & rebuild of custom home

Architect: Amanda Orr

Designers: Means & Carney Interiors

PROJECT TEAM

Craig Smith



RANDALL MILL LOT 1

COMPLETED
NEW CONSTRUCTION
West Paces/Northside

PROJECT DESCRIPTION

Spec Home

Architect: TS Adams

Designer: Tyler Colgan

PROJECT TEAM

Gabe Johnson, Taylor West



315 PEACHTREE BATTLE

COMPLETED
RENOVATION
Buckhead

PROJECT DESCRIPTION

Renovation of a kitchen and entry hallway

Architect: D. Stanley Dixon



2154 HOWELL MILL RD

COMPLETED
REBUILD/NEW CONSTRUCTION
West Paces/Northside

PROJECT DESCRIPTION

Demo down to foundation and rebuild of
custom home

Architect: Ross Piper
Designer: Emily Wyatt



ST. SIMONS

IN PROGRESS
NEW CONSTRUCTION
Frederica Township, St. Simons

PROJECT DESCRIPTION

Custom Home

Architect: TS Adams

Designer: Beth Webb

PROJECT TEAM

Steve Howson



RANDALL MILL LOT 2, LOT 3, & LOT 5

UPCOMING
NEW CONSTRUCTION
Randall Mill Estates

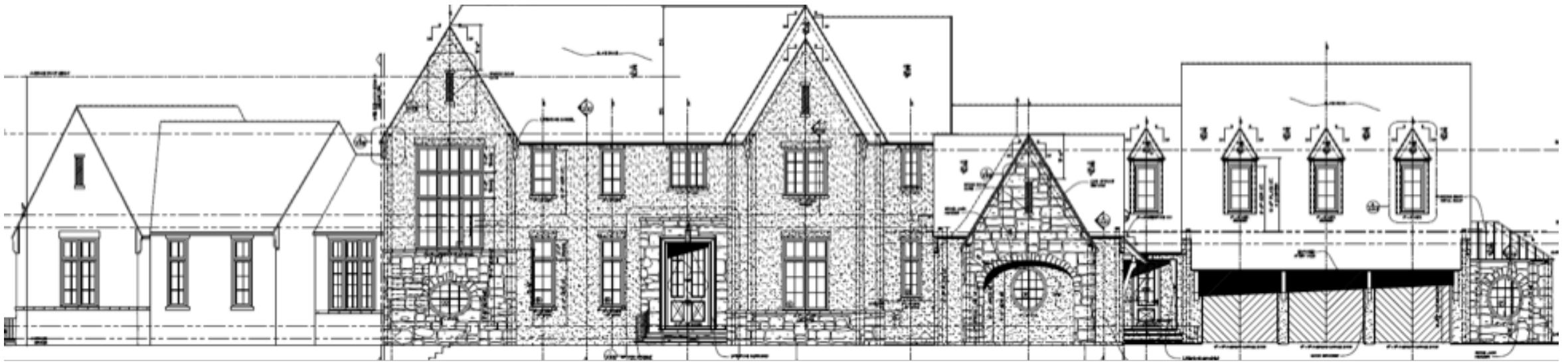
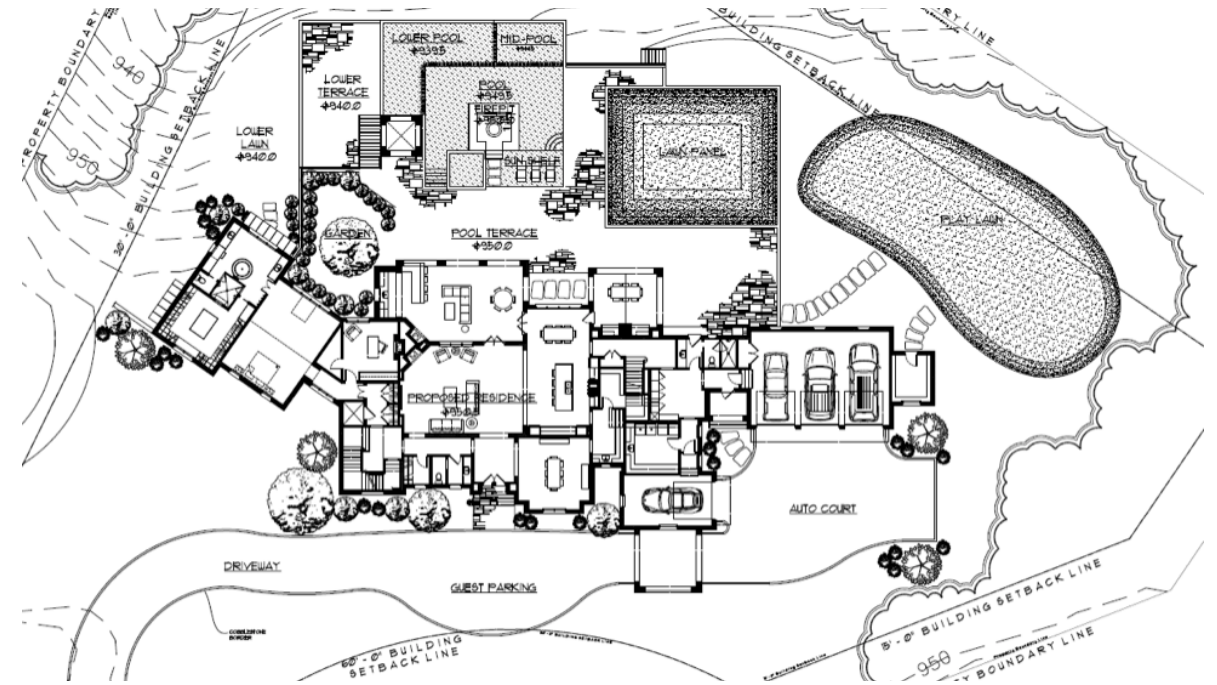
PROJECT DESCRIPTION

Custom Homes

Lot 3: May Start This Year

Lot 5: Under Contract

Architect: TS Adams





LITEWORKS™

WINDOW & DOOR LLC

STOREY CUSTOM HOMES

CURRENT PROJECT

PROJECT DESCRIPTION

Lagasetti Residence

Sugarloaf Country Club

Lincoln Clad Windows and Door

William T Baker Architecture



NEW SOUTH CONSTRUCTION

CURRENT PROJECT

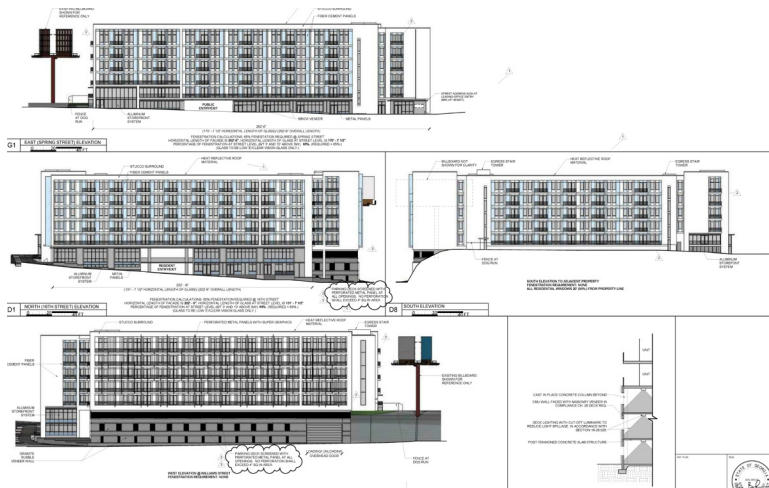
PROJECT DESCRIPTION

Spectrum on Spring

Ply-Gem Windows and Patio doors

Over 800 openings

Lord Aeck Sargent Architects





BERKLEY LAKE DEVELOPMENT

CURRENT PROJECT

PROJECT DESCRIPTION

3800 Berkley Lake Road Duluth

Windsor Clad windows and doors





THE RAPIDS AT RIVER LANDING

CURRENT PROJECT

PROJECT DESCRIPTION

Brasfield & Gorrie

Redevelopment of old mill

\$470,000 Ply Gem windows and terrace doors



REVEL AT THE BALLPARK

CURRENT PROJECT

PROJECT DESCRIPTION

Fortune Johnson General Contractors

\$360,000 in Ply Gem vinyl windows



690 INDIAN STREET

UPCOMING PROJECT

PROJECT DESCRIPTION

Savannah, GA

Freese Johnson General Contracting

Mixed use in the historic district of Savannah

275 units multi family

\$1,700,000 in windows and doors



LAWRENCEVILLE SOUTH LAWN

UPCOMING PROJECT

PROJECT DESCRIPTION

Fortune Johnson General Contracting

Redevelopment of several city blocks in
downtown Lawrenceville

\$380,000 in Ply Gem windows





BRAEMAR
PARTNERS

LONGLEAF AT LIBERTY PARK

NEW CONSTRUCTION
COMMERCIAL DEVELOPMENT
Birmingham, AL

CONSTRUCTION TIMELINE

12 months

PROJECT COST

\$28,466,000 Project

PROJECT DESCRIPTION

Closed on 4/30/18 and broke-ground immediately thereafter

95 Unit AL/MC Project

Equity Partner: The Carlyle Group

Debt: United Community Bank

Anticipated Completion: May 2019

Design Team:

Faulkner Design Group

Niles Bolton & Associates



ALTO BY ARTEMIS REAL ESTATE

RENOVATION
COMMERCIAL DEVELOPMENT
Buckhead, Marietta, Alpharetta, GA

PROJECT COST

\$7,575,000 total renovation budget for the 3 properties.

PROJECT DESCRIPTION

Alto Buckhead - 68 Units

Alto Marietta - 71 Units

Alto Alpharetta - 71 Units

Type: Acquisition value add renovations

Project management of complete exterior and interior renovation of 3 existing AL/MC properties

Engaged Macallan Works to perform general contracting services on these projects

Updates:

- Grading almost complete
- Foundations currently being poured
- Retaining wall currently being installed
- Steel erection will begin the end of August



PHOENIX SENIOR LIVING

RENOVATION
COMMERCIAL DEVELOPMENT
Roswell & Dunwoody, GA

PROJECT COST

\$2,133,000 total renovation budget for the two properties.

PROJECT DESCRIPTION

Roswell – 32 Units

Dunwoody – 58 Units

Type: Value add renovations

Project management of complete exterior and interior renovation of 2 existing AL/MC properties

Engaged Macallan Works to perform general contracting services on these projects





MACALLAN[®]
philanthropy

200 HOURS
WORKED
\$700 MATCHED
10 HRS PER YEAR
PER EMPLOYEE



**CHARITY
OF YOUR CHOICE**

501(c)(3) Organization
Matching Gift Program

**ATLANTA COMMUNITY
FOOD BANK**

Product Release Center Mobile Food Pantries
Community Gardens Kids in Need

**PARTNERS
IN EDUCATION**

Reading/Lunch Buddy Food/Gift Drive
STEM Days Service Day
Career Day

**MUST
MINISTRIES**

Donations Services Community Kitchen
Elizabeth Inn (Shelter) Annual Fundraisers
Cherokee Program Services Toy Shop

Please reach out to your HR/Marketing Team for more information or email Jen Auxier at j.auxier@macallangroup.com to sign up!



**CHARITY
OF YOUR CHOICE**

501(c)(3) Organization
The employee must provide proof of attendance and a picture wearing their company shirt

Volunteer Request Form

Name (Please print): _____

Charity/Organization: _____

Program: _____

Date/Time of Requested Volunteer Day: _____

Signature of Employee: _____ Date: _____

Signature of Supervisor: _____ Date: _____

{Please submit to Jen Auxier}



WANT A
MACALLAN
T-SHIRT?
VOLUNTEER FOR
PHILANTHROPY!




MACALLAN
UNIVERSITY

MACALLAN UNIVERSITY



thank you to all trainers and everyone that has participated...